



PRESTARIANG

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PRESTARIANG REPORTS 1Q15 RESULTS WITH 94% INCREASE IN YEAR-ON-YEAR REVENUE

Declared a dividend payout of 0.75 sen per share amounting to RM3.6 million

CYBERJAYA, 27 May 2015 – PRESTARIANG BERHAD (“Prestariang” or the “Group”), a Talent and Technology player within the ICT industry in Malaysia, today announced its first quarter results from 1 January 2015 to 31 March 2015 (“1Q15”). The Group recorded a growth in year-on-year revenue of RM40.0 million, an increase of 94% as compared to the previous year’s corresponding quarter. This is attributed to the stronger contribution from the Software and Services segment of its business such as Education Alliance Agreement (EAA) and extension and renewal of the Master Licensing Agreement 2.0 (“MLA2.0”) to distribute Microsoft software to schools and Government departments and agencies respectively.

Prestariang’s newly aligned core focus as a talent and technology company has resulted in the Group securing a total contract worth of RM93.2 million over 3 years under its EAA and MLA2.0 projects from various government agencies from January to March 2015. This included an order book under MLA2.0 project from Inland Revenue Department Malaysia valued at RM30.0 million, making it the single largest contract secured for the reporting quarter. Other significant contract earned by Prestariang for the same quarter was from Ministry of Education valued at RM24.3 million to supply Microsoft Software to schools and colleges under its EAA project for the next 3 years.

However, due to its major contribution from a lower margin generating segment, the Group recorded a decrease of 38% in profit after tax (“PAT”) to RM4.0 million for the reporting quarter. Prestariang’s quarterly Earnings Per Share (“EPS”) dropped to 0.83 sen from 1.46 sen announced for the same period last year.

The Group continues to be in a healthy cash position with RM126.2 million as at 31 March 2015. The Board of Directors declared a dividend of 0.75 sen per share totalling RM3.6 million for the reporting quarter. Since listing in July 2011, Prestariang has declared a total dividends of 18.45 sen per share amounting to RM89.3 million to its shareholders.

Prestariang remains positive on its future business contributions and continues to gear itself towards growing a sustainable business with recurring income stream throughout 2015.



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Since its inception, Prestariang has trained and certified over 250,000 individuals as well as distributed and managed more than 5 million software licenses.

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About Prestariang Berhad (www.prestariang.com.my)

Prestariang Berhad (“Prestariang” or the “Group”), founded in 2003 and listed in 2011 on the Main Market of Bursa Malaysia Securities Berhad, evolved from being a leading ICT Training & Certification and Software License Distribution & Management, to a **Talent and Technology** solutions player in Malaysia.

In **Talent Solutions**, the Group is focused in providing a unique value chain solution through its Academy, Education as well as Talent Acquisition and Talent Management divisions.

The Academy division specialises in providing ICT training and certifications as well as integrated technical and vocational education with globally benchmarked certifications for graduates and tradesmen in the Oil and Gas (‘O&G’) sector. The Group offers over 60 globally recognised certification courses nationwide in partnership with companies including Microsoft, Autodesk, IBM, Oracle, CompTIA, EC-Council, Certiport, Prometric, PearsonVue, Global Knowledge, TWIQ, Quilt Wellington Redwood, Imperial College of London and that of the Group’s home-grown certifications including IC CITIZEN, Proficiency in Enterprise Communication (PEC) and SMARTGREEN Fundamentals.

The Education division provides tertiary education in Computer Science, Engineering and ICT ranging from the foundation level to undergraduate to postgraduate including PhD via its wholly-owned boutique university, University Malaysia of Computer Science & Engineering (UniMy).

The Group’s value proposition is extended through its Talent Acquisition and Talent Management division known as **TalentXchange.my**, providing talent placement services for employment.

In **Technology Solutions**, the Group provides three synergistic components to the Talent division: Software, Services and Technology. The Group provides software licence distribution and management services, software asset management and solving mission critical complex IT challenges. Working in partnership with global IT partners, the Group also provides globally recognised subscription based IT services and maintenance services as well as other related IT services.

Prestariang emerges as one of the major technology service providers in Malaysia and is currently the single largest Microsoft LSP in Malaysia and the single largest supplier of Autodesk license software for the O&G sector in South East Asia. To further strengthen its Technology offerings, the Group recently formed a global partnership with Unisys, a global information technology company that solves complex IT challenges at the intersection of modern and mission critical.

Prestariang has a total market capitalisation of approximately RM1.0 billion. Since 24th December 2014, Prestariang was included in FTSE4Good Bursa Malaysia (F4GBM) Index and the FTSE Bursa Malaysia Fledging Index since 19 December 2011. Other recognitions include as one of Forbes' Asia's 200 Best Under A Billion 2013/2014, Winner for Anugerah Kecemerlangan Industri (ICT Services Category) from Ministry of International Trade & Industry (MITI) and inclusion in the Minority Shareholder Watchdog Group’s (“MSWG”) Top 100 ASEAN Corporate Governance Scorecard for 2014.



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