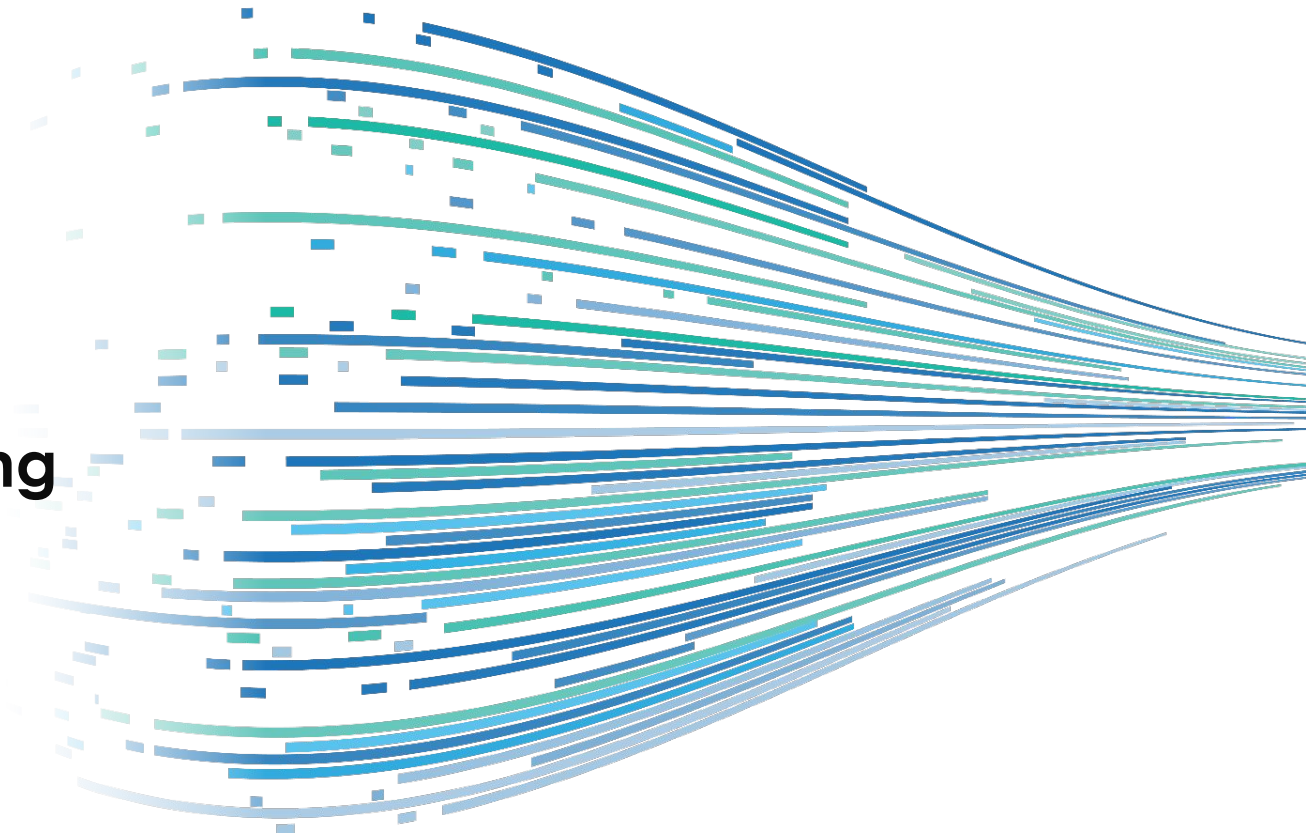




# 12th Annual General Meeting

24 November 2022



**Catalysing Digital Readiness**

*Progressing with Purpose*

# Key Messages

1. We are continuing with our **investment and acceleration phase** following our pivot to the Cloud in 2021.
2. We have made **inroads into GLCs and the private sector** offering a range of products and services **with our new team. Exploring regional with our partners.**
3. **Continue to invest in the 3 Ps - People, Partners and Products & Services** to build a sustainable business for the long term.

**01. KEY HIGHLIGHTS**

**02. PERFORMANCE OVERVIEW**

**03. BUSINESS UPDATES**

**04. SUMMARY**



## Key Highlights

**Catalysing Digital Readiness**  
*Progressing with Purpose*

# Key Highlights

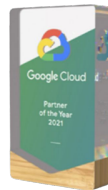


Google Cloud

zoom

MDEC

Google Cloud



skillsort<sup>2</sup>  
global knowledge.

**9 Jul 2021**  
Secured **RM22.8 mil** contract from the Ministry of Education, to supply **G Suite Enterprise** for schools.

**28 Jul 2021**  
Inked Partnership with **Zoom**

**10 Dec 2021**  
Appointed as **MDEC Technology Solution Provider for SMEs**

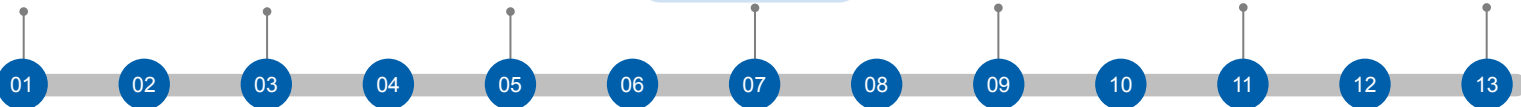
**17 Mar 2022**  
**Cloud Framework Agreement (CFA)** between the GoM, Google Cloud M'sia & Awantec Systems Sdn Bhd

**15 Jun 2021**  
Received **Google Cloud Public Sector Partner of the Year – APAC award**

**1 Aug 2022**  
Formation of Board Oversight Committee to oversee and provide guidance to management team

**Sep 2022**  
**Global Knowledge** Official reseller & training in the Asia-Pacific (APAC) region

2021



**27 Jul 2021**  
10th IPO Anniversary



**1 Dec 2021**  
Secured **RM75.9 mil** contract from Pernek, providing **Google Workspace Solution**, for the GoM's unified communication initiative.

Google Cloud

**29 Dec 2021**  
One year anniversary of rebranding exercise and name change - Awantec

**1 Jun 2022**  
designated as a **Google Authorised Training Partner (ATP)** to deliver certified curriculum courses on Google Cloud.

Google Cloud

**28 Jun 2022**  
MOU with **Planally Sdn Bhd**, providing a dynamic work management platform. Targeting Commercial sector

Planally

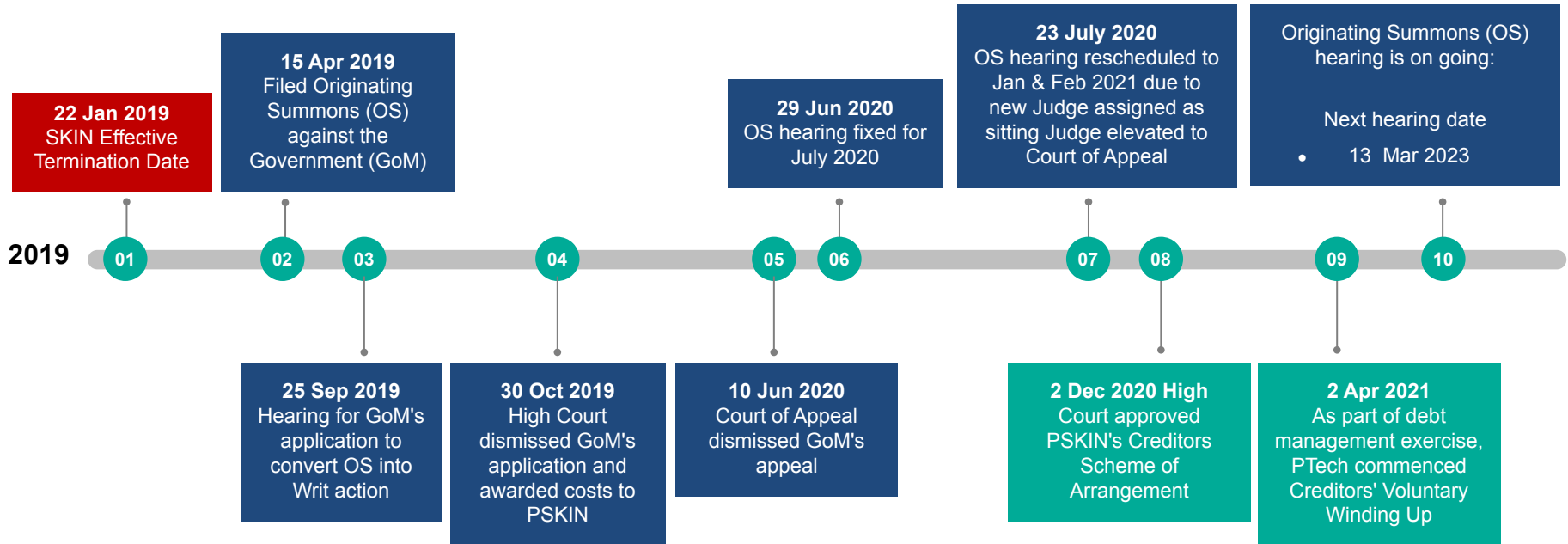
**Sep 2022**  
**Skillsoft Percipio** Expert 2.0 license to **PwC's Vietnam**

skillsoft

AWANTEC  
PIVOTING  
TOWARDS  
DIGITALISATION  
VIA CLOUD

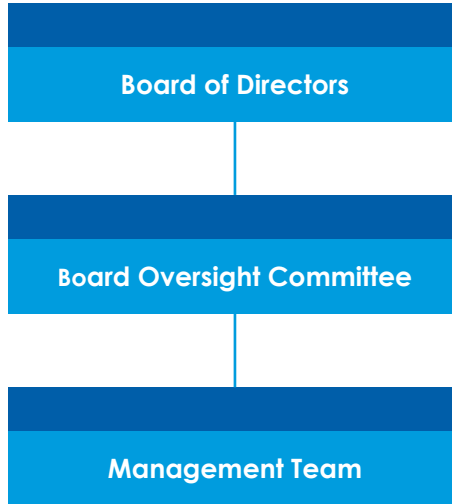
# SKIN Updates

## PSKIN claiming for contractual payment of RM733m from GoM due to expropriation



# Board Oversight Committee

## Reporting line



- 1 August 2022 - Formation of **Board Oversight Committee (BOC)**
- Chaired by **Mr. Ramanathan**  
*(Former advisor to CEO, Celcom Axiata & former Managing Director of IBM Malaysia. He currently chairs the Risk Management Committee)*  
Member **Dr. Abu Hasan Ismail**  
*(Founder, single largest shareholder and non-executive Board member of Awantec)*
- **BOC** tasked to **oversee and provide guidance** to the management team of Awantec pending the appointment of a new CEO



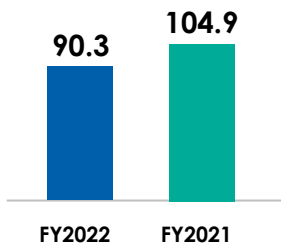
# Performance Overview

**Catalysing Digital Readiness**  
*Progressing with Purpose*

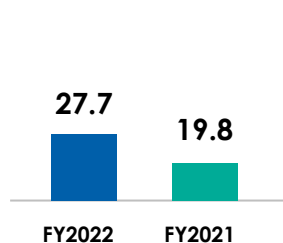


# Financial Results FY 2022

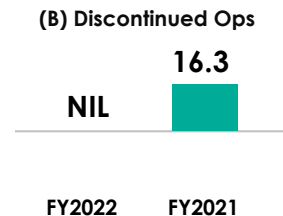
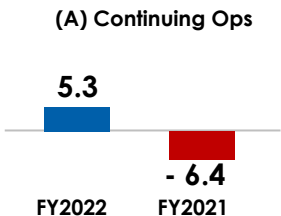
## REVENUE (RM mil)



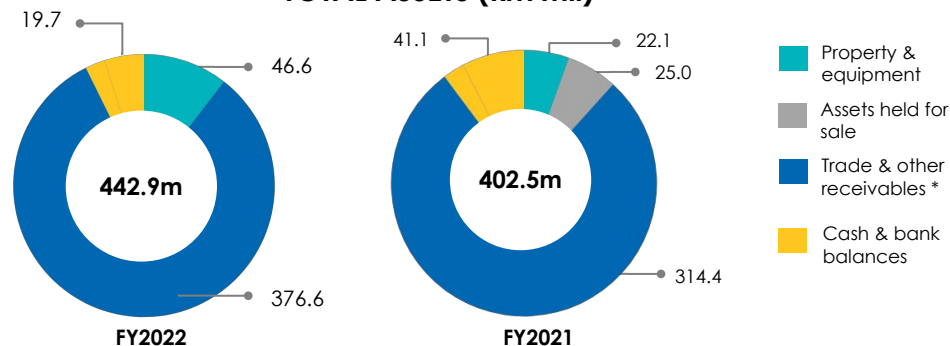
## GROSS PROFIT (RM mil)



## PROFIT BEFORE TAX (RM mil)



## TOTAL ASSETS (RM mil)



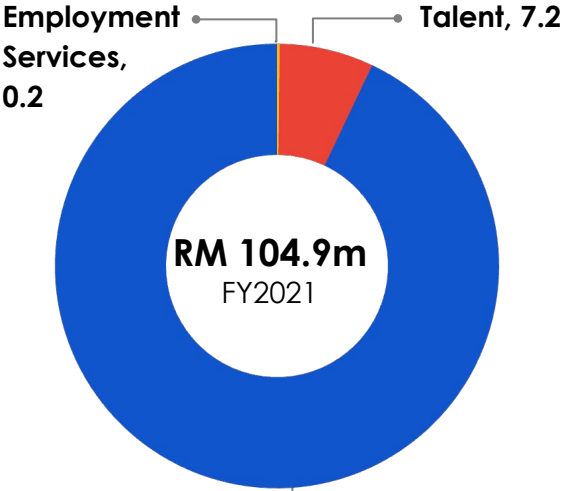
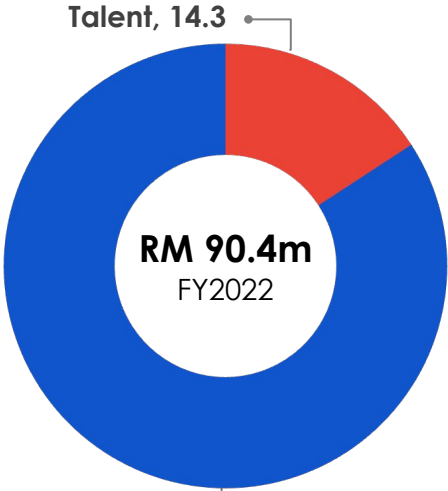
### \* Notes

- **Shareholder's funds** have increased from RM179mil to RM183.3mil as of 30 Jun 2022.
- Included in Group Trade and Other Receivables is RM123.3mil due from PTSSB, and Trade and Other Payables of RM149.4mil due to PTSSB previously eliminated on consolidation following the deconsolidation of PTSSB resulting from Creditors' voluntary winding up.
- Included in Group Trade and Other Receivables is RM182.8mil owing by GoM in relation to the SKIN project.

# Revenue Contribution by Division FY 2022



(RM mil)



RM mil	FY2022	FY2021
<b>Software &amp; Services /Tech (Note 1)</b>	<b>76.1</b>	<b>97.5</b>
<b>Talent (Note 2)</b>	<b>14.3</b>	<b>7.2</b>
<b>Employment Services (Note 3)</b>	<b>0</b>	<b>0.2</b>
<b>TOTAL</b>	<b>90.4</b>	<b>104.9</b>

Software & Services, 76.1

Software & Services, 97.5

**Notes.**

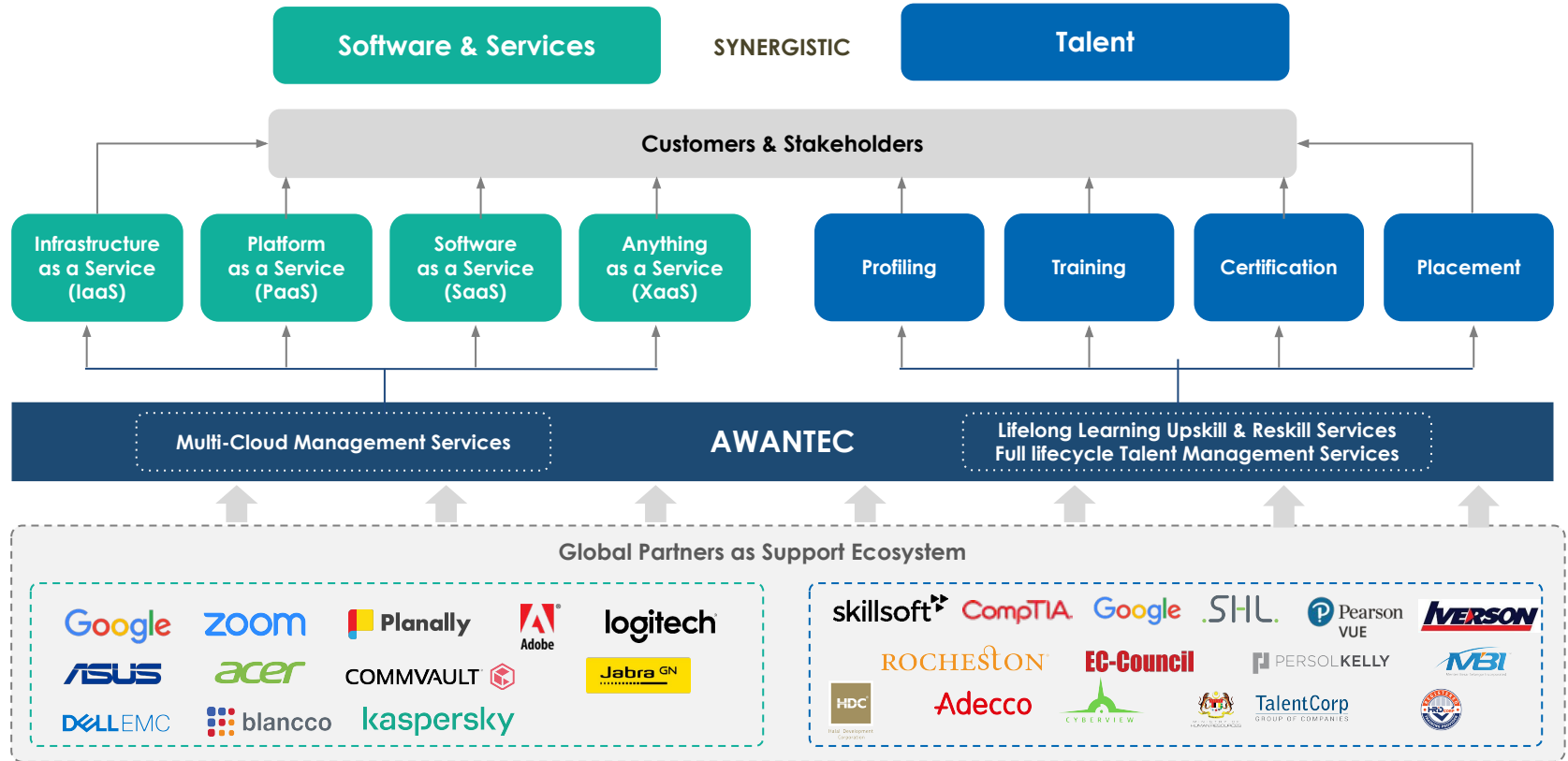
- 1) **Software & Services** includes license distribution, implementation, system integration, managed services, application development, other cloud-related solutions and services (IaaS, SaaS, PaaS, XaaS).
- 2) **Talent segment** covers the provision of career placement, talent upskilling, reskilling, training and certification.
- 3) **Employment services segment** pertains to the provision of manpower management services for a project in Pengerang Johor which has been completed in FY 2021.



## Business updates

**Catalysing Digital Readiness**  
*Progressing with Purpose*

# Our Core Business - Synergistic



# Key Projects



MINISTRY OF EDUCATION MALAYSIA



**RM22.8 mil 3 years** contract from the Ministry of Education, to supply **G Suite Enterprise** for schools.



**RM75.9 mil 2 years** contract from Perneq, providing **Google Workspace Solution, for the Government's unified communication** systems



RM50mil 3 years contract to provide **10,000 job** opportunities in line with the Industrial Revolution 4.0.

## Others



Halal Development Corporation



UNIVERSITI  
TEKNOLOGI  
MARA

# Our Ongoing Investments - 3Ps

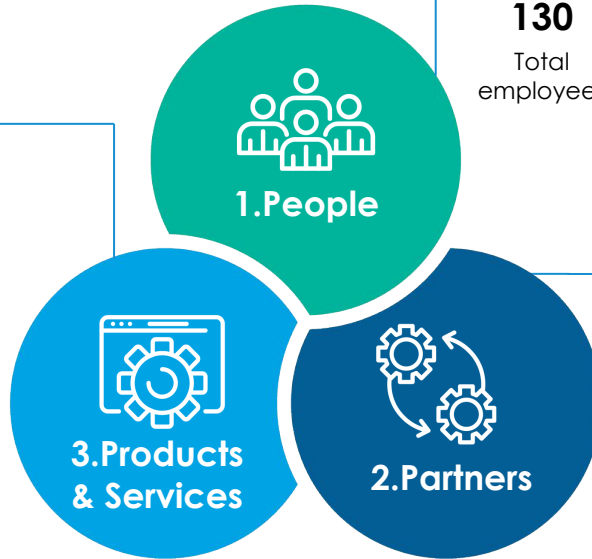
## Multi Cloud Management Platform



## Professional Services

Change Management  
Cloud Consultancy  
Migration implementation and support.

## Holistic Talent Management Services



## Skilled and competent team

**130**  
Total employees

**42.97**  
Average training hours per employee

**56%** **44%**  
Employee demographic

## Strategic partners





## Summary

**Catalysing Digital Readiness**  
*Progressing with Purpose*

# Summary

1. Continuing in the **investment and acceleration phase** following our pivot to the Cloud in 2021.
2. Made **inroads into GLCs and private sector** with our **new team and partners**.
3. **Continue to invest in the 3Ps** of People, Partners and Products & Services.
4. On-going **claim against the GoM** on SKIN.
5. **Emphasis on compliance and ESG** while remaining as a FTSE4Good and a shariah compliant stock.



# Thank You

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