



PRESTARIANG®

ANNUAL REPORT 2016

TRANSFORMING LIVES

Technology & Talent thriving in a digital economy

TRANSFORMING LIVES

Technology & Talent thriving in a digital economy

A butterfly takes flight as soon as it breaks free of its chrysalis. This is the moment when it discovers freedom of movement beyond what it was capable of as a caterpillar. Where once the caterpillar could only crawl towards its objective, the butterfly can now fly anywhere it chooses.

Symbolising transformation, the butterfly is aptly presented as the visual manifestation of Prestariang's coming of age as a Talent and Technology company in this year's Annual Report.

Our corporate journey reads like the caterpillar-butterfly lifecycle. We started out as a company engaged in ICT Training and Certification along with the complementary business of Software Licensing and Distribution. To this, we had added Education as a third business segment.

2016 was a turning point in our history with the emergence of a high-tech project of national significance- 'Sistem Kawalan Imigresen Nasional' (SKIN) which is set to transform and modernise the country's immigration and border security system.

Onwards into 2017, we unveiled yet another game changing digital experience in education. EduCloud, a cloud-based educational application is a smart platform that will revolutionise the dynamics and delivery of higher education on a regional level.

These new businesses lie at the heart of our transformation and are set to develop a platform from which we can capitalise on new and emerging opportunities in the digital economy. They are poised to drive sustainable business for the Company and at the same time touch the lives of many as they seek to survive and thrive in the digital economy.

7th ANNUAL GENERAL MEETING

Date : 22 May 2017, Monday

Time : 10.00 a.m.

Venue : Dewan Putra Perdana 1
Putrajaya Shangri-La Hotel
Taman Putra Perdana, Presint 1
62000 Wilayah Persekutuan Putrajaya
Malaysia



OUR VISION

a Global Company that provides 21st Century Talent & the Digital Platform to Transform Innovative Services

OUR MISSION

to drive sustainable recurring profit through digital transformation (Prestariang 5.0)



OUR CORE BUSINESSES

Technology

- Platform Based Services
 - SKIN
 - EduCloud
- Software & Services

Talent

- Training & Certification
- University

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At a GLANCE

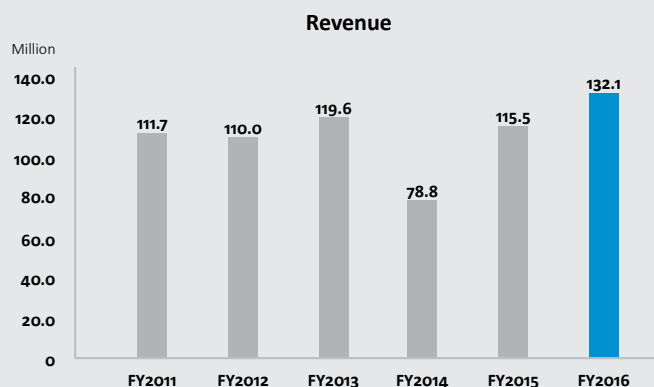
Incorporated in **2003**
Listed Main Market
Bursa Malaysia Securities Berhad
27 July 2011



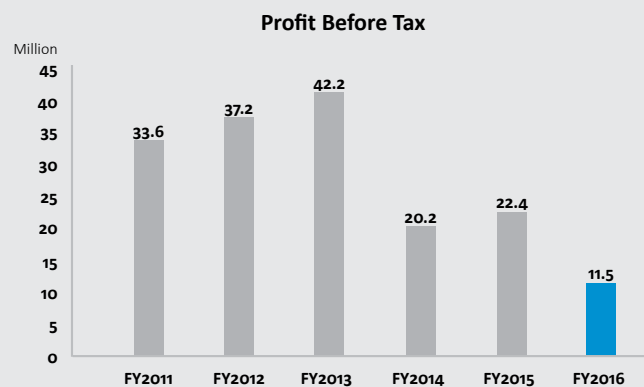
Headquarters
CYBERJAYA

Market Capitalisation
close to **RM1.0 BILLION**
as at 31 December 2016

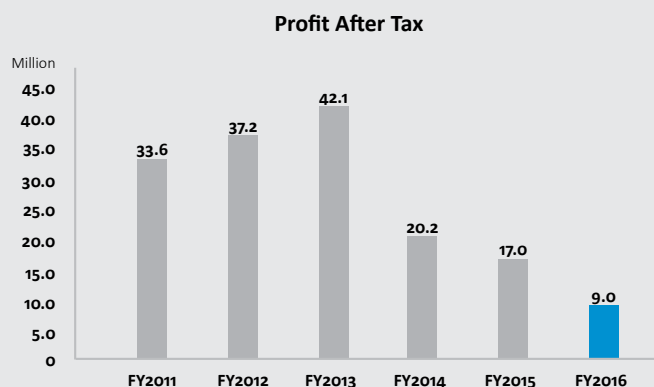
Group's Performance Since Listing (2011 - 2016)



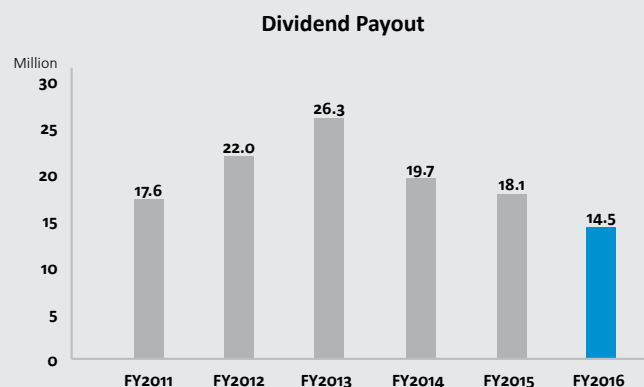
RM667.7 million



RM167.1 million



RM159.1 million



RM118.2 million

At a Glance (continued)

Dividend Policy
Minimum of

50%



Profit After Tax Payout



>250,000

Trained & Certified
Individuals

More than

60



Globally recognised
certification courses

Distributed &
Managed over

5.5 million



Software Licenses

SHARIAH-COMPLIANT



A Constituent of

FTSE Bursa Malaysia
EMAS Shariah index

FTSE Bursa Malaysia
Small Cap Shariah index

A Constituent of



FTSE4Good

BURSA MALAYSIA INDEX

Since December 2014

ISO 9001:2015

Certified for

Prestariang Systems Sdn Bhd
Microsoft Business Solution (MLA2.0)



TOP 100

MALAYSIA-ASEAN

Corporate Governance Transparency
Index, Findings and Recognition 2016

At a Glance (continued)

THRIVING IN A DIGITAL ECONOMY

Convergence in the Information Communications Technology (ICT) landscape has resulted in societal changes leading to a need to revamp traditional markets and business approaches. The global internet platform has reshaped the industry and market with rapid technological advances and new upcoming disruptive technologies.

We have thus crafted a strategy to maintain our edge via our innovative business model. Thinking outside the box, we are leading to a paradigm shift which is effective to drive the Malaysian technology industry forward.

We are expanding opportunities in the dynamic business environment where traditional boundaries are shifting. Our migration from being a provider of training and certification in ICT and distributor of software licences to an undisputable driving force for Technology & Talent will enable growth, innovation, creativity and operational effectiveness in the markets in which we operate.

Since March 2017, Prestariang Berhad's (Prestariang or the Group) journey has essentially culminated to focus on two critical areas in the digital technology arena.

TECHNOLOGY

- Platform Based Services
 - SKIN
 - EduCloud
- Software & Services

TALENT

- Training & Certification
- University

TECHNOLOGY

• Platform Based Services



Sistem Kawalan Imigresen Nasional (SKIN)

During the year under review, we received a letter dated 15 November 2016 (the Letter) from the Government of Malaysia (Government) via the Ministry of Home Affairs to confirm that the Cabinet has approved for the Company to implement 'Sistem Kawalan Imigresen Nasional' (SKIN). The 15-year concession consists of a three-year building and deployment phase and a 12-year maintenance and technical operation phase.

The purpose of SKIN is to enhance the effectiveness of our national immigration and border security system with the use of digital technologies to replace the existing immigration system which is deemed outdated.

The project is scheduled to begin in 2017 and is expected to be fully commissioned by 2020. Implementation of SKIN is intended to integrate the nation's control and monitoring of cross-border traffic with the deployment of Big Data Analytics (BDA), the Internet of Things (IoT), cloud computing and other emerging technologies. Initially, the system will be implemented at 212 domestic points of entry and offices as well as 24 locations overseas. SKIN represents a platform for us to develop new technologies and competencies, which can then be harnessed for deployment and implementation in similar projects here and abroad.

Through this platform, we expect to cultivate a pool of resident experts in such digital technologies as BDA, converged infrastructure, platform based applications, cybersecurity and change management.

In addition, the long term concession will provide the Group with a steady and stable revenue stream so as to ensure business sustainability throughout the tenure of the project.



EduCloud

Prestariang is collaborating with Alibaba.com Singapore E-Commerce Private Limited (Alibaba Cloud) and Conversant Solutions Pte. Ltd. (Conversant Solutions) to develop a cloud-based integrated platform that can deliver all education-related activities and services including campus management, teaching and learning, ICT security, e-commerce, entertainment, digital payment and many others.

EduCloud will serve to enhance learning through interactive experiences while also offering an open Academic Performance Index (API) to enable the integration of campus-wide applications.

Among others, EduCloud will have the potential to digitise education and steer students towards a culture of creativity and innovation to become future cloud-enable entrepreneurs while also creating lifelong partnerships between the Company and education communities.

Online learning is beginning to change the traditional methods of educating as it is not restricted by location or time constraints. In socio-economic terms, this allows previously unserved individuals to take advantage of educational experiences as it contributes towards savings in financial resources by serving courses virtually rather than in classrooms.

EduCloud is poised to be the catalyst for spawning new businesses in the education spectrum, opening the door to new opportunities in the Asia Pacific market.

• Software & Services



This business segment is one of our original activities, in which we provide software licence distribution and management services to:

- streamline the process of software inventory;
- upgrade and manage licences to increase efficiency; and
- improve the ability to promote compliance throughout our customer base.

Prestariang is recognised as one of Malaysia's major technology service providers and has won various awards from Microsoft, EC Council, CompTIA, Autodesk and many more highly recognised partners.

In partnership with global IT partners, Prestariang has distributed and managed more than 5.5 million third party software licences of various global brands since 2006.

At a Glance (continued)

Prestariang is the sole Microsoft Licensing Solutions Partner (LSP) appointed by the Ministry of Finance to provide Microsoft software licenses and related services under the Master Licensing Agreement (MLA) 2.0 to all Government agencies in Malaysia. Prestariang is also the distributor for Autodesk and Tekla software licenses in Malaysia.

In gaining a competitive advantage and enhancing the value of our products and services, we have extended several value added services to this core segment of our business. We now offer consultancy services, hardware, project management and asset management for our customers in the Federal Government, State Governments, other government agencies and the private sector.

TALENT

- **Training & Certification**



Prestariang provides training and certification for two main sectors:

- Information and Communications Technology (ICT)
- Oil & Gas (O&G)

Since inception, we have trained and certified over 250,000 individuals, making us the largest training and certification provider in Malaysia.

The Group offers over 60 globally-recognised certification courses nationwide in partnership with companies which include Microsoft, Autodesk, IBM, Oracle, CompTIA, EC-Council, Certiport, Prometric, PearsonVue, Global Knowledge, Quilt Wellington Redwood, Imperial College of London, TWIG and Tekla.

We are now revamping this business segment to focus on three key areas of BDA, IT security and coding in line with the needs and priorities for the implementation of SKIN. We are also remodelling the delivery of training through mobile apps and cloud-based applications.

Our key imperative is to enhance the employability of our trainees. To achieve this, we are providing trainees with a foundation in soft skills while at the same time, we are embedding job placement and matching into our courses.

Prestariang is also introducing new versions of long established programs such as the 3P industry-based certification program and a remodelled IC Citizen program.

In the O&G Sector, the Prestariang Skills Training Institute (PSTI) in Pengerang, Johor was set up to specifically support the industry's needs for skilled workers.

PSTI provides comprehensive and effective skilling and upskilling training to tradesmen, skilled workers and professionals who are keen on career placements in the industry. We also provide talent management solutions to various industry clients either on an outsourcing or contract basis.



- **University**



The Group's University Malaysia of Computer Science & Engineering (UniMy) offers tertiary education in Computer Science, Computer Engineering and ICT related courses. We are rebooting and repositioning UniMy as a Digital Technology University to capitalise on emerging technologies critical to the development of the digital economy which are transforming teaching and learning methods.

The major role of these technologies in education is to empower tech-enabled individuals to present educational activities. ICTs allow open source learning rather than manual source learning, thus encouraging students to be innovative, creative and proactive.

The reboot will include the revamp of content into three focus areas of BDA, IT Security and Coding. Apart from inclusion into our normal programs, UniMy will also introduce short courses which cover these core areas.

Over the years, UniMy has established academic collaborations with many prominent universities which include Australia's University of Melbourne through its Melbourne School of Engineering, University of Hawaii at Manda, United States of America through its College of Engineering, University of Hertfordshire and Teesside University, United Kingdom.

We have also established strategic partnerships with leading global IT players such as Microsoft, IBM, EC-Council, Huawei, Dell and Autodesk. Recently, we collaborated with Alibaba, Google, MakeSchool and Thales to accelerate UniMy's transition into a digital university that is able to ride on the Group's transformational businesses such as SKIN and EduCloud.

Our Home Grown INTELLECTUAL PROPERTIES



SMARTGREEN Certification

- The Green IT Foundation certification provides Sustainability Officers and IT Personnel with a general overview of the key concepts and best practice principles of Green IT.
- Modules and content of this certification have been upgraded and repackaged to offer candidates comprehensive up-to-date methodologies and equip them with skills to support and manage Green IT initiatives within an organisation.

SMARTGREEN Fundamentals assesses candidates' understanding in five fundamental areas:

- Understanding SMARTGREEN
- Lifecycle Management
- Optimising the Infrastructure
- SMARTGREEN as an Enabler
- Governance and Processes for Green IT



IC CITIZEN Certification

- IC CITIZEN Certification is the first of its kind in the world that is specially developed and designed to produce digitally literate and responsible citizens.
- This unique yet universal certification program aims to impart Acceptable Usage Policy (AUP) that lays down rules of acceptable 'netiquette' or behaviour that must be applied when operating digital devices and accessing the internet within a society.
- The program certifies knowledge and understanding of the following Values: e-Access, e-Literate, e-Rule, e-Safety, e-Interaction & Collaboration, e-Enterprise, e-Care and e-Accountability.
- E-learning is now available to provide an innovative and convenient option for organisations and businesses across a whole range of sectors.



Proficiency in Enterprise Communication (PEC) Certification

- PEC is to certify the English competency levels of university graduates for employment purposes. It emphasises on four critical skills; Speaking, Listening, Language & Reading and Writing.
- PEC has widened its scope to other general disciplines to cater to wider markets and plans to introduce e-learning via Mobile Apps where candidates have the option to learn on their terms and their location choices.



Training & Learning Management Systems

- TLMS is a web based course components management system, which provides flexible courses/program management functionalities. It features systematic learning tools with measurable learning outcomes.
- These learning tools are part of a larger enterprise-wide learning management system with an integrated back end that allows data chunks to be reused and recycled. Together with service tools, role tools and analysis, and reporting tools they form an interactive teaching/learning platform.
- E-learning has been introduced to augment instructions and to strengthen the program as it eliminates many hurdles such as logistics and time issues to complete a training program.

Our Major PROJECTS

ON GOING

3P INDUSTRY-BASED Certification Programme (Program Pentauliahan Profesional)

- Provides professional ICT Training & Certification to final year students of ICT and ICT related fields in public higher education institutions in Malaysia. Modules have been upgraded to focus on BDA, IT security and coding.
- Over 45,000 participants have been trained and certified since 2006.
- The program has been extended to include soft skills training, job matching and job placements.

M·U·S·E Managing University Software As An Enterprise

- A joint-collaboration with the Ministry of Higher Education (MoHE), which involves distributing and managing Microsoft and Autodesk software licenses to public higher education institutions in Malaysia.
- Training for Microsoft software was conducted for over 47,000 seats nationwide.
- Over 4,000 students have been trained in Autodesk as part of our value-added after-sales service to customers.

1 CiTiZEN™

- A special training program which was developed to foster national unity via appropriate use of technology.
- It promotes the concept of 1Malaysia digitally by instilling positive values, patriotism and nationalism through the use of technology.
- Over 130,000 participants have been trained since 2011.

talentxchange

TalentXchange.my is an online recruitment website which provides:

- Talent acquisition and placement services.
- Training & Certification.
- Talent management for employability.

Prestariang Skills Training Institute (PSTI)

- Prestariang Skills Training Institute (PSTI) is based in Pengerang, Johor Bahru and is accredited by the Department of Skills Development, Ministry of Human Resource (DSD MOHR).
- PSTI offers the Malaysian Skills Certification program (Sijil Kemahiran Malaysia).
- The Accredited PSTI also provides short technical courses.
- The first student/trainee intake is expected to commence in June/July 2017.



Sistem Kawalan Imigresen Nasional (SKIN)

- In November 2016, we received a letter dated 15 November 2016 (the Letter) from the Government of Malaysia (Government) via the Ministry of Home Affairs to confirm that the Cabinet has approved for the Company to implement 'Sistem Kawalan Imigresen Nasional' (SKIN). The 15-year concession consists of a three-year building and deployment phase and a 12-year maintenance and technical operation phase.
- SKIN is a new border control system which replaces the current Malaysian Immigration System to modernise the national immigration system's core applications and infrastructure, and enhance national border security.
- SKIN will be a catalyst for expansion opportunities in service-based platform businesses by developing competencies in emerging technologies such as BDA, IoT, cloud computing and cybersecurity.
- SKIN is set to attract talents while providing a dynamic environment for students under our Talent business to gain leading-edge industry experience.



Competency Enhancement Program (CEP)

MLA

- Appointed Microsoft Licensing Solution Partner (LSP) to provide Microsoft software under the Master Licensing Agreement (MLA) 2.0 to all Government Agencies in Malaysia. The contract is over the course of three years.
- MLA 2.0 is an initiative by the Ministry of Finance that is aligned to the strategic ICT thrust of the Government.
- The focus of MLA 2.0 is to provide a licensing framework to better manage the procurement and utilisation of software license, streamline administration and the budgeting of software procurement.

CEP

- A unique value proposition under MLA 2.0, endorsed by Microsoft (Malaysia) Sdn. Bhd.
- On every 8% spent for the software purchase under MLA 2.0, clients can redeem the following:-
 - Hands-on product training conducted by certified trainers
 - Microsoft devices
 - Premier Services
- Over 16,000 civil servants have been trained since 2009, which is a continuity from the Role-based Training for Civil Servant (RBTCs) program, an initiative to provide ICT literacy to civil servants in Malaysia.



EduCloud

- An integrated service-based platform to be jointly built with Alibaba Cloud and Conversant Solutions that will transform the digital education landscape in Malaysia.
- EduCloud will be a single platform to deliver all activities linked to education and related services.
- These cloud-based services will include campus management, teaching and learning, entertainment, digital payment, online applications and many other services.



UNIVERSITY MALAYSIA OF COMPUTER SCIENCE & ENGINEERING

- Launched in January 2013, University Malaysia of Computer Science & Engineering (UniMy) offers tertiary education in computer science, computer engineering and ICT related courses. UniMy offers foundation to post degree studies.
- Over the years, UniMy has established academic collaborations with many prominent universities including Australia's University of Melbourne through its Melbourne School of Engineering, University of Hawaii at Manda, United States of America through its College of Engineering, University of Hertfordshire and Teesside University, United Kingdom.
- Academic and research collaborations propagate academic transfer programs, joint research projects and student exchange programs as well as to utilise external examiners for quality assurance and standards.
- Established strategic partnerships and collaborations with leading global IT players such as Microsoft, IBM, EC-Council, Huawei, Dell and Autodesk. These global IT partners collaborate with UniMy in student development activities which range from curriculum design, teaching & learning (T&L) technology, student projects, internships to career placements.
- From 2016, UniMy underwent strategic modifications to reboot its courses and modules for its eventual transformation into a digital university via strategic collaborations with Alibaba, Google, MakeSchool and Thales.
- Programs will be skewed to focus on BDA, data security and coding in line with the newly acquired SKIN project's requirements.

COMPLETED



DIGITAL LITERACY & CITIZENSHIP



VENDOR DEVELOPMENT PROGRAMME



Campus Management System



OIL & GAS ENHANCEMENT PROGRAMME



BIMBINGAN PERGURUAN PROFESIONAL DALAM TEKNOLOGI MAKLUMAT DAN KOMUNIKASI

Message from **OUR CHAIRMAN**

Dear Valued Shareholders,

As we enter our 14th year of operations since our inception in 2003, we have achieved several milestones in the past and today, we have taken a closer step towards attaining our vision of truly being a Technology company which Transforms Lives.

We have stayed true to our commitment by strengthening our capabilities to push the barriers of the technological frontier. We are creating strategic alliances with other organisations and customers to provide and deliver new solutions, products and services which have a far reaching global impact.

TRANSFORMING OUR BUSINESS ENVIRONMENT

At Prestariang, we recognise the need to constantly invest in the future. For the past several years, we have been placing a tidy sequence of steps in our strategic direction to ensure that the Company continues to thrive even in challenging environments. The ability to adapt quickly and implement new strategies has enabled us to remain resilient and sustain steady growth.

Since we started operations in 2003, we have been evolving at a steady pace from delivering software products to a mature business with a sound financial position. The rise of digital business, open source technologies, and services-based IT is dramatically changing, resulting in the need to respond faster and increase capabilities which is shifting towards a new breed of enterprise infrastructure.

As a Company which is results-driven we have focused on our workforce diversity to adapt the way they implement and operate technology. This is where our key strength lies. A solid talent pool which comprises experienced and highly skilled multidisciplinary professionals who embrace innovation while being data-driven to ensure the quality of our execution.

DATO ' MOHAMED YUNUS RAMLI BIN ABBAS
Chairman



2016 marks our emergence as a significant game changer where digital technology is increasingly becoming essential to service delivery across all business areas and processes. Our persistence and hard work over the past two years has paid off and resonates with our own strategic view where we are leveraging on our expertise, creative talent and innovation to focus on technology as an enabler for growth and operational effectiveness.

We received the Letter dated 15 November 2016 from the Government via the Ministry of Home Affairs to confirm that the Cabinet has approved for the Company to implement 'Sistem Kawalan Imigresen Nasional' (SKIN).

In early 2017, we unveiled an exciting new venture with the signing of an MoU with Alibaba Cloud, a subsidiary of China's e-commerce giant, Alibaba Group and Conversant Solutions, a Singapore-based company which offers digital media enablement via SwiftMedia, its integrated cloud offering that enables content publishers to offer their digital content to end users on demand anywhere on any device.

Both SKIN and EduCloud has shifted the traditional boundaries of our core business. We are realigning our business activities to the two pillars of Technology and Talent which is effective from 1 March 2017.



Message from Our Chairman (continued)

We envision that the expansion into a cohesive, integrated approach of both these pillars will lead to a better alignment of our service delivery and support in order to meet the expectations and needs of stakeholders in both the Concession Agreement and education segments.

The Technology and Talent Divisions are engineered to complement each other to create a synergy geared towards generating recurring income. Each Division is headed by a Chief Executive Officer who is tasked with generating growth and driving sustainability.

We are confident that the new growth drivers will lay a pipeline in long term stability and sustainability for the Group as we move up the value chain to become a truly innovative company built on emerging technologies, new competencies and dynamic business models.

At the same time, our realignment of business direction comes at an opportune time, given the overall economic challenges that affect our current contracts in Training & Certification and Software & Services.

BUSINESS SEGMENTS

TECHNOLOGY

• Platform Based Services

Sistem Kawalan Imigresen Nasional (SKIN)

At the time of writing, we are working with the Government on finalising details of a Concession Agreement to undertake the 15-year project, following the Letter issued by the Government dated 15 November 2016.

Beyond the financial returns, we anticipate that SKIN will be a pathway for Prestariang to develop service-based platform businesses by developing competencies in emerging technologies such as BDA, IoT, cloud computing, cybersecurity and others.

At the same time, SKIN will also be a beacon to attract talents while providing a dynamic environment for students under our Education division to gain leading-edge industry experience.

Message from Our Chairman (continued)

EduCloud

Prestariang signed an MoU with Alibaba Cloud and Conversant Solutions on 12 January 2017 to jointly build an Integrated Education Platform called EduCloud. As the platform to build an innovation ecosystem for the education sector, EduCloud will integrate and spearhead new as well as existing businesses across the education spectrum which will include campus management, teaching and learning, entertainment, digital payment and many other services.

The collaboration with Alibaba Cloud and Conversant Solutions, a Singapore-based digital media enabler for the Cloud, represents a major achievement for Prestariang as it seeks to transform the digital education landscape in Malaysia.

• Software & Services

The overall economic challenges in the country, in particular the depreciation of the Ringgit against the US Dollar, has indirectly affected our gross margins for this segment as the Microsoft and Autodesk software licences are US Dollar denominated purchases. For FY2016, the MLA 2.0 contract to supply all Government Agencies contributed RM79.1 million, representing 67.5% of revenue generated by this business segment.

Meanwhile, our distribution of Autodesk licences to the domestic education market yielded RM12.3 million in sales (10.5% of segment revenue). For 2017 and beyond, we will not only continue efforts to renew current contracts, but will also expand the client-based coverage into State Governments as well as other Government or Government-Linked Agencies. It is worth noting that we are also offering consultancy services and supplying hardware as a value-add to the Software & Services Division.

TALENT

• Training & Certification

The performance of this business segment was impacted by the Government's budget constraints, resulting in a delay in implementing various programs. They included Enhancing School-based Learning Assessment in Science & Mathematics (ESBLA), 3P (Program Pentauliah Profesional), and IC Citizen Certification. However, some of these products have been remodeled to cater to current needs.

For FY2017, we expect the remodeled Training & Certification programs to churn out more revenue and higher margins. With the remodeled training programs expected to kick off in 2017, we will also focus efforts on the Technical & Vocational Education & Training (TVET) for the oil & gas industry with the opening of the Accredited Prestariang Skills Training Institute (PSTI) targeted for the first half of 2017.

We will also create history as this will be the first and only accredited centre in Pengerang, Johor to cater to the needs of the RAPID project.

• University

The Group's education flagship, the University Malaysia of Computer Science & Engineering (UniMy) will undergo an operational and branding reboot as part of efforts to drive student recruitment in 2017.

The anticipated increase of students from the current complement of 200 is based on new program offerings. We are also offering short certification courses as well as carrying out aggressive marketing and branding to reach breakeven point.

The university currently offers 13 accredited programs ranging from diploma to post-graduate courses and various short certification courses in BDA, coding and cyber security.

UniMy has also embarked on a recruitment drive for foreign students, particularly from the Middle East for its 2017 intake. We are confident that UniMy will contribute towards significant growth for the Group in the years to come.

2016 FINANCIAL PERFORMANCE

Although the Group achieved higher Revenue in FY2016 against FY2015, Profit Before Tax (PBT) declined. This was mainly attributed to lower margins recorded for the Software Services business segment, which has been the main contributor towards Group Revenue for the current year. The weakened Malaysian economy and the Ringgit's downturn were the main factors behind delays in customers' projects which affected the Group's overall business performance.

Message from Our Chairman (continued)

Substantial investment of RM24.5 million was also allocated for preparatory works for SKIN, which was kick-started over the last two years until the approval of the proposal was granted by the Government in November 2016.

Upon rollout of the SKIN project which is slated in 2017, the Group will benefit from the generation of this new income stream via the 15-year Concession Agreement. Furthermore, this significant project will allow us to expand our capabilities in offering similar services to other government agencies and industries not only locally but throughout the region as well.

Summary of the Group's Financial Indicators are presented on page 12 of this Annual Report.

DIVIDEND

Prestariang remains committed to share profits with our loyal shareholders. Since our listing in 2011, we have apportioned at least 50% of Profit After Tax (PAT) to pay out as dividend.

For FY2016, the Group declared four interim dividends of 0.75 sen per share each which amounted to a total dividend of 3.00 sen per share (FY2015: 3.75 sen per share).

This represents a total dividend payout of RM14.5 million for FY2016 which constitutes 161% of PAT. Shareholders have earned a total dividend payout of RM118.2 million since listing. The Board will continue with this policy of profit sharing in the years to come and is confident that future dividend will increase, given the prospects that lie ahead.

OUTLOOK

Prestariang's successful bid for SKIN represents an inflection point in our journey to catalyse extraordinary growth as well as migrate to become a technology developer as opposed to an adopter.

Through SKIN, the Group has a viable channel to not only build an ecosystem that stimulates innovation and enhances capabilities, but to also open the door to new opportunities in the digital economy.

We anticipate that SKIN and the other business platform of EduCloud will form the core of our business activities beyond 2017 and contribute significant future revenue.

In line with this business transformation, we have upgraded our business plan to the next iteration of 'Prestariang 5.0', details of which are presented in the Management Discussion & Analysis.

Over the years, Prestariang has always looked beyond today. We are now on the cusp to becoming the company of tomorrow.

APPRECIATION

In the case of SKIN, let me take this opportunity to pay tribute to the persistence and perseverance of the management and staff, the guidance and counsel of the Board of Directors, as well as the support and patience of the shareholders in the pursuit of this project.

On behalf of Prestariang, I would also like to thank the Government for its confidence in the Group's ability to design and carry out this project of national significance.

The Group's sustained success since our listing is a tribute to the foresight of the management and the dynamism of our employees. Leading this enviable ensemble is our President/Group CEO, Dr. Abu Hasan Bin Ismail, who has time and again forged the direction of Prestariang with a visionary approach few can hope to replicate. He has been ably supported by a cast of innovative minds capable of translating Dr. Abu's vision into concrete plans.

I would like to state my deepest appreciation to my fellow Board members for their wise counsel through the years. Lastly, we are grateful for the loyalty and support from all our shareholders, stakeholders, partners, vendors and all employees who have contributed to shaping the Group's future. In return, we look forward to continuously sharing our successes with all our valued stakeholders.

DATO' MOHAMED YUNUS RAMLI BIN ABBAS

Chairman

Management DISCUSSION & ANALYSIS



DR. ABU HASAN BIN ISMAIL
President/Group CEO

SUMMARY OF GROUP'S KEY FINANCIAL INDICATORS (In RM Million)

	2016	2015	%
Revenue	132.1	115.5	+14.4
Profit Before Tax	11.5	22.4	-48.7
Profit After Tax	9.0	17.0	-47.0
Net Profit Attributable			
to Shareholders	8.9	17.2	-48.2
Earnings Per Share (sen)	1.84	3.56	-48.3
Total Assets	198.4	204.4	-2.9
Shareholders' Funds	161.5	169.6	-4.8
Net Return on Equity	5.5%	10.2%	-46.1

The Group recorded higher Revenue of RM132.1 million in FY2016, representing an increase of 14.4% compared with the year before (FY2015: RM115.5 million). Revenue grew on the back of the Microsoft Licensing Agreement (MLA 2.0) for Software & Services, a three-year contract first rolled out in Q2, 2015.

However, the lower margin for Software & Services impacted significantly on profit since this business segment contributed more than 88% of Group Revenue. As a result, Profit Before Tax (PBT) dropped to RM11.5 million for the year in review, a decline of 48.7% from RM22.4 million in FY2015.

Correspondingly, Group PAT also dipped by 47.0% to RM9.0 million (FY2015: RM17.0 million).

Reviewing the financial performance of the three revenue-generating business segments (Software & Services, Training & Certification, and Education), Software & Services registered revenue of RM117.2 million for FY2016 against RM94.0 million the previous financial year.

Management Discussion & Analysis (continued)

FINANCIAL PERFORMANCE

(In RM Million)

↑
+14.4%
Revenue
132.1
FY2015: 115.5

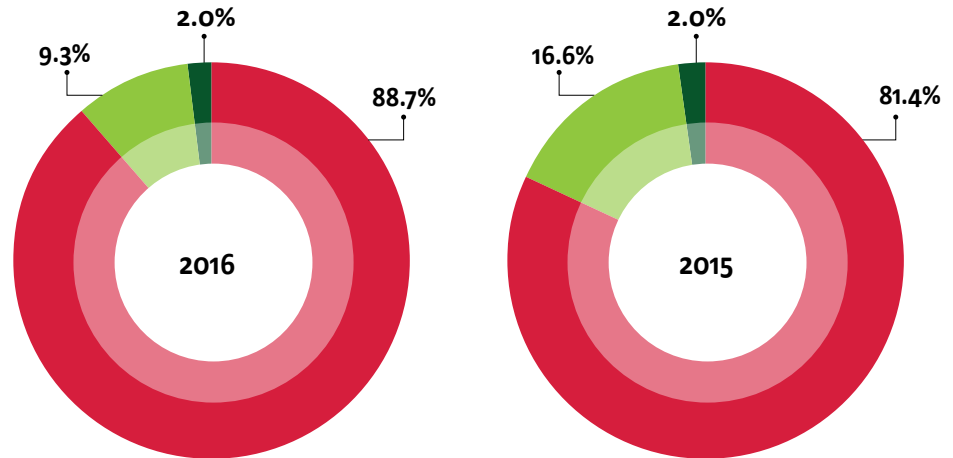
↓
-48.7%
Profit Before Tax
11.5
FY2015: 22.4

↓
-47.0%
Profit After Tax
9.0
FY2015: 17.0

↓
-4.8%
Shareholders' Funds
161.5
FY2015: 169.6

↓
-2.9%
Total Assets
198.4
FY2015: 204.4

↓
-48.3%
Earnings Per Share (sen)
1.84
FY2015: 3.56 sen



CONTRIBUTION TO REVENUE BY DIVISION

(In RM Million)

	2016	2015
● Software & Services	117.2	94.0
● Training & Certification	12.3	19.2
● Education	2.6	2.3
Total	132.1	115.5

The increased revenue for this business segment pushed its share of Group Revenue to 88.7% (FY2015: 81.4%). Training & Certification achieved lower revenue of RM12.3 million, a drop of 35.9% from the year before (FY2015: RM19.2 million). The fall in revenue for this business segment meant that Training & Certification contributed only 9.3% to the Group's Revenue (FY2015: 16.6%). Meanwhile, the Education business segment recorded revenue of RM2.6 million (FY2015: RM2.3 million), constituting 2.0% of Group Revenue (FY2015: 2.0%).

The Shareholders' Funds closed the financial year with a total of RM161.5 million (FY2015: RM169.6 million). Total assets reached RM198.4 million as compared to RM204.4 million at the end of the last financial year. Meanwhile, Earnings Per Share (EPS) was 1.84 sen, down from 3.56 sen for FY2015.

DIVIDEND POLICY

Prestariang has and will always stay true to its commitment to share profits with our shareholders. The Dividend Policy was approved by the Board which states that distribution of dividends of minimum 50% of PAT. This is reflected in the dividend payout in the previous years. Details of the Dividend Policy are elaborated on page 49 of this annual report.

Management Discussion & Analysis (continued)

Given our optimism of future prospects, we are confident that the Group's dividend payout will increase in the years to come.

DIVIDEND PAYOUT

The Group declared four interim dividends of 0.75 sen per share each for FY2016, amounting to a total dividend of 3.00 sen per share (FY2015: 3.75 sen per share). The total dividend payout of RM14.5 million for FY2016 represents 161% of PAT.

Since listing until 31 December 2016, a total of RM118.2 million have been paid to the shareholders reflecting our commitment to share our success to our loyal shareholders.

LAYING THE FOUNDATION FOR BUSINESS TRANSFORMATION

Throughout the years, our key management team dedicated a significant amount of time and effort on identifying, assessing and evaluating viable projects which would determine the Group's onward course.

As such, although most of the Group's financial indicators have projected lower figures in comparison to the preceding year, the outlay for pursuing these new areas of growth have been based on well informed decisions.

The Group is fully committed to uphold responsible financial management while maintaining a rigorous approach in its standards and procedures to ensure operational excellence will augur well for the Group's growth prospects.

The Group achieved lower profits despite recording higher revenue for the current financial year. Nevertheless, this performance was anticipated given the preponderance of existing contracts for the lower-margin segment of Software & Services coupled with the delay in implementing programs for the higher-margin Training & Certification segment. This was attributed to delays in deployment of funds by customers who were generally affected by the overall downturn in the country's economy during the year in review.

With a year-on-year (y-o-y) growth of 24.7%, Software & Services was responsible for driving Group Revenue up by 14.4% in FY2016 despite the corresponding y-o-y drop of 35.9% for Training & Certification.

These opposing indicators resulted in Software & Services contributing a major share (88.7%) to Group Revenue even as the contribution from Training & Certification dipped below the 10 percentile mark to 9.3% for the first time in Prestariang's history.

While Software & Services has traditionally yielded lower margins as compared to Training & Certification, margins were further hampered in FY2016 by overall economic challenges and the depreciation throughout the year of the Ringgit against the US Dollar; which resulted in the thinning of our gross margins for this segment as the Microsoft and Autodesk software licences are US Dollar denominated purchases.

Meanwhile, the Training & Certification segment was also affected by the prevailing economic challenges, which led to the postponement of various programs.

The Group's other current business of Education under the flagship of the University of Malaysia for Computer Science and Engineering (UniMy) continues to face the challenge of recruiting students for its programs. Efforts to circumvent this challenge by rebooting the operations, branding and marketing are outlined on page 18 of this Management Discussion and Analysis.

During the financial year, Prestariang made substantial investments to lay the groundwork for SKIN. However, the cumulative RM24.5 million outlay for the project is anticipated to generate manifold returns in the years to come.

DEVELOPING AND HARNESSING TECHNOLOGY & TALENT

As a company built on the premise of transformation, we are attuned to the various factors that are affecting the modern business landscape. We have always leveraged on the strategic direction in our digitalisation process with a clear mindset on developing our business through the lens of process innovation.

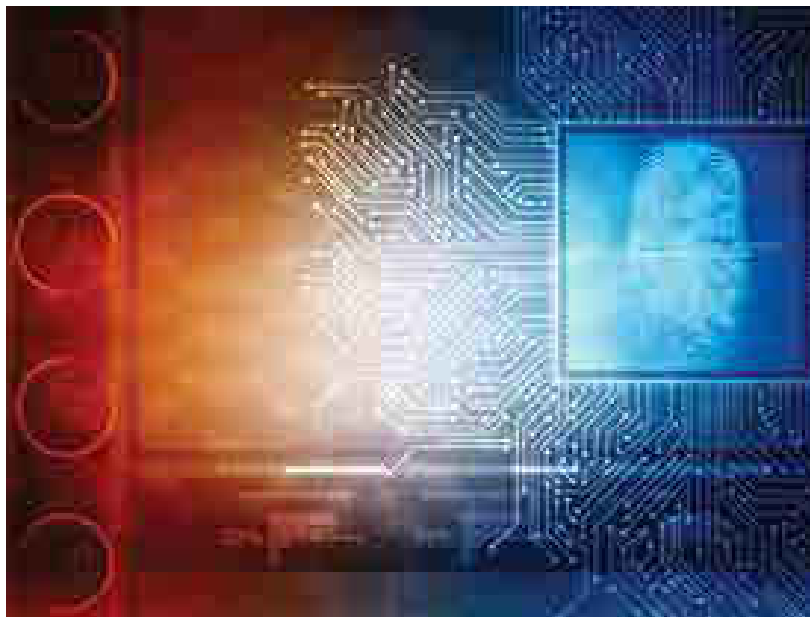
We started out our journey focusing on ICT Training & Certification, and distributing and managing of Software & Services, a foundation which formed the cornerstones of our progression to what we have achieved today.

Continual efforts at introducing new changes have advanced our business offerings to include Education, and Talent Acquisition and Talent Management. This successfully created a synergy within our various business segments, by complementing and supporting each segment which led to positive outcomes for the Group's recurring income stream.

Our migration to become a full fledged Technology & Talent company reflects how we have advanced and are swiftly moving ahead to spawn a set of capabilities that need to be deeply embedded across functions and operations. This will enable our managers to have a better basis for understanding markets and making sound business decisions.

RESHAPING EXISTING BUSINESSES TO ALIGN WITH NEW VENTURES

As of 1 March 2017, Prestariang's businesses, existing and new, will be segmented and aligned into two business divisions: Technology (Platform Based Services which comprises SKIN and EduCloud, and Software & Services) and Talent (Training & Certification, and University). During the financial year, the Group set the wheels in motion to remodel its existing businesses in order to create synergy with its future platform based businesses.



Management Discussion & Analysis (continued)

TECHNOLOGY

• Platform Based Services

Sistem Kawalan Imigresen Nasional (SKIN)

Prestariang received the Letter dated 15 November 2016 from the Government to implement SKIN on a 15-year concession. The commencement of SKIN is subject to the finalisation of the terms and conditions of the Concession Agreement to be mutually agreed between Prestariang and the Government.

SKIN would be implemented by way of a public private partnership through the Build, Operate, Maintain and Transfer (BOMT) method. The project will commence in 2017 which will involve a three-year building and deployment phase and a 12-year maintenance and technical operation phase. It is expected to be fully commissioned by 2020 and will be installed in all immigration offices, including the country's entry points as well as attached offices abroad.

Payment to Prestariang shall commence upon full commissioning of the system (after three years), with an average annual payment of RM294.7 million from year four to year 15 during the maintenance and technical operation phase

For a start, the system will be implemented at 212 domestic and another 24 locations abroad. When fully commissioned, SKIN will replace the existing immigration system, policies, people, processes and operations in order to improve the effectiveness of the national security system.

The revamping and upgrading of the current immigration system will strengthen national security by allowing more effective border processes which includes surveillance of potential risks in cross-border traffic.

The project would allow the immigration system to more effectively respond to security threats while sustaining the economic, cultural, and social benefits of the nation, visitors and also immigrants.

Management Discussion & Analysis (continued)

SKIN is a comprehensive and integrated technology platform to upgrade the core applications and infrastructure of Malaysia's immigration system with the objective of enhancing the national border security. The project is set to reinforce the national immigration system and safeguard the country from external threats while at the same time securing a source of recurring income to drive business sustainability for the Group.

SKIN deploys emerging technologies such as biometrics and facial recognition for identification, BDA for risk assessment, the IoT for surveillance, cloud computing for data storage and retrieval, and others to integrate systems and processes across the board.

Equally as important, we intend to leverage on SKIN as a catalyst for growth and an agent of change in our on-going transformation to become an innovative and dynamic technology company.

SKIN is not only a new revenue stream that can offer a steady income and stable cash flow throughout the tenure of the concession period; it is also a platform from which the Group can develop new competencies in digital technologies, system integration, business modelling, project management and others as listed below and outlined in Figure 1:

- Immigration & border control system;
- Modernisation into digital economy;
- Intelligence enterprise;
- DevOps and cybersecurity;
- Hyper-converged infrastructure; and
- Special projects.

We are setting out to develop proprietary products for SKIN, some of which on our own and others in collaboration with information and communications technology (ICT) partners from abroad including France.

BUSINESS TRANSFORMATION STRATEGIES



Figure 1: SKIN paves the way for the Group to develop new competencies.

Management Discussion & Analysis (continued)

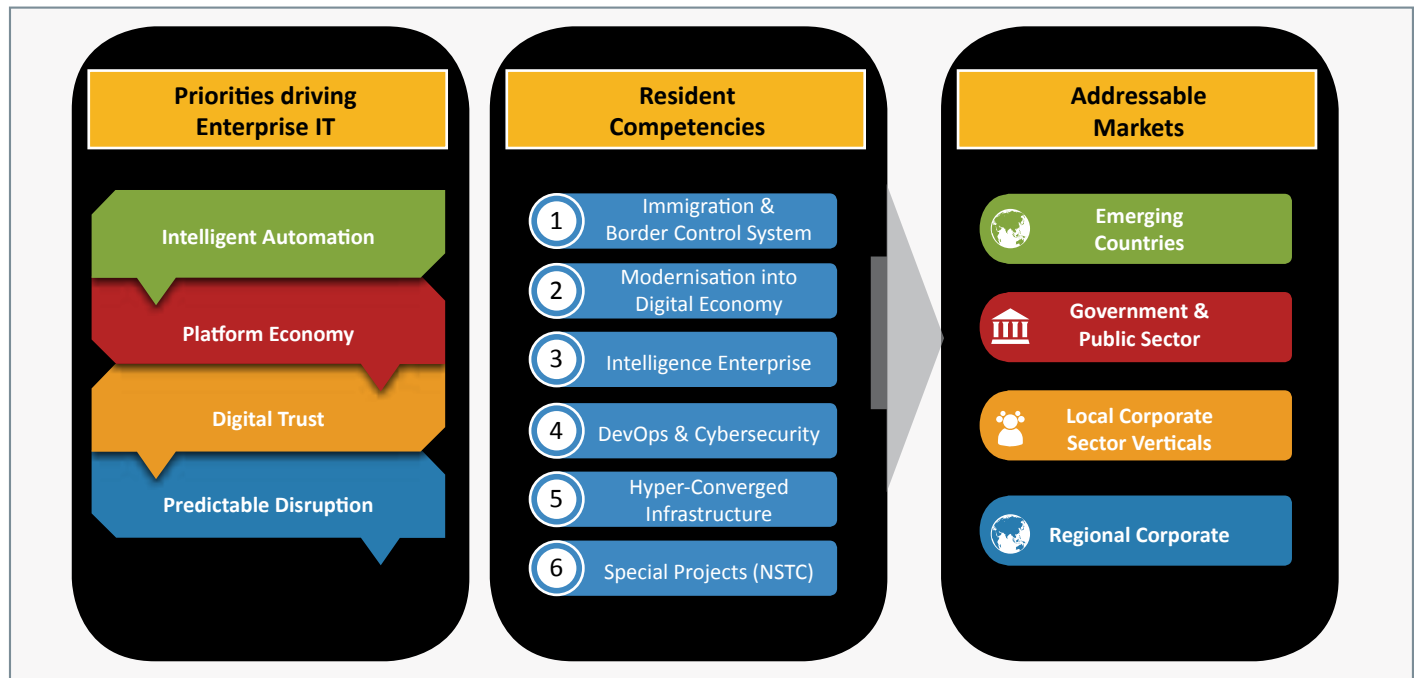


Figure 2: Technology trends mapped to competencies and potential markets.

With this approach, the Group will be well placed to replicate the product development and service provision in order to capitalise on opportunities in other industries as well as in other countries.

SKIN's potential will allow us to take the leading edge systems and processes utilised in SKIN and adapt this technology for other organisations who are seeking similar intelligent systems to boost their operations. Government Agencies and financial institutions are two such establishments that require safe and secure technology architecture in running their operations.

Indeed, SKIN will be a launchpad for Prestariang to penetrate new markets in the private and public sectors as well as emerging economies, as illustrated in Figure 2.

SKIN is one of two new 'platform' businesses that the Group is embarking on; the other is EduCloud, a cloud-based integrated platform set to innovate and revolutionise the education sector in Malaysia and abroad.

EduCloud

Prestariang has entered into a joint collaboration with Alibaba Cloud and Conversant Solutions to develop EduCloud, a single service-based platform that will deliver all education-related activities and services.

EduCloud will create and manage a holistic ecosystem covering such diverse activities as campus management, teaching and learning, ICT security, e-commerce, entertainment, digital payment and many other services undertaken and offered by educational institutions.

From an education perspective, the platform is focused on enriching and enhancing learning through interactive experiences while also offering an open Academic Performance Index (API) to enable the integration of campus-wide applications, such as:

- Cloud-based learning management system (LMS) for on-campus, blended and massive open online courses (MOOC); and
- Course design and development services including online assessment and certification.

Management Discussion & Analysis (continued)

Business-wise, the self-sustaining ecosystem will spearhead new business in the education spectrum by offering scalable and personalised on-demand services along with the scope to engage students and alumni through a lifelong partnership program, as shown in Figure 3.

In this way, the EduCloud platform can expand its consumer base and extend customer loyalty. At the same time, it will also operate on a revenue model that includes supplementary income streams in the form of transaction charges and retailer membership fees.

The Group's collaboration with Alibaba Cloud represents a major breakthrough in our cultivation of platform businesses and reflects Prestariang's growing footprint in the technology and education landscape.

By bringing together Alibaba Cloud's cloud computing resources, Conversant Solution's digital media enablement and content delivery network solutions, and Prestariang's deployment of education services, the partnership also paves the way to explore new opportunities in the Asia Pacific market.

Meanwhile, EduCloud will serve to integrate the Group's current and traditional activities of Training & Certification, Software & Services and Education.

• Software & Services

Similar to the Training & Certification business segment, The distribution of software licenses will be geared towards the cloud spectrum in line with our migration to cloud-based platform services provided by EduCloud.

At the same time, we are expanding our service offerings to consultancy and hardware as well as extending our coverage beyond the Federal Government to other State Government Agencies and also to the private sector.

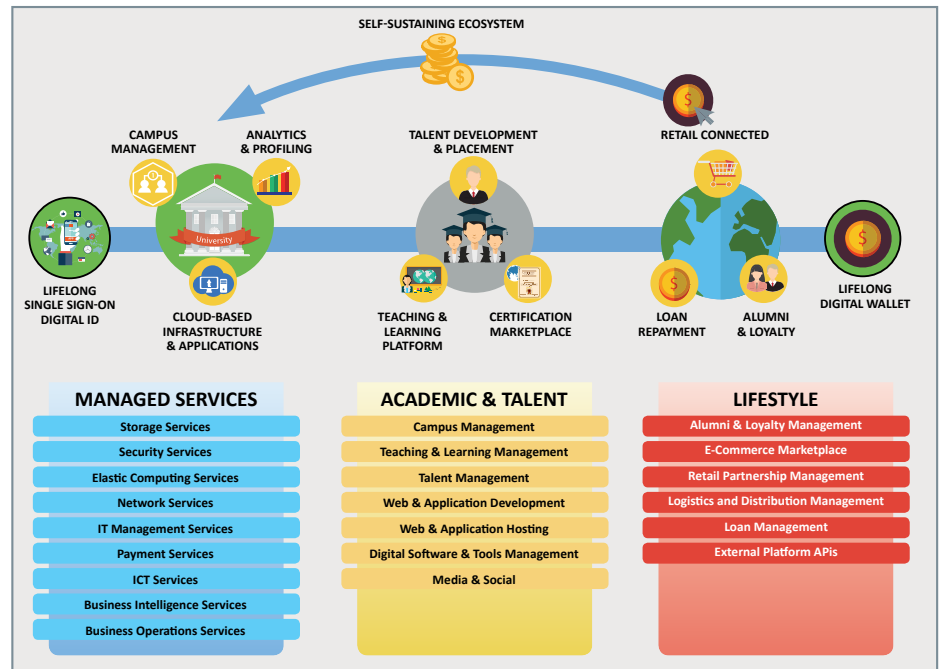


Figure 3: The EduCloud platform offers personalised, scalable and lifelong services.

TALENT

• Training & Certification

The Group's focus on efforts to diversify and expand our business portfolio has always been founded on the anticipation that the original business segment of Training & Certification would eventually decline.

Given the current obstacles in growing these segments via the traditional approach, we will reshape the business model to synergise with the technologies offered by the EduCloud platform. Training & Certification will take the form of new training content delivered through digital means such as online and mobile apps. In addition, it will also focus on three new areas of BDA, IT security and coding. The new delivery model will have the scope to appeal to the masses and their tendency towards the 'own time, own way' of training.

• University

As with Training & Certification, the Group's University business is set to veer towards the virtual realm in terms of student engagement and learning modes. Our collaboration with Alibaba Cloud to develop EduCloud and close association with other global brands such as Google, MakeSchool and Thales will accelerate the shift for UniMy to become a digital university. UniMy will also offer students the unique prospect of gaining industry experience through cross collaboration with the Group's businesses such as SKIN. Despite the many challenges faced in the last four years, we are confident of turning around UniMy after taking into consideration the new developments taking shape to leverage on the future of education.

Management Discussion & Analysis (continued)

OUTLOOK & PROSPECTS

CIRCUMNAVIGATING THE DIGITAL REALM

We have veered our course towards focusing and embracing disruptive technologies which has positively impacted digital economic growth globally. Adoption of these innovative tech-enabled business trends in our business offerings are the drivers which are shaping the future of our Company. These include:

Internet of All Things (IoT) - a system of interrelated computing/digital devices or objects outfitted with data-collecting technologies for transferring of data and inter-communicating with one another.

The Cloud - storing and accessing data and programs over the internet, is shifting the economics of rent versus buy. With online connection, cloud computing can be done anywhere, anytime.

Big Data Analytics (BDA) - Data and analytics have become part of a new foundation for competitiveness. Global data volumes (e.g. social web sites and smartphones) are on the rise. With wireless communication, cloud infrastructure and data visualisation the reach of information is immense.

Automating Knowledge Work - productivity-enhancing technologies are taking root to replace physical labour and transactional tasks. At the same time upskilling and reskilling workers, redesigning education and training, and redefining the nature of work will all be important elements in reallocation of competent knowledge workers.

Digital Education- utilising technology to change the equation in traditional education deployment. Tablets and smartphones are used to deliver content for online open courses to interact and present education activities.

Rapid Evolution of IT- enabled commerce has reduced entry barriers and has opened new revenue streams where we can benefit greatly in improving our skills and bottom line.

TRANSFORMING AND DRIVING THE BUSINESS FORWARD

SKIN and EduCloud are the two determiners for Prestariang to leap forward and position itself as an entity that breeds hybrid technology.

In previous years, we have outlined the strategies to bring the Group forward by reinforcing the synergies within to harvest the opportunities beyond. These are encapsulated in what we refer to as Prestariang 5.0, which is featured in Figure 4.

In essence, Prestariang 5.0 leverages on the cloud-based platform provided by SKIN and EduCloud to develop competencies within the Group so as to unlock new opportunities. At the same time and as mentioned earlier, Prestariang will reorganise its core business activities into the two divisions of Technology and Talent (outlined in Figure 5).

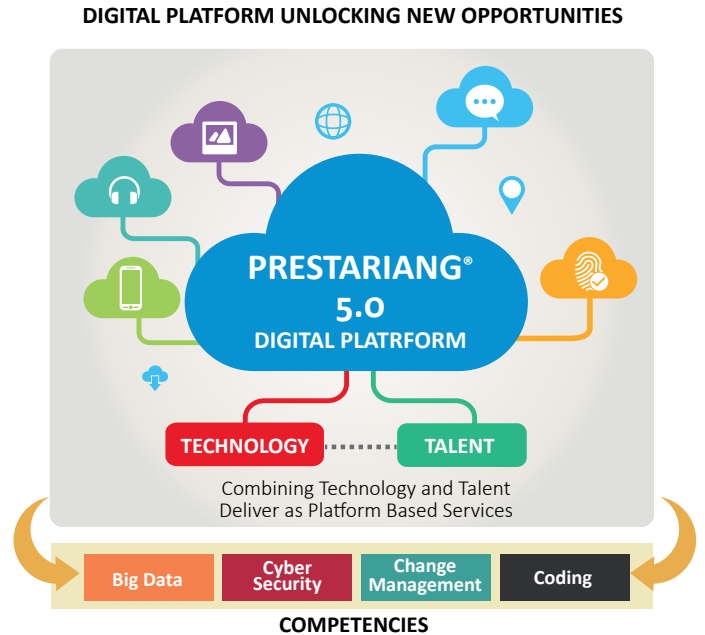


Figure 4: 'Prestariang 5.0', a strategic framework for the way forward.

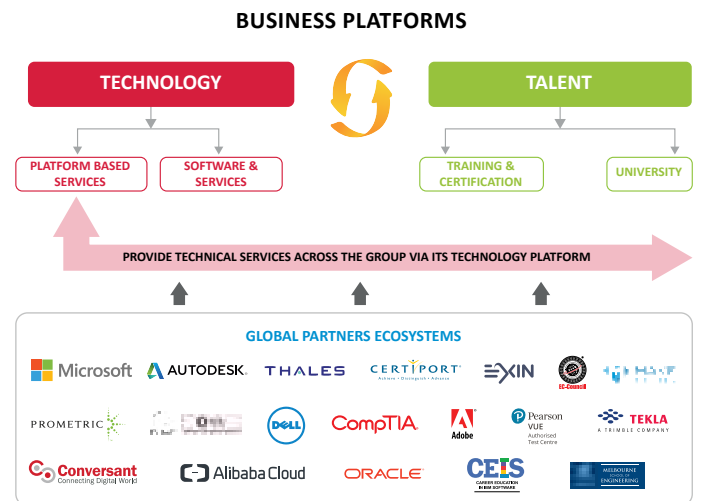
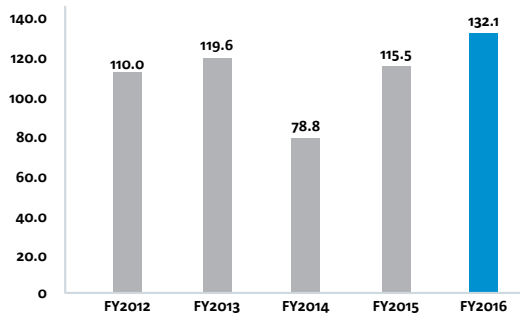


Figure 5: Integrated business structure anchored on Technology and Talent.

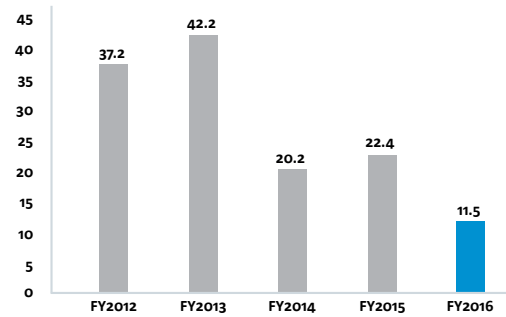
Financial HIGHLIGHTS

(In RM Million)

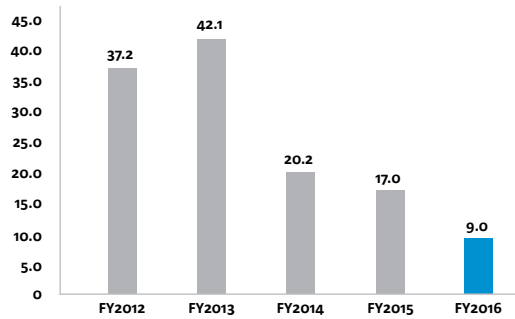
Revenue



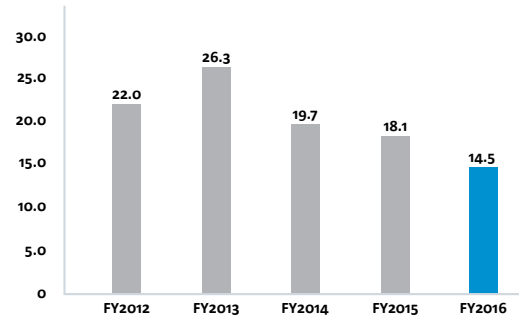
Profit Before Tax



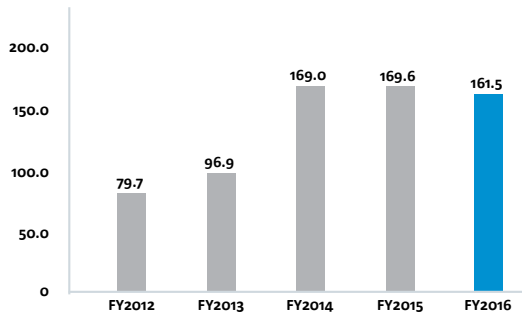
Profit After Tax



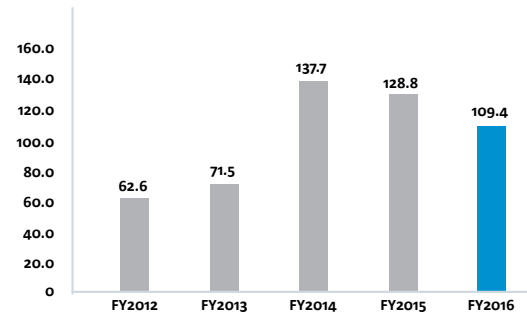
Dividend



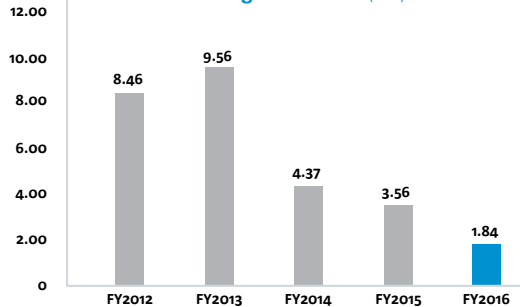
Shareholders' Funds



Cash & Bank Balance and Short Term Investment

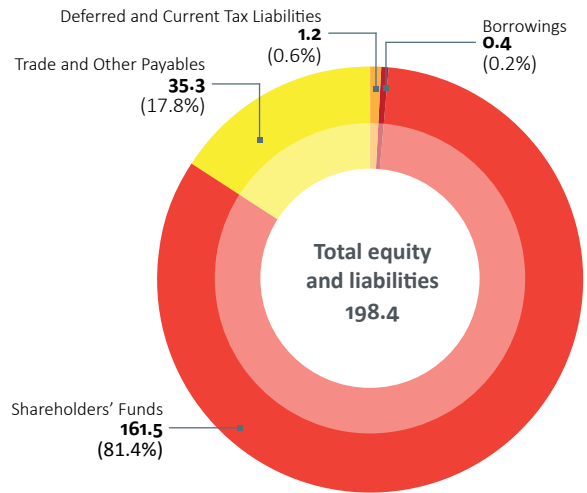
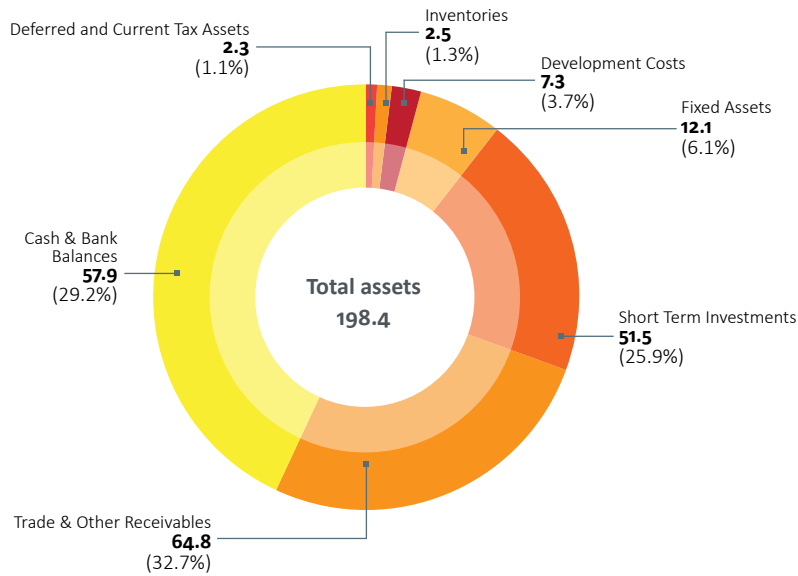


Earnings Per Share (sen)



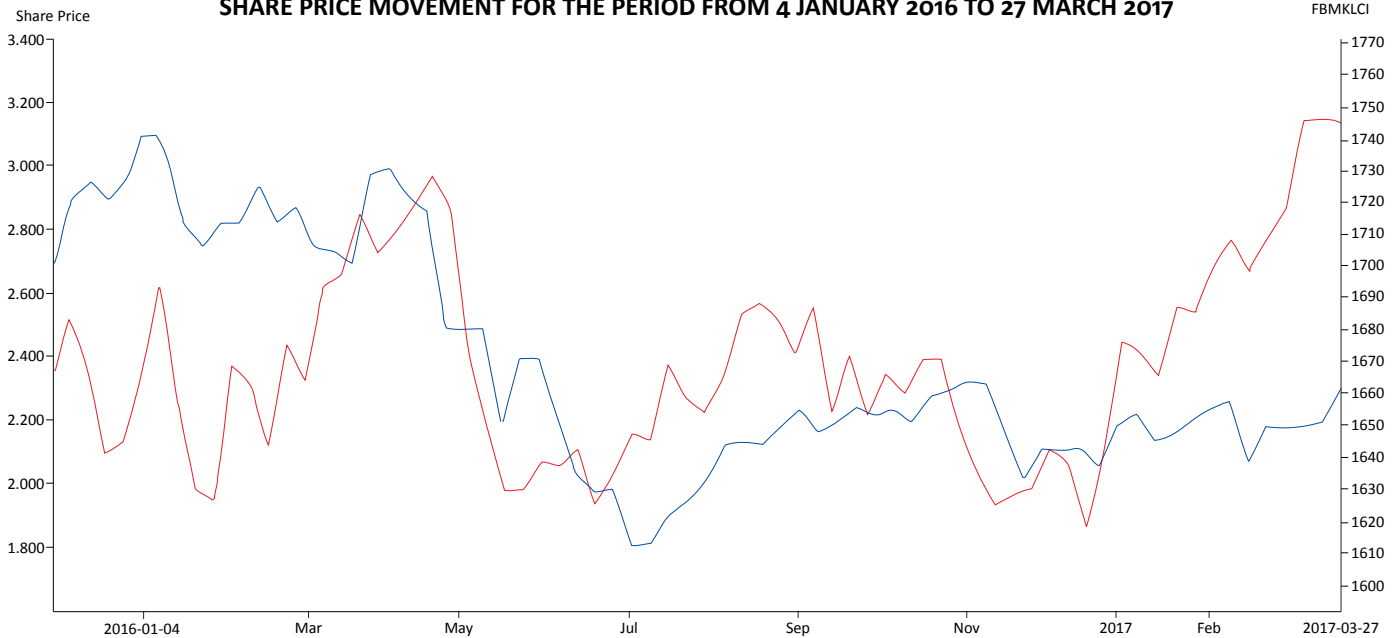
Financial POSITION

(In RM Million)



Share Performance CHART

SHARE PRICE MOVEMENT FOR THE PERIOD FROM 4 JANUARY 2016 TO 27 MARCH 2017



— Prestariang
— FBMKLCI

Price	2016/2017	Date
Highest	RM3.26	12 January 2016
Lowest	RM1.75	12 July 2016

(Source: ShareInvestor)

Average daily volume traded within the period: **800,000** shares.

Financial CALENDAR

22 May 2017	27 April 2017	1 June 2016
7th Annual General Meeting	<ul style="list-style-type: none"> • Notice of the 7th Annual General Meeting • Issuance of 2016 Annual Report to Shareholders 	6th Annual General Meeting

BOARD OF DIRECTORS MEETINGS

2017		2016	
22 February	17 January	23 November	6 October
Board of Directors' Meeting Unaudited consolidated fourth quarter results ended 31 December 2016.	Special Board of Directors' Meeting	Board of Directors' Meeting Unaudited consolidated third quarter results ended 30 September 2016.	Special Board of Directors' Meeting

2016				
24 August	23 August	25 May	24 March	25 February
Board of Directors' Meeting Unaudited consolidated second quarter results ended 30 June 2016.	Special Board of Directors' Meeting	Board of Directors' Meeting Unaudited consolidated first quarter results ended 31 March 2016.	Board of Directors' Meeting Audited Consolidated Accounts for the Financial Year Ended 31 December 2015.	Board of Directors' Meeting Unaudited consolidated fourth quarter results ended 31 December 2015.

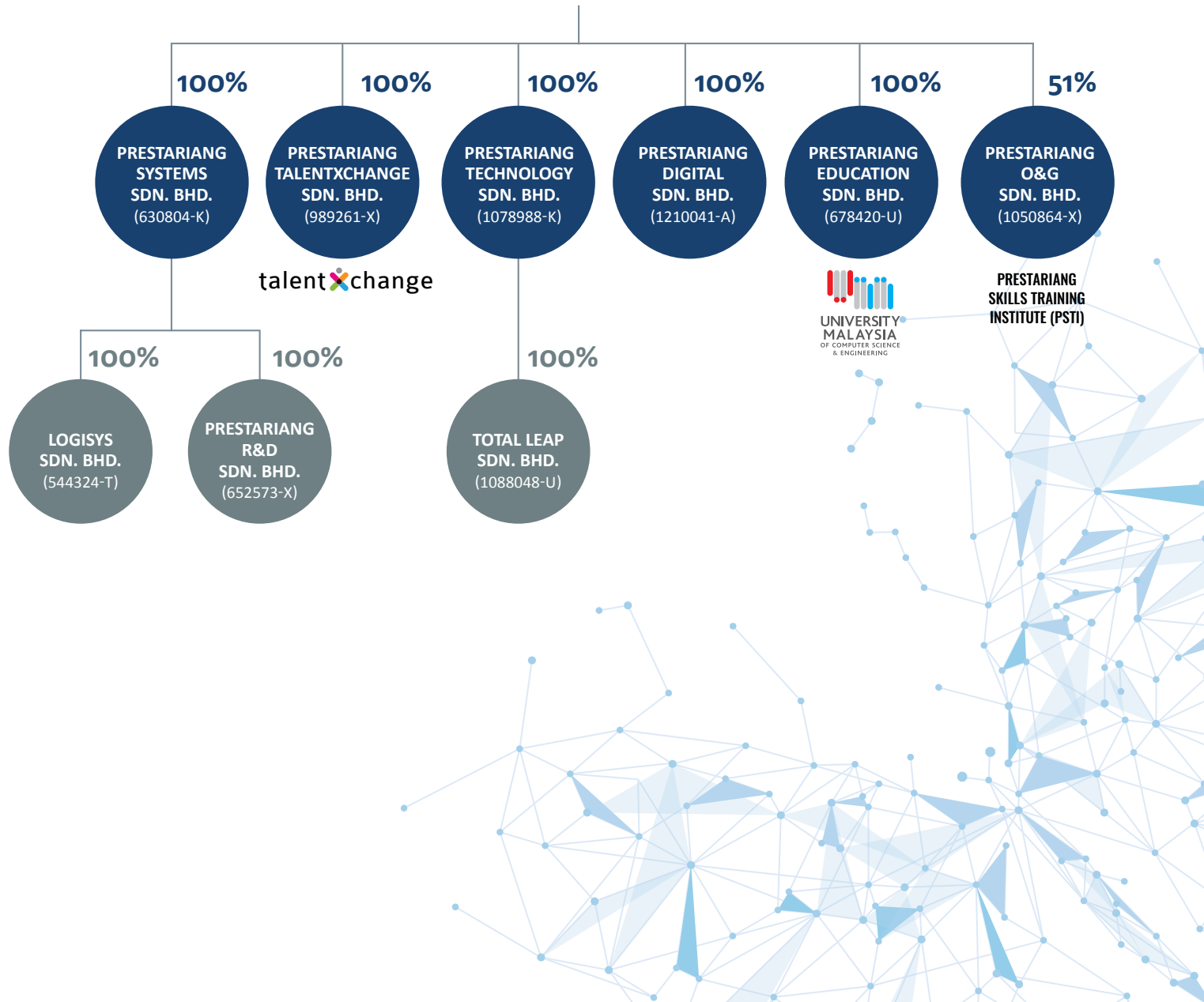
DIVIDENDS

2017		2016		
22 February	23 November	24 August	25 May	25 February
Declaration of Interim Single-Tier Dividend of 0.75 sen for the financial year ended 31 December 2016 Announcement Date 22 February 2017 Entitlement Date 9 March 2017 Payment Date 21 March 2017	Declaration of Interim Single-Tier Dividend of 0.75 sen for the financial year ended 31 December 2016 Announcement Date 23 November 2016 Entitlement Date 8 December 2016 Payment Date 6 January 2017	Declaration of Interim Single-Tier Dividend of 0.75 sen for the financial year ended 31 December 2016 Announcement Date 24 August 2016 Entitlement Date 9 September 2016 Payment Date 4 October 2016	Declaration of Interim Single-Tier Dividend of 0.75 sen for the financial year ended 31 December 2016 Announcement Date 25 May 2016 Entitlement Date 9 June 2016 Payment Date 21 June 2016	Declaration of Interim Single-Tier Dividend of 1.00 sen for the financial year ended 31 December 2015 Announcement Date 25 February 2016 Entitlement Date 11 March 2016 Payment Date 7 April 2016

Corporate
STRUCTURE 31 March 2017



**PRESTARIANG[®]
BERHAD**
(922260-K)



Corporate INFORMATION

BOARD OF DIRECTORS

Dato' Mohamed Yunus Ramli Bin Abbas

Independent Non-Executive Chairman

Dr. Abu Hasan Bin Ismail

President/Group CEO

Non-Independent Executive Director

Dato' Maznah Binti Abdul Jalil

Senior Independent Non-Executive Director

Paul Chan Wan Siew

Independent Non-Executive Director

Ramanathan A/L Sathiamutty

Independent Non-Executive Director

Nik Amlizan Binti Mohamed

Non-Independent Non-Executive Director

Mohd Arif Bin Ibrahim

CEO, Talent & Software Division

*Non-Independent Executive Director
(Resigned on 17 January 2017)*

BOARD OF COMMITTEES

Audit Committee

Paul Chan Wan Siew (Chairman)

Dato' Maznah Binti Abdul Jalil

Ramanathan A/L Sathiamutty

Nik Amlizan Binti Mohamed

Nomination Committee

Dato' Maznah Binti Abdul Jalil (Chairperson)

Paul Chan Wan Siew

Nik Amlizan Binti Mohamed

Remuneration Committee

Ramanathan A/L Sathiamutty (Chairman)

Paul Chan Wan Siew

Dr. Abu Hasan Bin Ismail

Risk Management Committee

Ramanathan A/L Sathiamutty (Chairman)

Paul Chan Wan Siew

Dr. Abu Hasan Bin Ismail

Finance and Investment Committee

Dato' Maznah Binti Abdul Jalil (Chairperson)

Paul Chan Wan Siew

Dr. Abu Hasan Bin Ismail

Nik Amlizan Binti Mohamed

COMPANY SECRETARIES

Chua Siew Chuan

(MAICSA 0777689)

Pan Seng Wee

(MAICSA 7034299)

HEAD OFFICE

70-73, NeoCyber

Lingkar Cyber Point Barat

63000 Cyberjaya

Selangor Darul Ehsan

Tel : (03) 8314 8400

Fax : (03) 8318 9280

Website: www.prestariang.com.my

REGISTERED OFFICE

Level 7, Menara Milenium

Jalan Damanlela

Pusat Bandar Damansara

Damansara Heights

50490 Kuala Lumpur

Tel : (03) 2084 9000

Fax : (03) 2094 9940

PRINCIPAL BANKERS

Amlslamic Bank

CIMB Bank

STOCK EXCHANGE LISTING

Main Market,

Bursa Malaysia Securities Berhad

INVESTOR RELATIONS

RAPR Mileage Communications Sdn. Bhd.

E-mail: ir@prestariang.com.my

AUDITORS

Messrs. Crowe Horwath (AF 1018)

Level 16, Tower C, Megan Avenue II

12, Jalan Yap Kwan Seng

50450 Kuala Lumpur

SOLICITORS

Messrs. Albar & Partners

6th Floor, Faber Imperial Court

Jalan Sultan Ismail

50250 Kuala Lumpur

SHARE REGISTRAR

Symphony Share Registrars Sdn. Bhd.

Level 6, Symphony House

Pusat Dagangan Dana 1, Jalan PJU 1A/46

47301 Petaling Jaya

Selangor Darul Ehsan

Tel : (03) 7841 0000

Fax : (03) 7841 8151

Board of DIRECTORS



Left to right

Dato' Maznah Binti Abdul Jalil
(Senior Independent Non-Executive Director)

Paul Chan Wan Siew
(Independent Non-Executive Director)

Ramanathan A/L Sathiamutty
(Independent Non-Executive Director)

Dato' Mohamed Yunus Ramli Bin Abbas
(Chairman, Independent Non-Executive Director)

Dr. Abu Hasan Bin Ismail
(President/Group CEO, Non-Independent Executive Director)

Nik Amlizan Binti Mohamed
(Non-Independent Non-Executive Director)

Mohd Arif Bin Ibrahim
(Non-Independent Executive Director)
(Resigned on 17 January 2017)

Board of DIRECTORS' PROFILE



**DATO' MOHAMED YUNUS
RAMLI BIN ABBAS**

Age 69, Malaysian, Male
Independent Non-Executive
Chairman



DR. ABU HASAN BIN ISMAIL

Age 56, Malaysian, Male
President/Group CEO
Non-Independent Executive
Director

DATE OF APPOINTMENT

18 November 2010

MEMBERSHIP OF BOARD COMMITTEES

None

QUALIFICATIONS

- Bachelor of Economics from University of Malaya.
- Master of Business Administration from Nova Southeastern University, Fort Lauderdale, Florida, United States of America (USA).
- Attended the Executive Program in Business Management from University of Michigan, USA.
- Doctorate of Management UNIMAP (Honorary).

MEMBERSHIP OF ASSOCIATIONS

- Chairman of the Board of Governors, University Malaysia of Computer Science & Engineering (UniMy).

WORKING EXPERIENCE AND OCCUPATION

- Sits on the Board of Directors of University Technology Malaysia Holdings.

- 2006-Present** - Established NuSuara Technologies Sdn. Bhd.
Executive Director of NuSuara Technologies Sdn. Bhd.
- 2003-2005** - Appointed by the Ministry of Education as the Chairman of the Board of Directors of Universiti Malaysia Perlis (UNIMAP).
- 2002-2005** - Chief Executive Officer, Celcom (Malaysia) Berhad.
- 2002** - Chief Executive Officer, Encorp Group.
- 1996-2001** - Country Manager for Motorola Malaysia.
- 1989-1995** - Vice President at Motorola Inc. in Florida, USA.
- 1980-1985** - Director of Training and Development for Motorola Asia Pacific.
- 1978-1980** - Started his career at Motorola in Penang and was subsequently appointed as the Director of Human Resource of Motorola South Asia.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

None

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

7/7

DATE OF APPOINTMENT

18 November 2010

MEMBERSHIP OF BOARD COMMITTEES

- Member of the Remuneration Committee, Risk Management Committee and Finance and Investment Committee.

QUALIFICATIONS

- Diploma in Architecture from Universiti Teknologi Malaysia (UTM).
- Bachelor of Science (BSc) and Bachelor of Architecture (BArch) from the University of Strathclyde, Glasgow.
- Master of Philosophy (MPhil) and Doctor of Philosophy (PhD) from the University of Sheffield, UK.

MEMBERSHIP OF ASSOCIATIONS

- International Advisory Board of Computer Trade Industry Association (CompTIA) based in the USA.
- Council member at Taylor's University.
- Advisory Panel for International Business School (IBS) in Universiti Teknologi Malaysia (UTM).
- Adjunct Professor at Universiti Teknologi Malaysia and Universiti Sultan Zainal Abidin.
- Visiting Professor at Universiti Teknologi MARA.
- Member of the Board of Governors, University Malaysia of Computer Science & Engineering (UniMy).

WORKING EXPERIENCE AND OCCUPATION

- Founder and President/Group CEO of Prestariang Berhad.

- 2015 -Present** - Appointed into the CEO faculty program by the Ministry of Education, Malaysia under the Malaysian Higher Education Blueprint.
- 2003-Present** - Since the inception of Prestariang in 2003, he has overseen the financial and strategic growth of the Company and has formed successful partnerships with global ICT organisations, which include Microsoft, Autodesk, IBM, Oracle, CompTIA, Certiport, Prometric, ASIC and others.
 - Listed the Company on the Main Market of Bursa Malaysia on 27 July 2011.
- 2000-2002** - Joined FSBM Holdings Bhd. Appointed as Executive Director.
- 1997-2000** - One of the founders of the Multimedia University. Appointed as the Professor and Dean at the newly created Faculty of Creative Multimedia.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

Institute Sultan Iskandar of Urban Habitat and High Rise, Yayasan Universiti Malaysia.

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

7/7

Board of Directors' Profile (continued)



**DATO' MAZNAH
BINTI ABDUL JALIL**
Age 64, Malaysian, Female
Senior Independent
Non-Executive Director



PAUL CHAN WAN SIEW
Age 66, Malaysian, Male
Independent Non-Executive
Director

DATE OF APPOINTMENT

02 July 2012

MEMBERSHIP OF BOARD COMMITTEES

- Chairman of the Finance and Investment Committee and Nomination Committee.
- Member of the Audit Committee.

QUALIFICATIONS

- Bachelor of Science (BSc) and Masters Degree in Business Administration (Finance) from the Northern Illinois University, USA and the Central Michigan University, USA respectively.

MEMBERSHIP OF ASSOCIATIONS

- Trustee of Malaysian Aids Foundation.
- Life Member of the Women's Institute of Management.
- Member of Asian Strategy and Leadership Institute (ASLI) and Member of Corporate Malaysian Roundtable, ASLI.

WORKING EXPERIENCE AND OCCUPATION

- 2012-Present** - Director, Sona Petroleum Berhad.
- 2011-Present** - Chairman of SCS Global Advisory (M) Sdn. Bhd. (formerly known as Moore Stephens AC Advisory Sdn. Bhd.)
- 2009-2011** - Appointed as Executive Vice President, Corporate Finance Advisory at Kenanga Investment Bank Berhad.
- 2007-2008** - Appointed as Head, Corporate Finance and Principal Investment at Hong Leong Financial Group Berhad.
- 2006-2007** - Appointed to the board of United Overseas Bank Berhad.
- 1997** - Joined HICOM Holdings Berhad as Vice President and was elected to the board of DRB-HICOM Berhad. She was also appointed to the boards of the various subsidiaries and associated companies of DRB-HICOM till 2006.
- 1992-1995** - Appointed as Executive Director of Corporate Affairs at Master Carriage (M) Sdn. Bhd.
- 1979-1992** - Joined Amanah Merchant Bank Berhad and served as the Manager of Corporate Finance & Advisory.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

- Pavillion Real Estate Investment Trust, Sona Petroleum Berhad and Malaysia Aids Foundation.

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

6/7

DATE OF APPOINTMENT

18 November 2010

MEMBERSHIP OF BOARD COMMITTEES

- Chairman of the Audit Committee.
- Member of the Nomination Committee, Risk Management Committee, Remuneration Committee and the Finance and Investment Committee.

QUALIFICATIONS

- Chartered Accountant, Malaysian Institute of Accountants (MIA).
- Chartered Certified Accountant, Association of Chartered Certified Accountants (UK).
- Chartered Secretary, Institute of Chartered Secretaries and Administrators (UK).
- Certified Practising Accountant, CPA Australia.
- Certified Financial Planner and Chartered Financial Consultant (USA).

MEMBERSHIP OF ASSOCIATIONS

- Chartered Accountant, Malaysian Institute of Accountants.
- Fellow Member, Association of Chartered Certified Accountants (UK).
- Fellow Member, Institute of Chartered Secretaries and Administrators (UK).
- Fellow Member, CPA Australia.
- Founding Board Member and President, Malaysian Alliance of Corporate Directors (MACD).
- NACD Governance Fellow, National Association of Corporate Directors, USA.
- NACD Board Leadership Fellow, National Association of Corporate Directors, USA.
- Vice President II, Federation of Public Listed Companies (FPLC).
- Founding & Executive Committee Member, Global Network of Director Institutes (GNDI).
- IIRC Ambassador, International Integrated Reporting Council, UK.

WORKING EXPERIENCE AND OCCUPATION

- 2013-2016** - Appointed to the Board of Prudential Assurance Malaysia Berhad.
- 2012-2013** - Appointed to the Board of Melewar Industrial Group Berhad; Chairman of Risk Management Committee.
- 2011-2015** - Appointed to the Board of Integrex Berhad; Senior Independent Director, Chairman of Audit Committee.
- 2008-Present** - Appointed to the Board of Luxchem Corporation Berhad; Senior Independent Director, Chairman of Nomination Committee.
- 2007-Present** - President of Business Transitions Asia Sdn. Bhd.
- 2004-2012** - Appointed to the Board of Mycron Steel Berhad; Chairman of Risk Management Committee.
- 1975-Present** - Professional and business experience spans four decades in accounting, auditing, corporate, financial and business advisory services.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

- Luxchem Corporation Berhad, Federation of Public Listed Companies Berhad and Malaysian Alliance of Corporate Directors.

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

7/7

Board of Directors' Profile (continued)



**RAMANATHAN
A/L SATHIAMUTTY**
Age 53, Malaysian, Male
Independent
Non-Executive Director



**NIK AMLIZAN BINTI
MOHAMED**
Age 49, Malaysian, Female
Non-Independent
Non-Executive Director

DATE OF APPOINTMENT

16 April 2014

MEMBERSHIP OF BOARD COMMITTEES

- Chairman of the Risk Management Committee and Remuneration Committee.
- Member of the Audit Committee.

QUALIFICATIONS

- Bachelor of Engineering (Hons) Degree in Electrical & Electronic Engineering from University Kebangsaan Malaysia.
- Master of Business Administration (MBA) from Universiti Putra Malaysia.
- Executive Management Program from the Harvard Business School and INSEAD.

MEMBERSHIP OF ASSOCIATIONS

- Member of the advisory boards at INTI College, Universiti Putra Malaysia's Computer Science and Information Technology Faculty and University Tenaga Nasional's International Advisory Council.
- Member of the Board of Governors, University Malaysia of Computer Science & Engineering.
- Adjunct professor at Taylor's University.
- Non Executive Director at Universiti Kebangsaan Malaysia.

WORKING EXPERIENCE AND OCCUPATION

2014-Present - He is currently the Chief Transformation Officer at Celcom Axiata Berhad.

- 1988-2013** - Began his career as a system engineer at IBM Corporation Malaysia and was subsequently appointed as the Managing Director for IBM Malaysia in January 2010. His career at IBM spanned 24 years and he was involved in the telecommunications, utilities, media and entertainment sectors.
- Throughout his tenure at IBM, he managed the venture capital portfolio, where he was based in Japan. He also led a team to develop strategies on software acquisitions in the USA and served as the project executive for delivery at one of the largest telecommunications companies in India.
 - He subsequently took on assignments in Korea as part of IBM Korea's senior leadership team after which he went to Singapore to be part of the ASEAN leadership team.
 - He is a sought after speaker and was engaged to speak at the ASEAN Leadership Exchange, 9th ASLI Leadership Forum and the 16th Malaysian Banking Summit.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

None

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

4/7

DATE OF APPOINTMENT

25 February 2016

MEMBERSHIP OF BOARD COMMITTEES

- Member of the Nomination Committee, Audit Committee and Finance and Investment Committee.

QUALIFICATIONS

- Bachelor's Degree in Economics/Accounting from Claremont McKenna College, USA.

MEMBERSHIP OF ASSOCIATIONS

- The Malaysian Institute of Integrity

WORKING EXPERIENCE AND OCCUPATION

- Has over 20 years of experience in the fund management industry.
- Currently sits on the Board of Directors for Prima Ekuiti (UK) Limited, a wholly owned subsidiary of KWAP. She is also a Director of i-VCap Management Sdn. Bhd and Harta Integra Berkat Sdn. Bhd. She is an Investment Committee Member of Metropolitan Retail JV (Jersey) Unit Trust

2007-Present - Assumed her current role as the Chief Investment Officer of Kumpulan Wang Persaraan (Diperbadankan) (KWAP) in September 2014. Prior to the appointment, she was the Director/Head of Equity, a position she held since joining KWAP in 2007 before she became Senior Director, Equity in February 2014. Her current responsibilities include developing and overseeing investment functions for KWAP namely creation and implementation of investment organisation, policies and procedures, performance matrix, recruitment of staff, selection of External Fund Managers, development of asset allocation models and formulating KWAP Fund Investment Strategies across all asset classes.

1991-2007 - Started her career in the fund management industry when she joined BBMB Unit Trust Management Sdn. Bhd. after a two-year stint with Georgiou Incorporated, San Francisco, California, USA. Her last position before she joined KWAP in 2007 was General Manager/Head of Equity (Syariah/Ethical) at RHB Asset Management Sdn. Bhd. She served as Head of Investment Research/Senior Portfolio Manager at Mayban Investment Sdn. Bhd. until 2001.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

None

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

5/6

**MOHD ARIF BIN IBRAHIM**

Age 49, Malaysian, Male
 Non-Independent Executive Director
 (Resigned on 17 January 2017)

Board of Directors' Profile (continued)

DATE OF APPOINTMENT

20 August 2015

MEMBERSHIP OF BOARD COMMITTEES

None

QUALIFICATIONS

- Bachelor of Science in Business Administration, California State University, Sacramento, USA.
- Master of Business Administration, California State University, Sacramento, USA.

MEMBERSHIP OF ASSOCIATIONS

None

WORKING EXPERIENCE AND OCCUPATION

- 2015-Present** - Appointed as the CEO of Talent & Software Division of Prestariang Berhad. Prior to the appointment, he was the COO of Prestariang Berhad.
- 2011-2014** - Appointed as Country Leader- Global Business Services, IBM Malaysia Sdn. Bhd.
- 2001-2011** - Joined KPMG Malaysia as Managing Consultant- Business Advisory Services.
 Promoted to Associate Director in 2002 and was subsequently promoted to Director in 2004.
 Appointed as Partner Executive Director in 2006.
- 1997-2001** - Appointed as Head of Corporate Planning & Project Development at Pahang State Development Corporation.
- 1994-1996** - Joined W.R Grace Packaging (M) Sdn. Bhd. as Senior Financial Analyst.
- 1992-1994** - Joined Citibank Berhad as Assistant Manager, Corporate Finance.
- 1990-1992** - Began his career at Citibank N.A, Sacramento, California as a management trainee.

DIRECTORSHIPS OF OTHER PUBLIC COMPANIES AND LISTED ISSUERS

None

NO. OF BOARD MEETINGS ATTENDED FOR THE FINANCIAL YEAR

7/7

Notes:

- Except for Dr. Abu Hasan Bin Ismail whose spouse and sibling are also substantial shareholders of the Company, none of the Directors has any family relationship with each other or with any substantial shareholders of the Company and does not have any conflict of interest with the company.
- None of the Directors has any conviction for offences, other than traffic offences, within the past 5 years.
- Except as disclosed above, none of the Directors holds any directorship in other public companies and listed issuer.
- The Directors' holdings in shares of the Company are disclosed in the Analysis of Shareholdings section of this Annual Report.
- None of the Directors has any public sanction or penalty imposed by the relevant regulatory bodies during the financial year.

Senior MANAGEMENT PROFILE

DR. ABU HASAN BIN ISMAIL

Age 56, Malaysian, Male
President/Group CEO
Non-Independent Executive Director

Note: Please refer to page 26 for Dr. Abu Hasan Bin Ismail's complete profile.

ABDUL RAZAK BIN BAKRUN

Age 49, Malaysian, Male
Chief Financial Officer

DATE OF APPOINTMENT : May 2012

QUALIFICATIONS

- Master in Business Administration (MBA), Universiti Malaya.
- Bachelor Degree in Accountancy (Hons), Universiti Malaya.
- A member of Malaysia Institute of Accountant.

WORKING EXPERIENCE AND OCCUPATION

- 2007-2012** - Faber Mediserve Sdn Bhd - General Manager Finance.
- 2004-2007** - Healthronics (M) Sdn Bhd - Head of Finance & Account.
- 2001-2004** - Faber Mediserve Sdn Bhd - Senior Manager, Finance.
- 2000-2001** - Renong Berhad - Manager, Business Development.
- 1999-2000** - Renong Group, Expressway Division - Manager, President's Office.
- 1997-1999** - Kinta Kellas PLC - Manager, Finance.
- 1993-1997** - Renong Management Trainee Scheme (RMTS).

ANY DIRECTORSHIP IN PUBLIC COMPANIES AND LISTED ISSUERS - NIL

PROFESSOR DATUK DR. KHAIRUDDIN BIN AB. HAMID

Age 59, Malaysian, Male
Vice Chancellor University Malaysia of Computer Science and Engineering

DATE OF APPOINTMENT : April 2014

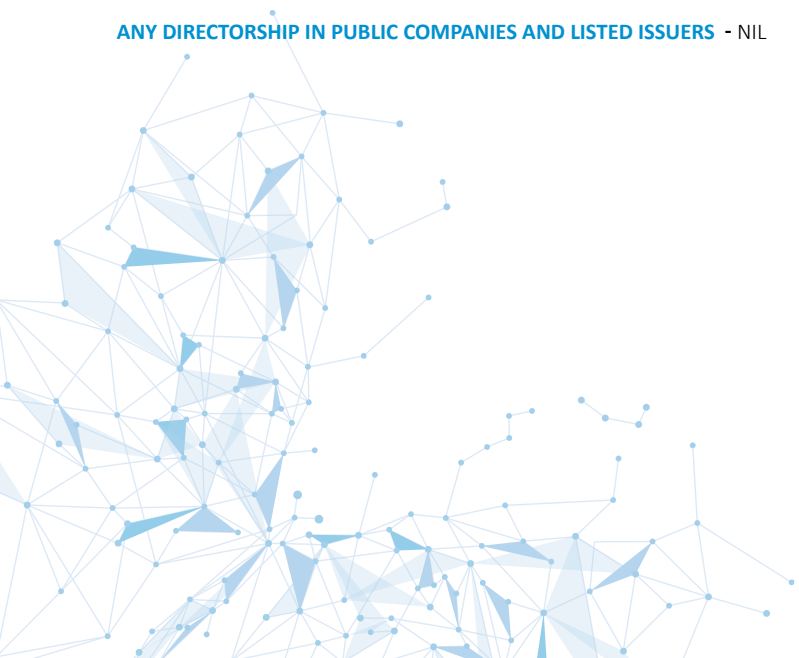
QUALIFICATIONS

- Bachelor of Electrical Engineering (Hons) University of Technology Malaysia.
- Master of Science in Electrical Engineering from University of Hawaii at Manoa, USA.
- Doctor of Philosophy in Electronic Systems Engineering from University of Essex, UK.
- Chairman of the Senate Committee.
- Chairman of the Executive Management Committee.
- Member Board of Governance.

WORKING EXPERIENCE AND OCCUPATION

- 1993-2014** - UNIMAS
Throughout his tenure in UNIMAS, he served as:
Associate Professor
Professor/Dean
Deputy Vice Chancellor
Vice Chancellor
Visiting Professor at Waseda University, Tokyo
- 1982-1992** - Lecturer at Faculty of Electrical Engineering, UTM.

ANY DIRECTORSHIP IN PUBLIC COMPANIES AND LISTED ISSUERS - NIL



Senior Management Profile (continued)

RAJA AZMI BIN ADAM NADARAJAN

Age 47, Malaysian, Male
Chief Executive Officer, Technology Division & Prestariang SKIN Sdn Bhd

DATE OF APPOINTMENT : March 2017

QUALIFICATIONS

- BE (Hons) Electrical Engineering, Universiti Teknologi Malaysia.
- Diploma Electrical Engineering, Universiti Teknologi Malaysia.

WORKING EXPERIENCE AND OCCUPATION

- 2013-2016** - Lead Business Consultant & Advisor to Prestariang Bhd.
2010-2013 - Chief Operating Officer & Sales SVP Prestariang Berhad.
2008-2010 - Services Sales Director (Services Executive) Microsoft Malaysia.
2005-2007 - Industry Partner Account Manager Microsoft Malaysia
2003-2005 - Country Manager ADC KRONE Pte Ltd.
2001-2003 - Senior Account & Technical Specialist 3M.
1999-2001 - Project Manager- SPS Corporation Sdn Bhd.
1997-1999 - Field Engineer- Maxis Sdn Bhd.

ANY DIRECTORSHIP IN PUBLIC COMPANIES AND LISTED ISSUERS - NIL

HASLINA ALIAS

Age 49, Malaysian, Female
Director, Human Capital Development

DATE OF APPOINTMENT : October 2014

QUALIFICATIONS

- Bachelor Degree (Hons) in Business Administration, Universiti Utara Malaysia.
- Post Graduate Diploma in Business Leadership from University of Northumbria UK.
- A member of Malaysia Institute of Human Resource Management.

WORKING EXPERIENCE AND OCCUPATION

- 2008-2014** - UEM Edgenta Berhad - Senior General Manager Corporate Human Resource.
2005-2008 - UEM Group Berhad - Senior Manager, Group Human Resource & Training.
1999-2005 - Metacorp/MTD Capital Berhad- Head of Human Resources.
1997-1999 - Mun Loong Berhad- Assistant Manager, Group Human Resource.
1995-1997 - Indah Water Konsortium Sdn Bhd- Senior HR Executive.
1994 - Northwest Water Consortium Ltd- Data Analyst.
1992-1994 - Federal Power Sdn Bhd- Executive Business Development & Corporate Services.

ANY DIRECTORSHIP IN PUBLIC COMPANIES AND LISTED ISSUERS - NIL

HAFIZA ANOM BINTI ABDUL HAMID

Age 40, Malaysian, Female
Director, Sales, Marketing & Business Development

DATE OF APPOINTMENT : March 2015

QUALIFICATIONS

- BSc (Hons) Computing , University of Portsmouth.

WORKING EXPERIENCE AND OCCUPATION

- 2013-2014** - Oracle Corporation Malaysia
Sales Manager, CRM Sales Auto- Applications.
2007-2013 - Microsoft Malaysia
Account Manager, Public Sector Group.
2006-2007 - Microsoft Malaysia
Inside Account Manager, Public Sector Group.
2003-2006 - HeiTech Padu Berhad, Account Manager.
1999-2003 - Berita Information Systems Sdn Bhd- Account Executive.

ANY DIRECTORSHIP IN PUBLIC COMPANIES AND LISTED ISSUERS - NIL

Notes:

- Except for Dr. Abu Hasan Bin Ismail whose spouse and sibling are also substantial shareholders of the Company, none of the Senior Management has any family relationship with each other or with any substantial shareholders of the Company.
- None of the Senior Management has any conflict of interests with the listed issuer.
- Other than traffic offences, none of the Senior Management has any for convictions for offences within the past 5 years and any public sanction or penalty imposed by the relevant regulatory bodies during the financial year.



Calendar of EVENTS

6 January

Prestariang's Senior Management networked with other industry heads at the CIMB 8th Annual Malaysia Corporate Day which was held at the Hilton Kuala Lumpur.



20 - 22 January

A two-day workshop on the Development of QMS & Review of Implementation for the ISO 9001:2015 certification was held at Port Dickson, Negeri Sembilan.

21 January

Dr. Abu Hasan Bin Ismail and Ministry of Education Malaysia delegates visited the British Education & Training Events which were held at the ExCel Exhibition Centre in London.



Calendar of Events (continued)

26 February

The first Analyst Briefing for the year was held at the Westin Hotel in Kuala Lumpur.



12 - 13 April

Prestariang participated in the Invest Malaysia Kuala Lumpur 2016 Conference which was held at the Shangri-La Hotel Kuala Lumpur. This annual event is organised by Bursa Malaysia and is targeted to the global investing community.

14 April

The MLA2.0 Briefing and Launching of the MLA 2.0 Portal was held at the Putrajaya Marriott Hotel.



26 May

The second Analyst Briefing was organised at the Grand Hyatt Kuala Lumpur.

Calendar of Events (continued)

May 31 - June 1

The Autodesk Program Ambassador Kick-Off event was conducted at the Hotel Pullman Putrajaya Lakeside.

**1 June**

Prestariang Berhad's 6th Annual General Meeting was held at Shangri-La Hotel Putrajaya.

25 August

The third Analyst Briefing for the year, was held at the Grand Hyatt Kuala Lumpur.



2 - 4 September
Prestariang's second Directors & Management Strategic Planning Summit 2016 was held over two days at the Le Méridien Saigon, Ho Chi Minh, Vietnam.

Calendar of Events (continued)

5 October

A contingent from University of Twente conducted a study tour at UniMy.

**21 October**

Prestariang sponsored four prizes for the Dean's List of Faculty of Information Technology, Universiti Putra Malaysia in Serdang, Selangor during the Prize Giving Ceremony for the university's Top Achievers.

5 - 6 November

Prestariang organised the TalentXChange Talent & Employment Fair 2016 at the Everly Hotel in Putrajaya.

**15 November**

Mohd. Arif bin Ibrahim, CEO of Talent & Software Division shared insights in education technology and innovation at the third annual Bett Asia Leadership Summit, Educating for Global Citizenship - BETT ASIA 2016. The two-day event was held at the Mandarin Oriental in Kuala Lumpur.

Awards and ACCOLADES



2016

- 1 Dr. Abu Hasan Bin Ismail was appointed as part of the CEO Faculty Program Blueprint. The appointment is for the period of September 2015-September 2017.
- 2 Prestariang Systems Sdn. Bhd. was awarded the Circle of Excellence ATC Award by the EC-Council.
- 3 Prestariang Systems Sdn. Bhd. was awarded ISO 9001:2015 certification by SIRIM QAS International Sdn. Bhd. on 26 August 2016.



- 4 Dr. Abu Hasan Bin Ismail was appointed as Adjunct Professor at Universiti Sultan Zainal Abidin on 15 March 2016.
- 5 Prestariang Systems Sdn. Bhd. was awarded as Best Performing Autodesk Education Partner ASEAN Region 2016.
- 6 Constituent of the FTSE4Good Bursa Malaysia Index with improved scores in ESG ratings as at 6 December 2016. Achieved a 4.4 scoring (5-Highest) in ESG Rating Absolute Score and 98% for the ICB Supersector Relative Percentile Score.

2015

- Dr. Abu Hasan Bin Ismail received the CEO Award For Business Excellence 2015 by Malaysia Productivity Corporation.
- EC-Council Circle of Excellence Authorised Training Centre 2015.
- Dr. Abu Hasan Bin Ismail was appointed into the CEO Faculty Program by the Ministry of Education Malaysia under the Malaysian Higher Education Blueprint.
- Proficiency in Enterprise Communication (PEC) received the Gold Medal and The Best Award at the Malaysia Technology Expo 2015 (MTE).
- Prestariang was recognised for its contributions towards BIM knowledge sharing & collaboration with Construction IT Department, Construction Industry Development Board Malaysia.
- Prestariang was declared the winner under the E-Agreement Adoption & Partner Quote Adoption by Microsoft (SEA + NZ) category.
- Dr. Abu Hasan Bin Ismail was awarded with the Anugerah Ikon Usahawan BCPLC 2014-2015.

Awards and Accolades (continued)

2014

- Anugerah Kecemerlangan Industri 2014 from MITI Services Sector: ICT Category Award.
- Forbes: Asia's 200 Best Under A Billion 2013/2014.
- Autodesk Authorized Training Centre 2014.
- A Member of FTSE4Good Bursa Malaysia Index 2014.
- Inclusion in the Minority Shareholder Watchdog Group (MSWG) Top 100 ASEAN Corporate Governance Scorecard for 2014.
- Microsoft Partner Network 2014 (Gold Partner).
- Microsoft Authorised Education Reseller 2014 (Gold Partner).
- EC-Council Training Centre of The Year Award (Enterprise) 2014.

2013

- Best of e-Inclusion & e-Community MSC Malaysia APICTA 2013.
- Autodesk Best Performing Reseller in Asia Pacific 2013 Deal of the Year.
- 24th International Invention, Innovation & Technology Exhibition (ITEX) 2013 Prestariang's home grown certification, Proficiency in Enterprise Communication (PEC) won the Gold Medal under the Educational Items category.
- Invention, Innovation & Design Expo- IIDEX 2013 PEC won the Diamond Award (Invention) & Gold Medal.
- IC CITIZEN Outstanding Performance- Global Partner Summit 2013.
- APAC Partner Performance Awards 2013 - IC3 Exam Growth Rate Exceptional Performance for IC CITIZEN.
- EC-Council Circle of Excellence Authorised Training Centre 2013.
- Microsoft Partner Network 2013 (Gold Learning, Silver Volume Licensing).
- CompTIA Excellence Award 2013.

2012

- EC-Council Circle of Excellence Authorised Training Centre 2012.
- Malaysia Venture Capital Awards 2012.
- Innovation in Workforce Enablement 2012 by Prometric.
- Microsoft Partner Network 2012 (Gold Learning, Gold Volume Licensing, Silver Learning & Silver Volume Licensing).
- OSK Small Cap Day 2012 (OSK Top 5 Malaysian Small Cap Companies 2012).

2011

- Microsoft Learning Solution Partner of the Year 2011.
- Certiport Champion of Digital Literacy 2011.
- Autodesk Best Performing Partner in Asia Pacific 2011.
- Autodesk High Achiever Education Authorisation 2011.
- Microsoft Partner Network Gold Volume Licensing 2011.
- EC Council ATC of Year 2011.

2010

- Microsoft Learning Solution Partner of the Year 2010.
- CompTIA Authorised Platinum Partner 2010-2011.
- Microsoft Gold Certified Partner 2010-2011.
- Microsoft Certified Partner 2010-2011.
- Recognition Award for Innovative Venture Capital Backed Companies 2010 by the Malaysian Venture Capital and Private Equity Association.
- EC-Council Circle of Excellence Authorised Training Centre 2010.

2009

- Microsoft Certified Partner for Learning Solution (CPLS) Partner Excellence 2009.
- Microsoft Gold Certified Partner 2009-2010.
- Prometric Most Valued Partner- Most Comprehensive Global IT Certification Program in Asia.
- EC-Council Authorised Training Centre of The Year 2009.
- Best Performance for Career Education In IBM Software (CEIS Program).
- Highest Certification Achievement and Commitment in Producing Globally-benchmarked Graduates.
- Member in Good Standing and Afforded All The Privileges and Benefits of this Designation 2009-2010.
- Member in Good Standing of CompTIA (Computing Technology Industry Association) 2009.

2008

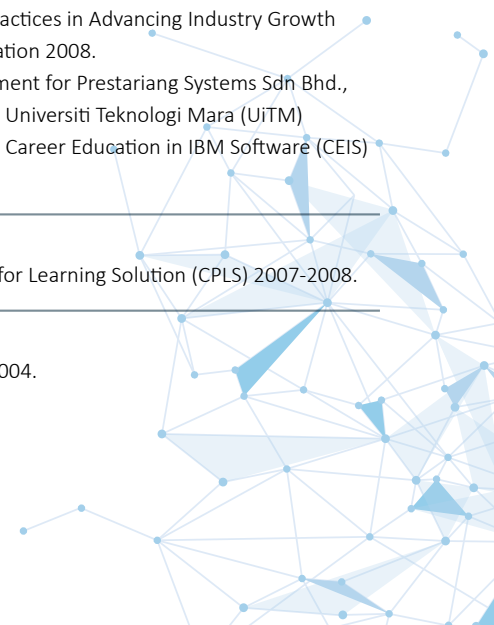
- Microsoft Gold Certified Partner 2008-2009.
- Microsoft Certified Partner Learning Solution (CPLS) 2008-2009.
- Asia Pacific Regional Best Practices in Advancing Industry Growth through Innovation in Education 2008.
- Certificate of Acknowledgement for Prestariang Systems Sdn Bhd., IBM Malaysia Sdn. Bhd. and Universiti Teknologi Mara (UiTM) working together under the Career Education in IBM Software (CEIS) 2008.

2007

- Microsoft Certified Partner for Learning Solution (CPLS) 2007-2008.

2004

- Apple Key Account Win FY2004.



Media HIGHLIGHTS



Star

Prestariang wins RM3.5bil job

By the Prestariang Group of Companies

PRESTARIANG GROUP OF COMPANIES (PGC) has secured a major contract worth RM3.5 billion to provide maintenance and repair services for the MRT3 project in Singapore. The contract is a significant milestone for the group, demonstrating its capability to handle large-scale infrastructure projects in a competitive market.

Prestariang 獲 35 億 合約

PRESTARIANG GROUP OF COMPANIES (PGC) 獲 得 一 項 總 值 35 億 的 合約，為 新 加 坡 的 MRT3 項 目 提 供 維 護 及 修 理 服 務。此 項 合約 是 該 集 團 在 競 爭 性 市 場 中 展 現 其 承 辦 大 型 基 礎 設 施 項 目 能 力 的 重 要 標 志。

Prestariang's RM3.5b SKN project from MTA closed in the bag

The Prestariang Group of Companies (PGC) has successfully secured a RM3.5 billion contract from the Mass Rapid Transit Authority (MTA) for the maintenance and repair of the MRT3 project in Singapore. This achievement marks a significant milestone for the group's expansion into the infrastructure sector.

Kivuchiza eyes Bursa listing by end of next year

Mr. Kivuchiza, Chairman of Prestariang Group of Companies, has expressed his ambition to list the company on the Bursa Malaysia Main Market by the end of next year. He stated that the company's strong financial performance and diverse portfolio of projects make it a suitable candidate for public listing.

MRTI kemuka syor tingkat insentif, perubahan PKS

The Ministry of Transport (MRTI) has proposed to increase the incentive level for the Prestariang Group of Companies (PGC) to support its bid for the MRT3 project. This move is part of the government's effort to attract private sector participation in public infrastructure projects.

Turbin penyengat seni bina hijau guna air sebagai tenaga

A new green building project in Singapore will utilize water turbines to generate power, reducing its carbon footprint. The project, managed by Prestariang, is a prime example of sustainable construction practices.

PMC hold my (M) No good but SKN can make it better

Mr. Kivuchiza commented on the current market conditions, stating that while the Public Works Corporation (PMC) may not be the best option, the Prestariang Group of Companies (PGC) is confident that its expertise and resources can deliver superior results for the SKN project.

1st batch of UniMy grads

The first batch of graduates from the University of Malaysia (UniMy) has been celebrated. Prestariang Group of Companies (PGC) has supported the university's efforts in providing quality education and training for the next generation of professionals.

報告 半年 業績

PRESTARIANG GROUP OF COMPANIES (PGC) has reported a strong performance for the first half of 2016. The company's revenue has increased significantly, driven by the successful completion of several major projects and the signing of new contracts.

Pendapatan Prestariang RM40.7j

Prestariang Group of Companies (PGC) has reported a total revenue of RM40.7 million for the first half of 2016. This represents a 15% increase compared to the same period last year, reflecting the company's strong operational performance and successful execution of its business strategy.



PRESTARIANG

高 華 企 業 淨 利 環 增 維 持 年 度 目 標 下 降

Highly competitive market conditions have led to a slight decrease in net profit for Prestariang Group of Companies (PGC) in the first half of 2016. However, the company remains committed to its annual targets and is confident that its strategic initiatives will yield positive results in the long term.

新 加 坡 國 際 空 港 機 務 局

Prestariang Group of Companies (PGC) has been awarded a contract to provide ground handling services at the Singapore International Airport. This contract is a testament to the company's reputation for reliability and high-quality service in the aviation industry.

Media Highlights (continued)

