



TRANSFORMING LIVES



PRESTARIANG

SIXth Annual General Meeting

by

Abu Hasan Ismail; PhD.
Founder / President & Group CEO

1 June 2016

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- Key Highlights
- Performance Overview
- Business Outlook
- Summary

Key Highlights

Awards 2015



FTSE4Good



1

A member of FTSE4Good Bursa Malaysia Index 2015

2

Proficiency in Enterprise Communication (PEC) received the Gold Medal and The Best Award at the Malaysia Technology Expo 2015 (MTE).

3

Dr. Abu Hasan Bin Ismail received the CEO Award For Business Excellence 2015 by Malaysia Productivity Corporation.





4

Dr. Abu Hasan Bin Ismail was appointed into the CEO Faculty Programme by the Ministry of Education Malaysia under the Malaysian Higher Education Blueprint.

FTSE4GOOD Bursa Malaysia Index



FTSE4Good

	1. 安联金融集团 (AFG)		13. 大马机场 (AIRPORT)
	2. Astro大马 (ASTRO)		14. 马资源 (MRCB)
	3. 亚通 (AXIATA)		15. 首要媒体 (MEDIA)
	4. 布米阿玛达 (ARMADA)		16. MISC公司 (MISC)
	5. 大马交易所 (BURSA)		17. 百利金国际 (PELIKAN)
	6. 联昌国际 (CIMB)		18. 国油化学 (PCHEM)
	7. 数码网络 (DIGI)		19. 国油气体 (PETGAS)
	8. 辉百 (FABER)		20. 必斯达亮 (PRESBHD)
	9. 贺特佳 (HARTA)		21. 双威 (SUNWAY)
	10. 居林 (KULIM)		22. 马电讯 (TM)
	11. 大马拉法基 (LAFMSIA)		23. 国家能源 (TENAGA)
	12. 马银行 (MAYBANK)		24. UEM阳光 (UEMS)

2015

Below expectation Year ...

“Down but Not Out” (cimb)

“Caution Ahead” (RHB)

“Waiting for Better Days” (Public)

“Strong Fundamental Business to support
Transformational Growth”

A Better 2016

1

Overall 2015 Results **CAN BE BETTER** and confident to bounce in 2016

2

Core Business continues to be **STRONG** and produce **STABLE INCOME**

3

SKIN is an “**OVERHANG**” on Prestariang

4

Economic environment especially **GOVERNMENT BUDGET** allocation remains challenging

5

Shifting Prestariang enterprise landscape to become a **DEVELOPER OF SOLUTIONS** and **OWNER OF ASSETS**

Prestariang 3.0

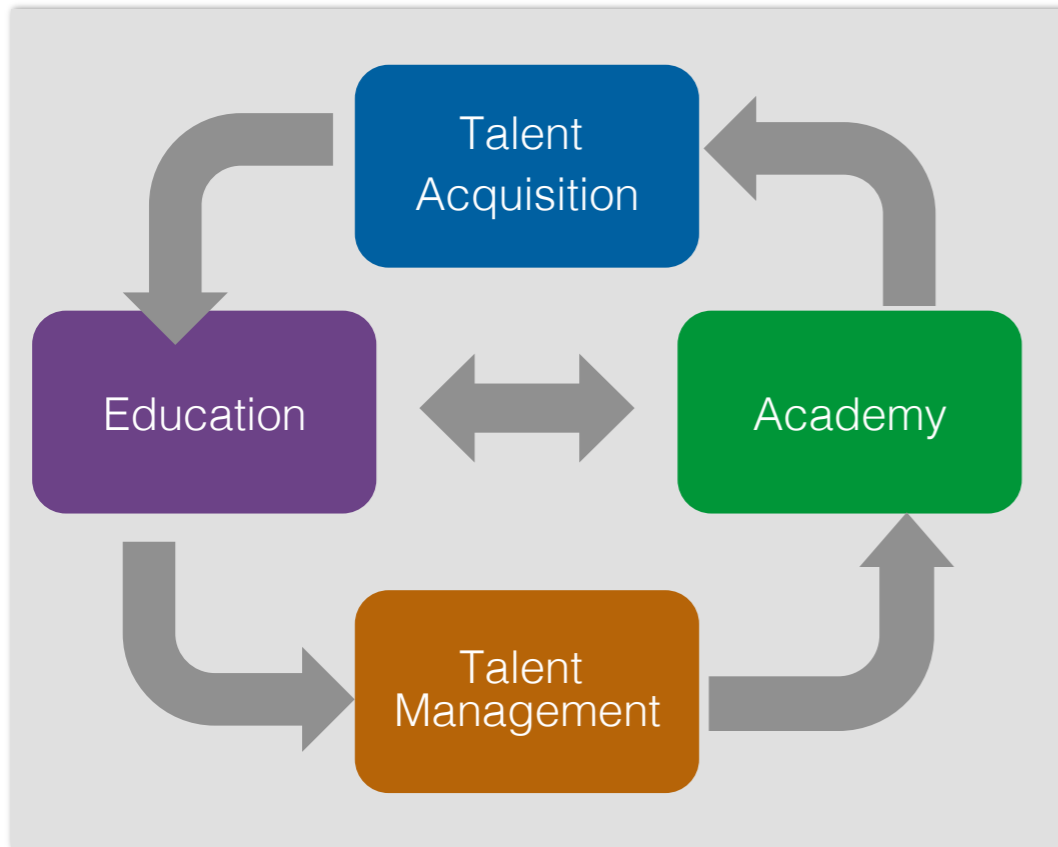


PRESTARIANG®

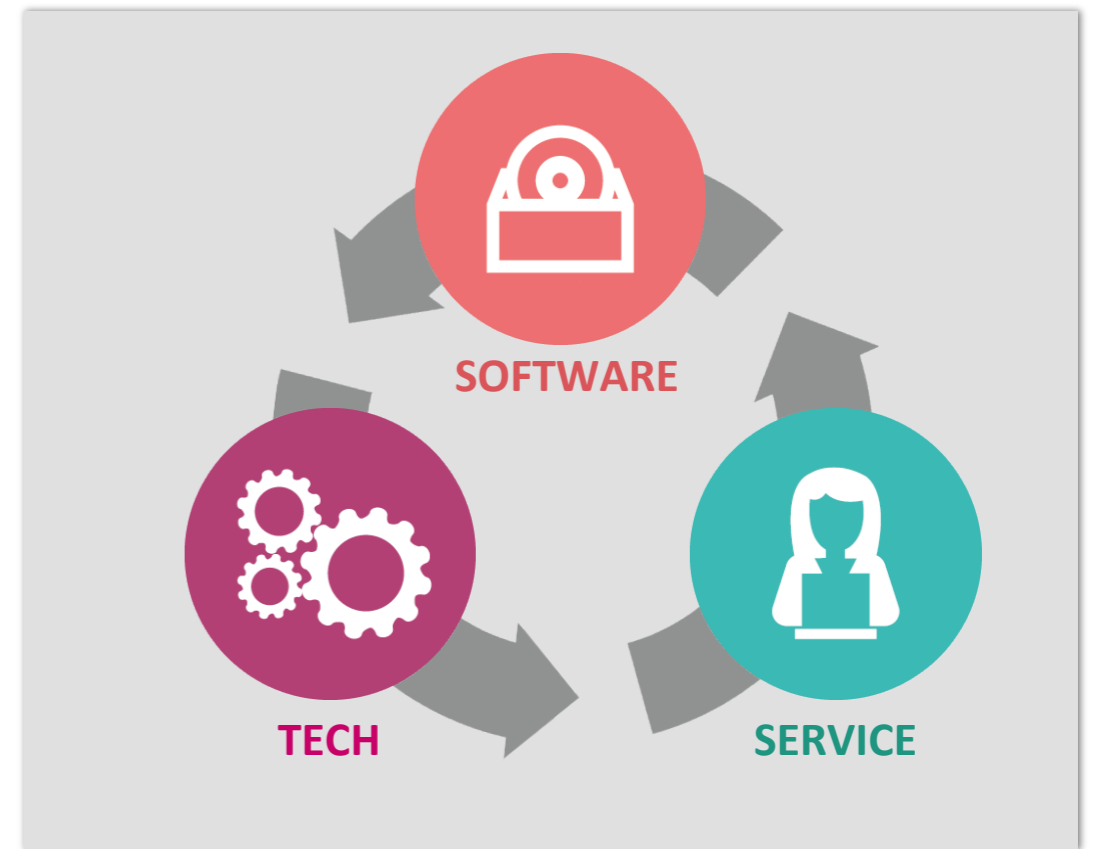
SYNERGISTIC



TALENT



TECHNOLOGY



talentxchange



IC CITIZEN™

3P INDUSTRY-BASED Certification Programme (Program Pentauliahan Profesional)

AUTODESK®

CompTIA



UNISYS

ORACLE CERTIFIED PARTNER

PROMETRIC

Microsoft

IBM

Platform for Growth

PLATFORM FOR GROWTH

1

DEVELOPING
TRANSFORMATIONAL
BUSINESS

ESBLA

Enhancing School Based Learning Assessment
in Science and Maths

**SISTEM
KAWALAN &
IMIGRESEN
NASIONAL**
*The Heart
of Our National Security*

**UNIVERSITY
MALAYSIA**
OF COMPUTER SCIENCE
& ENGINEERING

2

ANCHORING
UNDERLYING
BUSINESS

MLA 2.0
MASTER LICENSING AGREEMENT

RBTCGTM

M·U·S·ETM
Managing University Software As An Enterprise

3P INDUSTRY-BASED
Certification Programme
(Program Pentauliahan Profesional)

1 CiTiZENTM

Business Structure



PRESTARIANG®

PRESIDENT / GROUP CHIEF EXECUTIVE OFFICER

Dr Abu Hasan Ismail

Corporate Finance
Chief Financial Officer

Human Capital
Director, HR

Corporate Governance
Head of Department

CEO
Talent and Software Division

Mohd Arif Ibrahim

CEO
Technology & Services Division

TBA

VC
Education Division

Prof Datuk Dr Khairuddin

TALENT

SOFTWARE



Appointment of New Director



NIK AMLIZAN MOHAMED

Chief Investment Officer, KWAP

Age 48, Malaysian

Non-Independent Non-Executive Director

Date of Appointment

25 February 2016

Qualification

Bachelor's Degree in Economics/Accounting from Claremont McKenna College, U.S.

Working Experience and Occupation

- Joined Kumpulan Wang Persaraan (Diperbadankan) in 2007 as Head of Equity and subsequently became Senior Director, Equity in February 2014, before assuming her current role of Chief Investment Officer in September 2014. Her responsibilities involve formulating the Fund's investment strategies across all asset classes that include Equity, Fixed Income, Property, Private Equity and Infrastructure.
- Has 20 years of experience in the fund management industry, with most of it spent in Equity market. Prior to joining KWAP, she was General Manager/Head of Equity (Ethical/Syariah) at RHB Asset Management Sdn Bhd, and Senior Portfolio Manager/Head of Investment Research at Mayban Investment Berhad.

Other Directorship

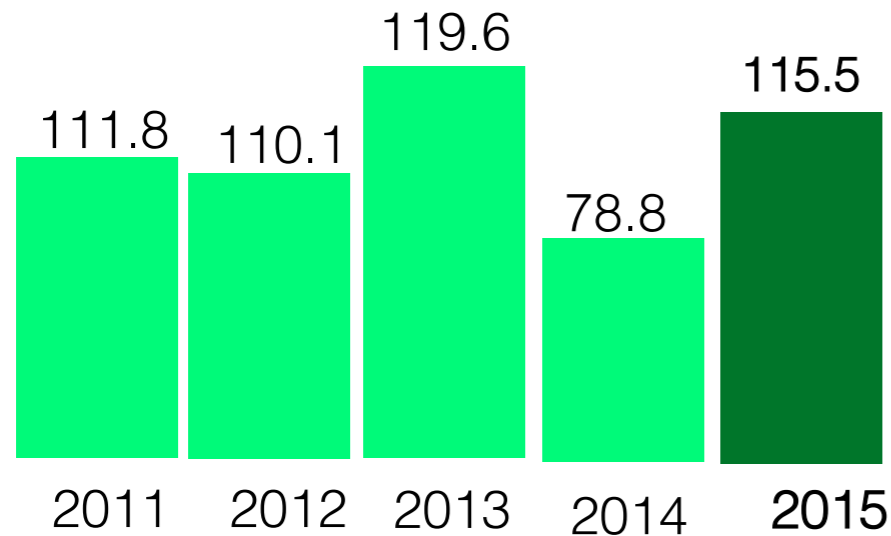
- Prima Ekuiti (UK) Limited, a wholly owned subsidiary of KWAP
- ValueCap Sdn. Bhd (as Alternate Director)
- VCAP Asset Managers Sdn. Bhd
- i-VCap Management Sdn. Bhd. (Investment Committee member)
- Metropolitan Retail JV (Jersey) Unit Trust (Investment Committee member)

Performance Overview

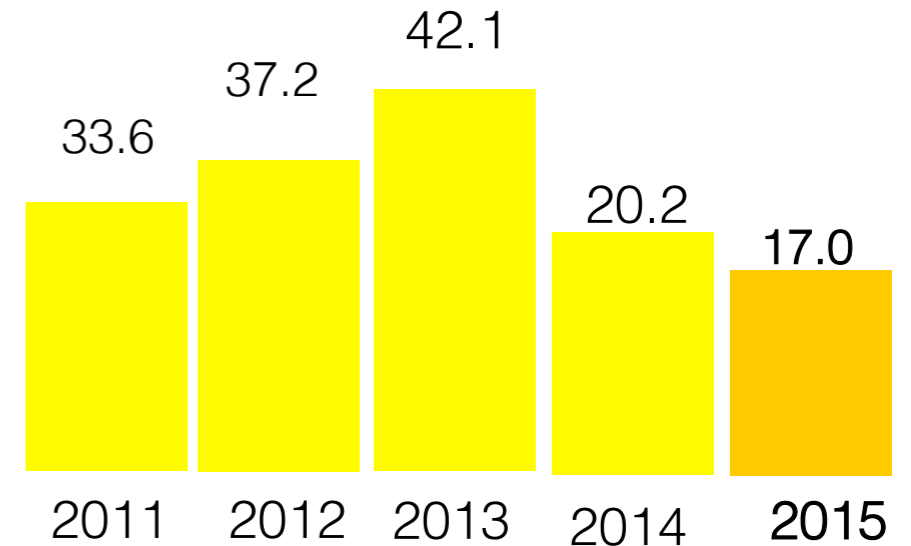
5-YEAR SUSTAINABLE SUCCESS

Almost “Zero” Debt with Strong Cash Flow

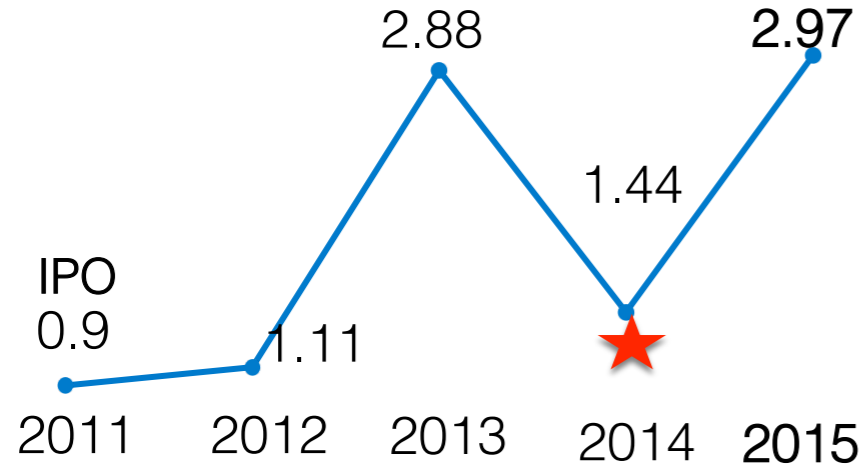
TOTAL REVENUE **RM536M**



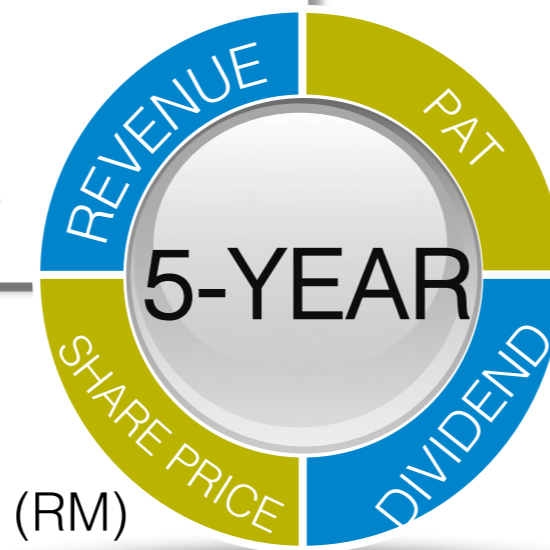
TOTAL PAT **RM150M**



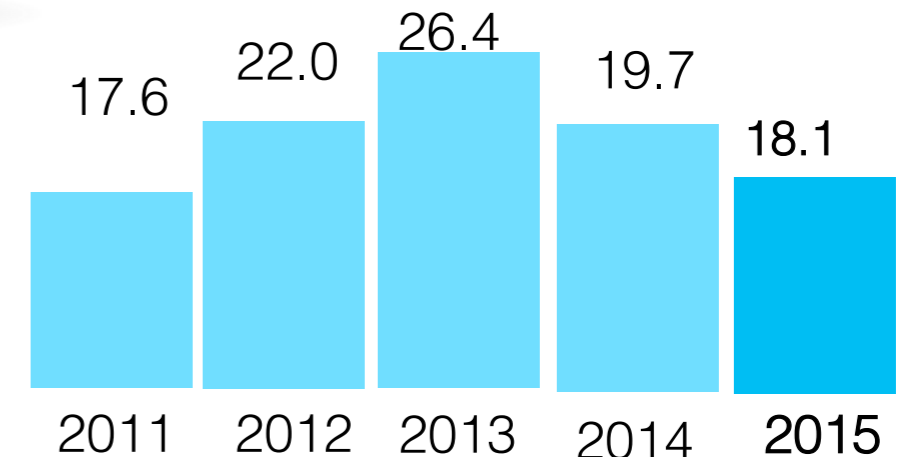
> 400% CAPITAL APPRECIATION



Note: ★
 During FYE 2014, the issued and paid up capital was increased by way of:-
 (a) a bonus issue of 220 mil; 1 to 1 basis
 (b) a private placement of 44 mil at an issue price of RM1.74 each



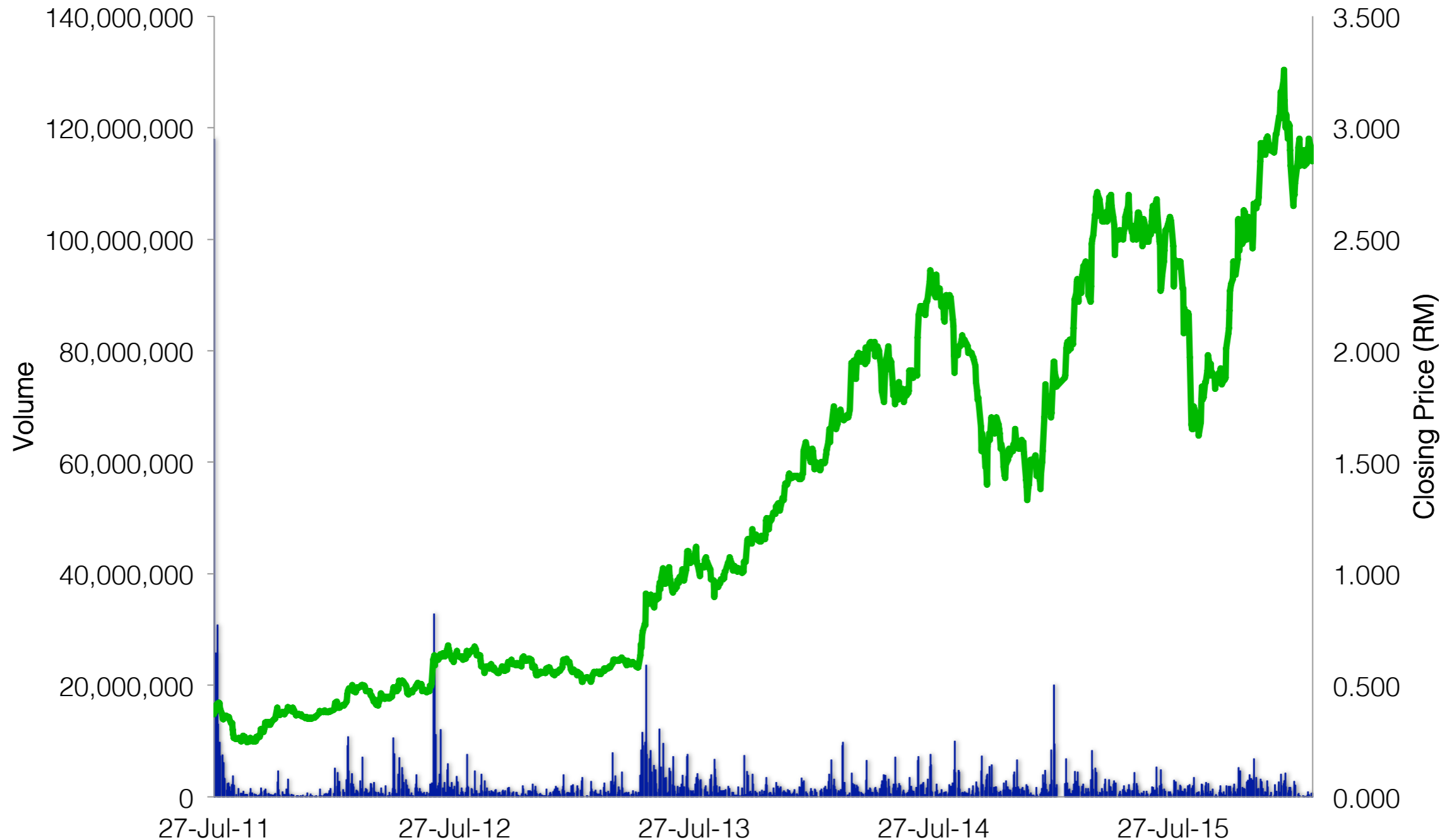
TOTAL **RM104M (70% PAT)**
 DIVIDEND PAID



5-YEAR SUSTAINABLE SUCCESS

Capital Appreciation of over 400% since IPO

Prestariang Berhad Share Price Performance Chart
(IPO to 31 May 2016)



Financial Highlights FY2015

RM115.5 million
Revenue ↑ 47%

RM17.0 million
PAT ↓ 16%

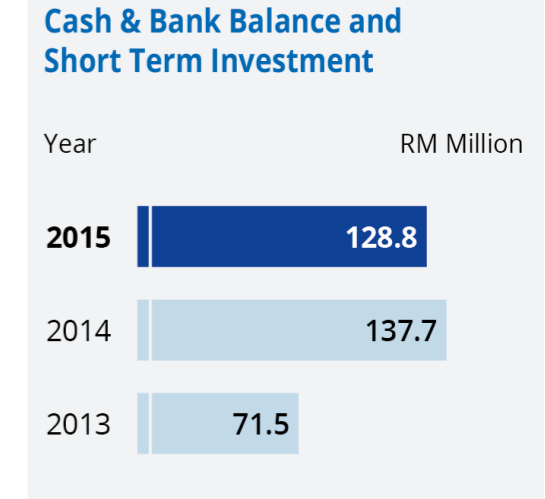
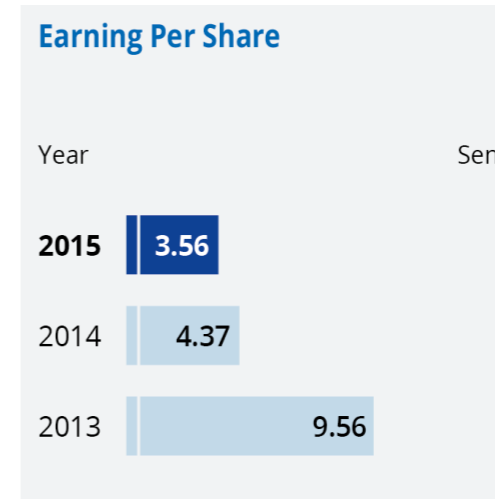
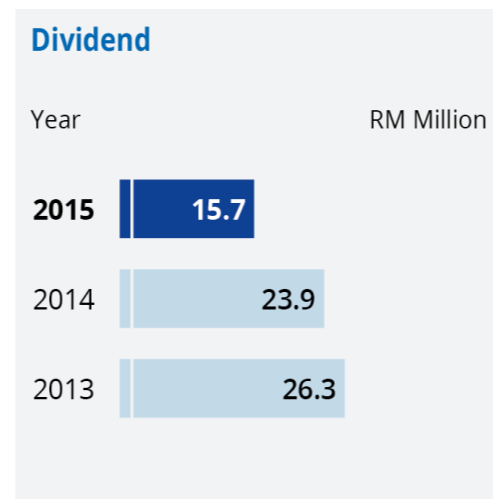
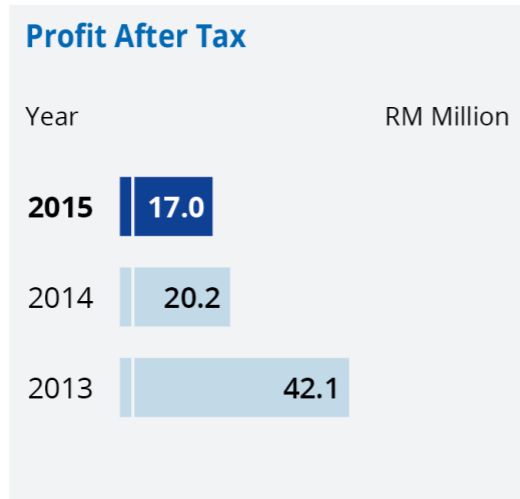
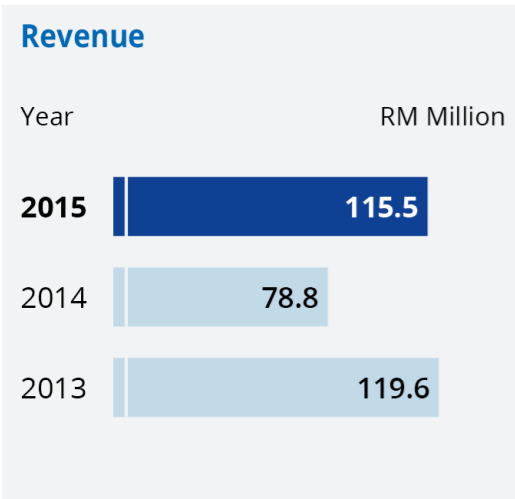
3.56 sen
EPS ↓ 19%

3.75 sen
Dividend ↓ 8%

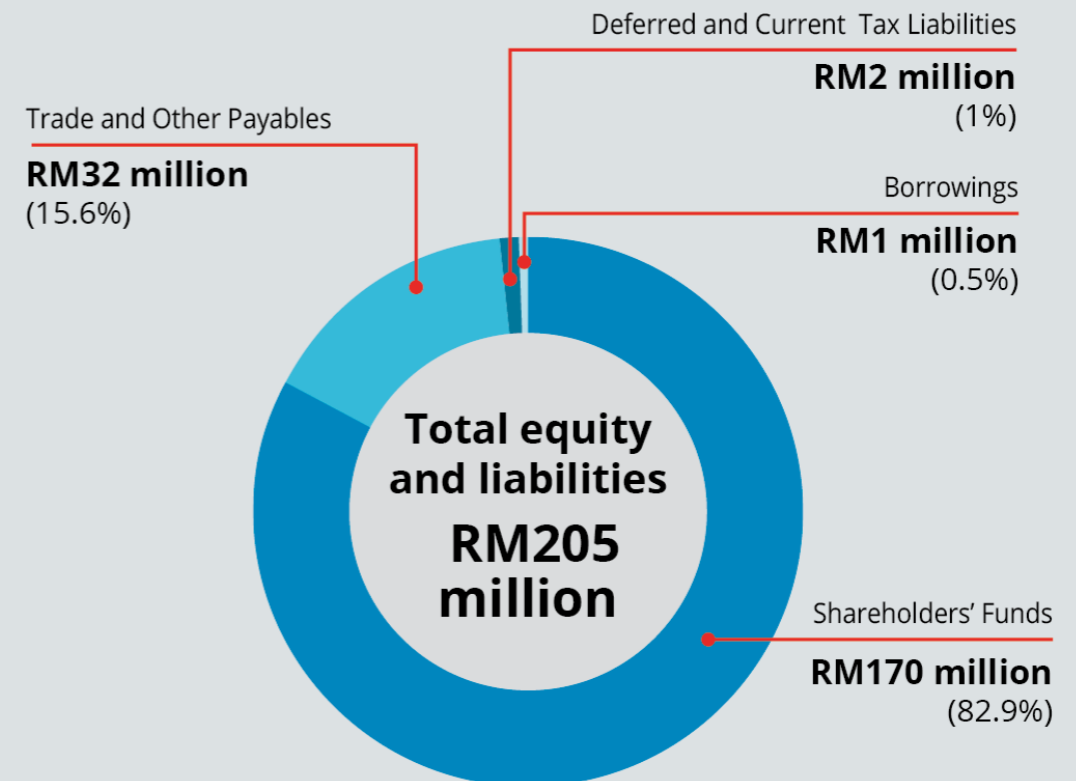
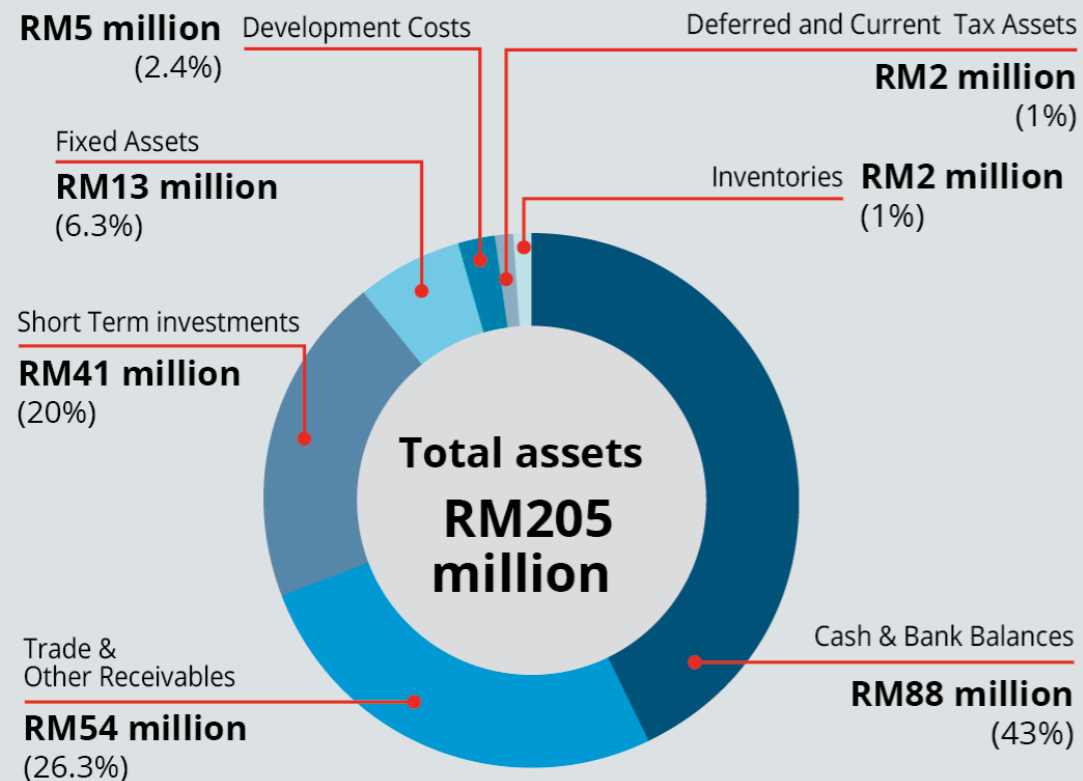
RM128.8 million
Cash & Equivalents ↓ 7%

- **Mainly contributed by higher sales from software & services segment (i.e. MLA 2.0)**
- **Due to corporate income tax expenses (pending approval for further 5-year extension for MSC Tax Exempt – retrospective 1 Jan 2016)**
- **FY14 : 4.37 sen**
- **Total earnings since IPO: 31.01 sen @ RM150.1M**
- **RM18.1 million (FY14: 4.07 sen @ RM19.7 million)**
- **Total payout since IPO: 21.43 sen @ RM103.7 million**
- **Continue to maintain on minimum of 50% profit payout**
- **Due to investment for SKIN and ESBLA as well as payment of corporate tax**

Financial Highlights FY2015



Financial Positions as at 31 December 2015



Share Performance FY2015

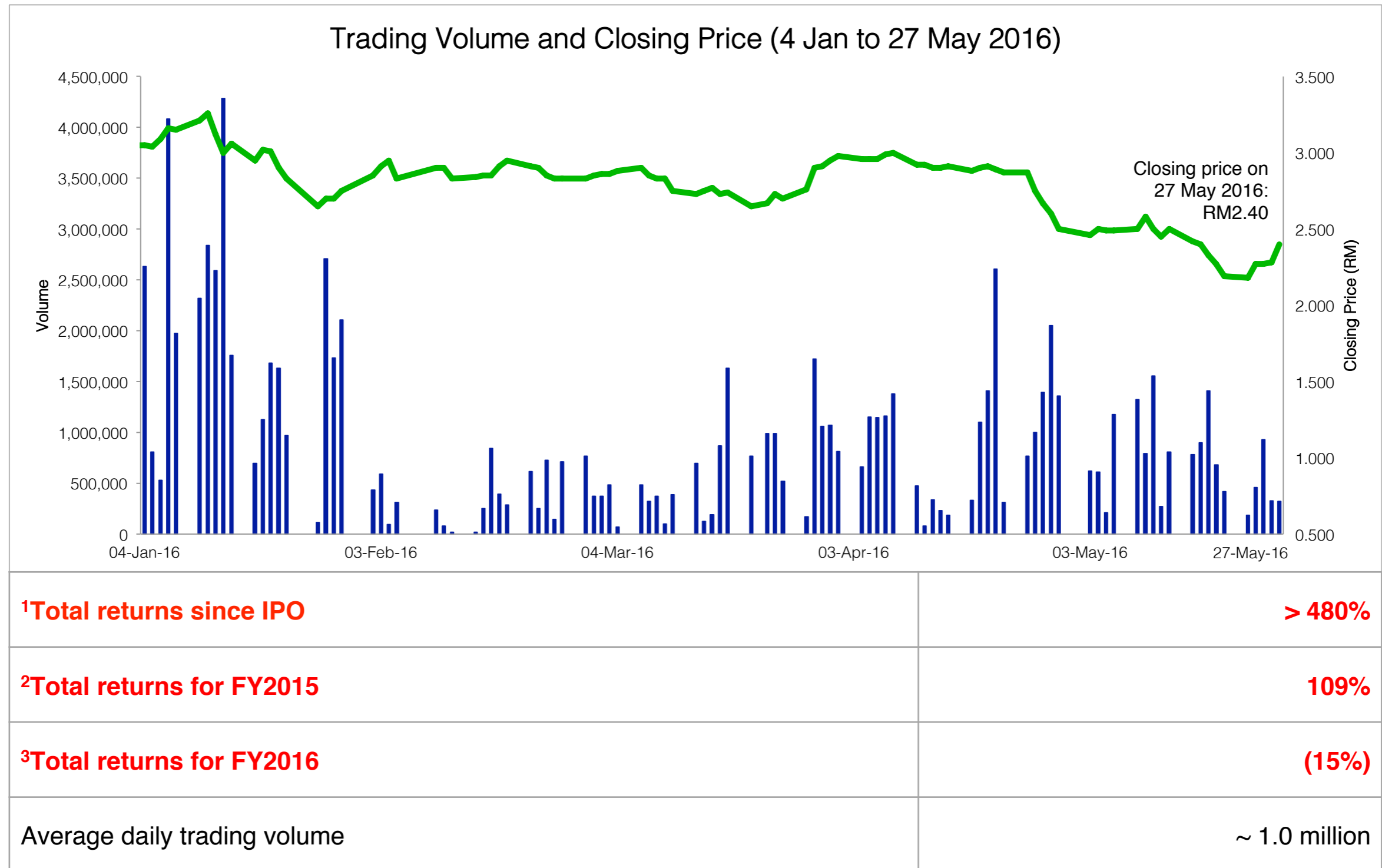
Capital Appreciation of over 100% @ RM1.53



¹Capital appreciation of RM2.52 (IPO price of RM0.450 on 27 Jul 2011 to closing price of RM2.97 on 31 Dec 2015) and total dividends declared of 21.44 sen since listing. ²Capital appreciation of RM1.53 (Opening price of RM1.44 on 2 Jan 2015 to closing price of RM2.97 on 31 Dec 2015) and total dividends declared of 3.75 sen for FY2015.

Share Performance FY2016

Total ROI since IPO over 480%



¹Capital appreciation of RM1.95 (IPO price of RM0.450 on 27 Jul 2011 to closing price of RM2.40 on 27 May 2016) and total dividends declared of 22.10 sen since listing. ²Capital appreciation of RM1.53 (Opening price of RM1.44 on 2 Jan 2015 to closing price of RM2.97 on 31 Dec 2015) and total dividends decalred of 3.75 sen for FY2015. ³Capital deprectioan RM0.57 (Opening price of RM2.97 on 4 Jan 2016 to closing price of RM2.40 on 27 May 2016) and total dividends decalred of 0.75 sen.

Shareholding Structure

Remained Strongly Institutionalized

No. of Holders: 1,795

Top 30 Holders: 76.99%

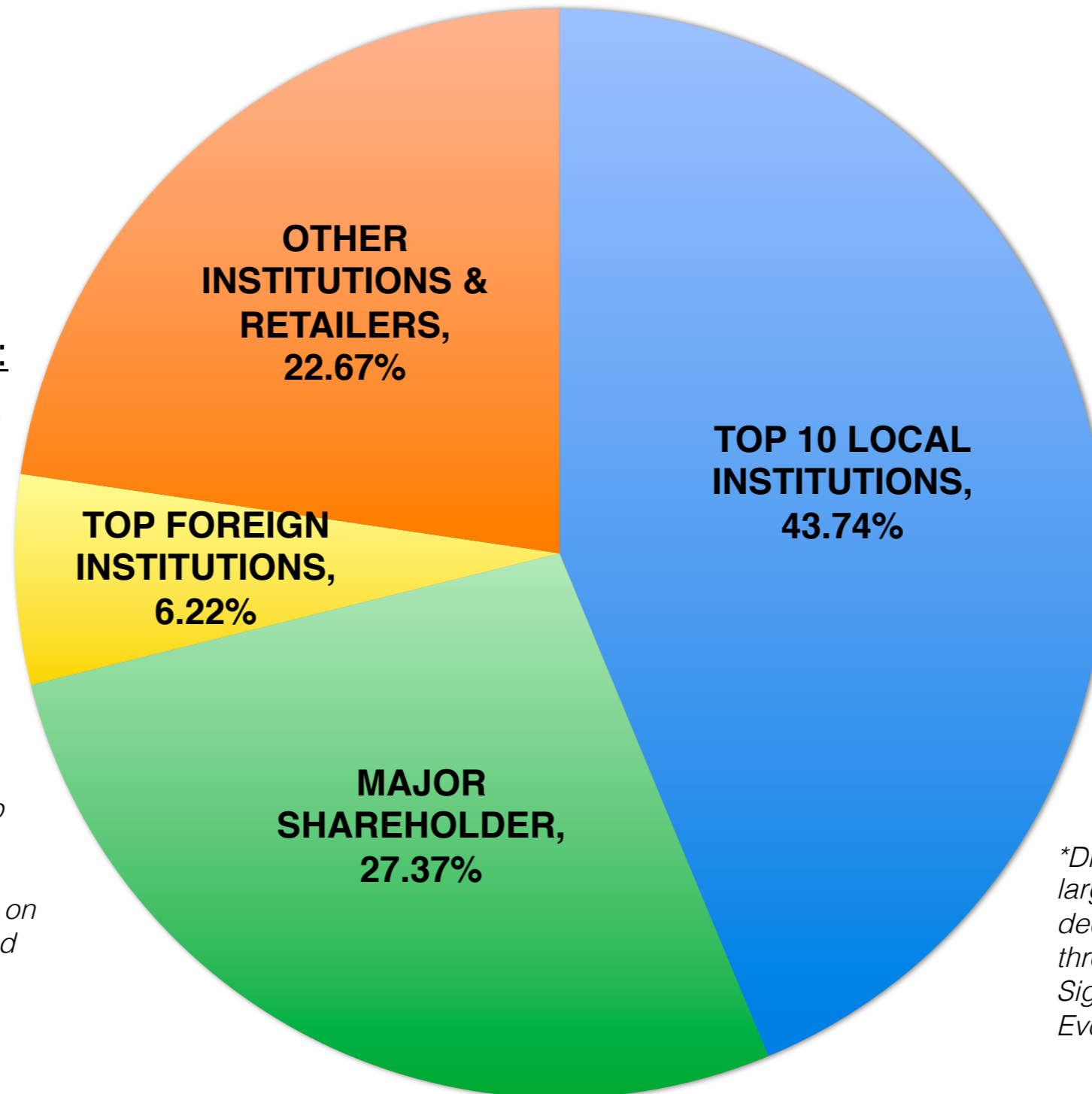
Substantial Shareholders:

- KWAP
- AIA

Other Top 5 Shareholders:

- Pacific Straits Holdings Ltd
- KMP
- Affin Hwang
- Norges Bank
- EPF (by Franklin Templeton)

Information on major shareholder, top 10 local institutions and top foreign institutions are based on top 100 shareholders listing while information on other institutions & retailers are based on all shareholders listing. All information as at 13 May 2016.



**Dr Abu remains as the single largest major shareholder and deemed interest in Prestariang through his interest in EkoHati, Sigma Dedikasi and Anjakan Evolusi at 27.37%*

Business Outlook

1. Talent & Software Services



Driving Software Compliance for Quality Performance

Training & Certification for Lifelong Learning



Software & Services

MLA2.0 the main growth force
MUSE produced stable recurring income



Growth platform:

1. MUSE renewal
2. Expand MLA2.0 Offerings:
 - New Premier Maintained and Premier Mission Critical Application
 - Supplying devices (i.e Surface Pro4 and Pro3)
2. New central contract (replication of MLA2.0)
 - For other global IT brands
 - Target to conclude commercial negotiation by 2H16

Talent – Training & Certification, Talent Management

**3Ps and O&G have been rollout
IC Citizen to resume in 2H16**



Growth platform:

1. IC Citizen:

- Re-packaged as online training & certification module

2. Collaboration with higher local institution:

- To rollout PEC, English Program, Arch Skill & MakeSchool.

3. To launch and commercialize internal developed recruitment and job placement portal; TalentXchange in 2H16

2. Education



**UNIVERSITY
MALAYSIA**
OF COMPUTER SCIENCE
& ENGINEERING

Building Talents for Global Markets

Education - UniMY

Turnaround Initiatives will Drive Profitability Target 500 Students enrollment by 2016



in progress for three more programs

1. Strategic Collaboration:

- Appointed by MARA as its overseas pathway link for its scholars
- Replicating MARA collaboration with other sponsors
- Industry linkages with global IT players and partnership with UniMY

2. Expand Offerings:

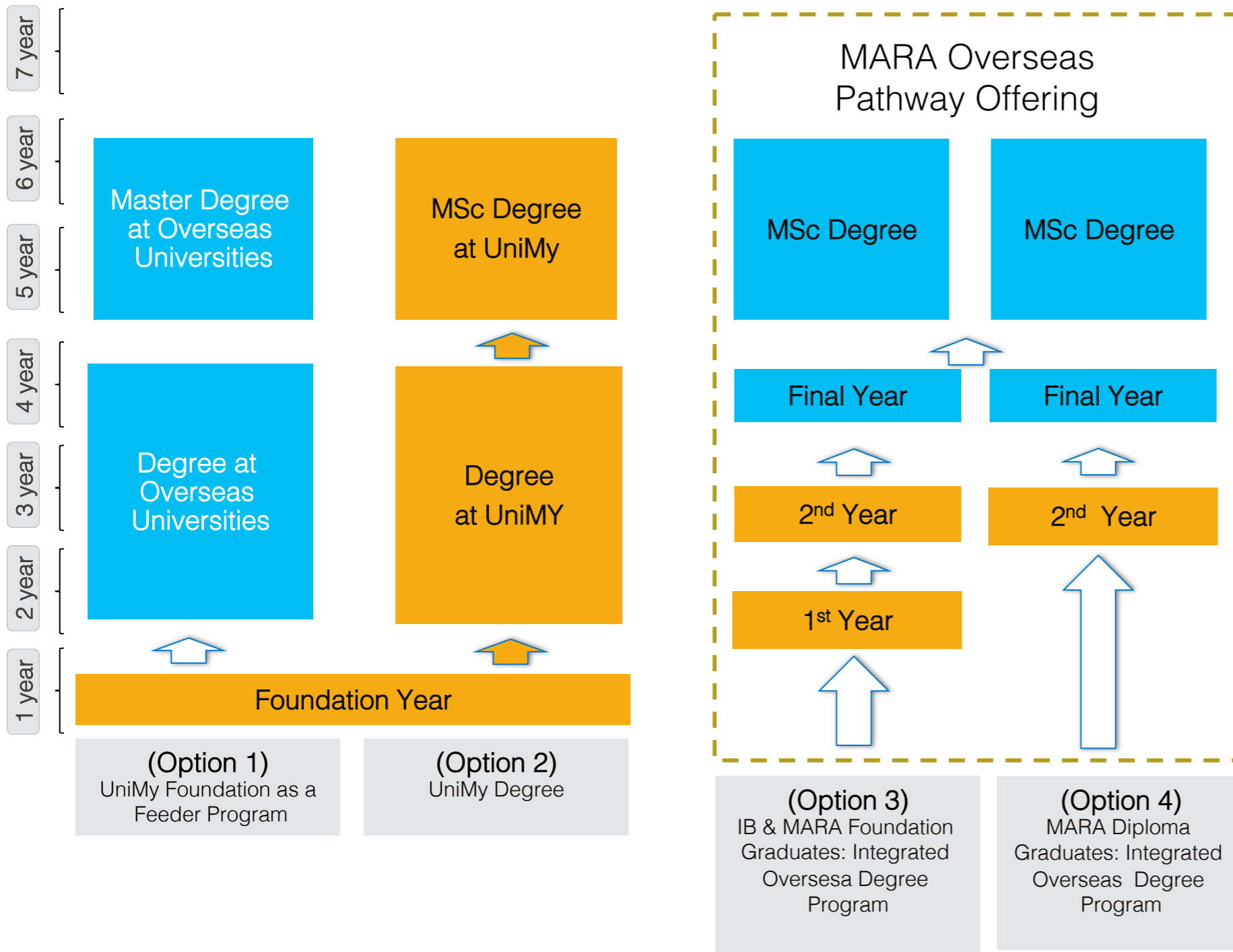
- Executive Diploma / Degree programs (part-timers)
- Short professional & certification courses

3. Widen Students Base:

- Have opened for foreign students

Education - UniMY

MARA Overseas Pathway



International Academic Partners



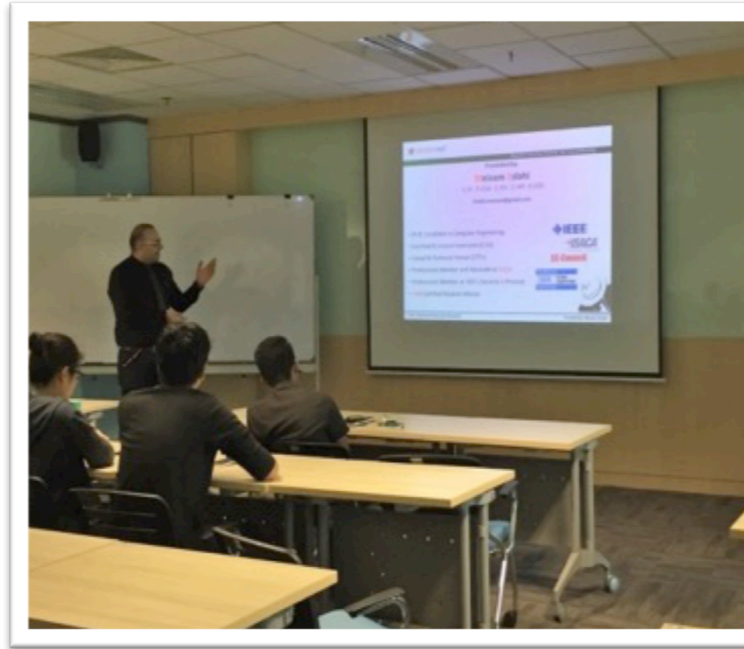
UNIVERSITY of HAWAII
MĀNOA

Imperial College
London



Education - UniMY

Industrial Talks



Guest Lecturer:
**MR. RENGANATHAN
PALANISAMY**

Institution:
INNOTIIVE ASIA

Course Code:
BSE1123

Course Name:
DATABASE

Date: 18th May 2016
Time: 11:00am - 12:00pm
Venue: Tim Berners-Lee Lecture Room

A decorative graphic on the right side of the slide features a laptop, a folder, and several interlocking gears, symbolizing technology and industry.

Education - UniMY

Marketing : Visits & Roadshows for MARA



3. Technology & Services



Developer of
Solutions for the
Digital Economy

Transforming
Lives



1 One System – One Team	2 Minimised Data Entry and remove duplicity	3 Anchored Biometrics Identity Management
4 Common Immigration Data Model (with advanced reporting)	5 Risk/Intelligence Based Assessments	6 High Availability with Real-time Monitoring
7 SLA Managed Service	8 Integrated with Home Ministry / PDRM / MOHE / Interpol, etc.	9 Extension into National Surveillance & Targeting Centre



3. Technology & Services – New Transformational Business



“A comprehensive and integrated technology platform to modernize the core applications and infrastructure of the national immigration system with the objective to **enhance the national border security**”

CURRENT STATUS (letter from KDN)

- 1. SKIN will be developed as a holistic system**
- 2. Business model is based on PPP**
- 3. All due process has been fulfilled**
- 4. UKAS and KDN waiting for final cabinet approval**

PLATFORM OF LEGITIMACY
& SERVICE WITH INTEGRITY

IMPROVE CITIZEN &
BUSINESS SERVICES

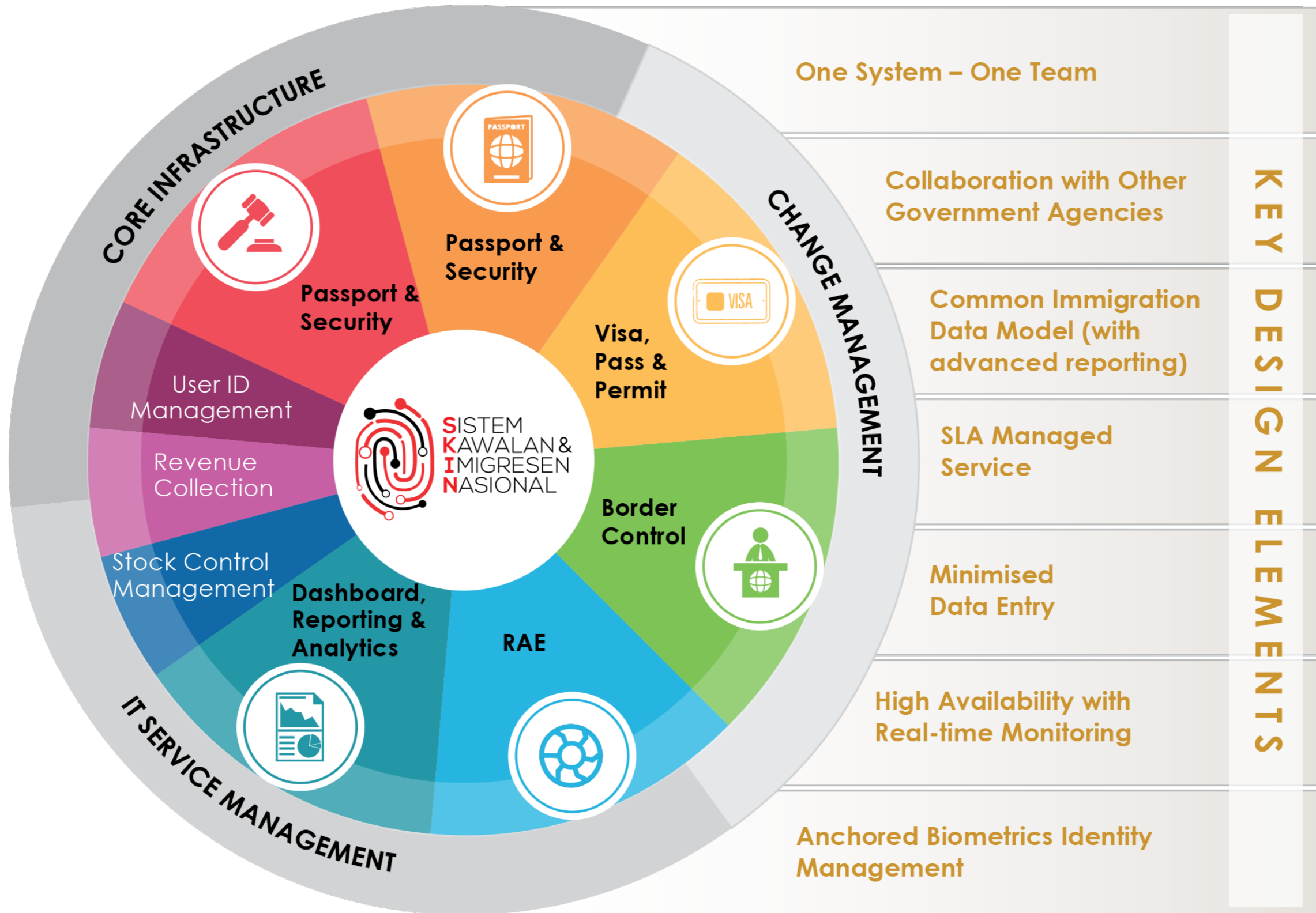
MAXIMIZE OPERATIONAL
INTELLIGENCE CAPABILITIES

ENHANCE NATIONAL
SECURITY

IMPROVE PUBLIC SAFETY &
INCREASE REVENUE



Components of SKIN



3. Technology & Services – New Transformational Business



Polytechnic Premier 2.0

“An integrated managed campus solutions & services sustaining higher education quality and meeting national TVET³ aspiration”

³TVET: Technical Vocational Education & Training

CURRENT STATUS

1. ICT & Equipment Vendor
2. Business model is based on PPP
3. Two (2) Polytechnics to be constructed
4. Marine Engineering & Digital Creative Design

MARINE ENGINEERING

DIGITAL CREATIVE DESIGN

EXPOSED TO GLOBALLY
RECOGNIZED TVET PROGRAMS

INDUSTRY LED CURRICULLUM

PREMIER STATUS
POLYTECHNICS



Summary

Summary

1. **Current Business** (i.e. Talent & Software Division) continues to be **healthy** and **provides strong fundamentals** to top-line and bottom-line
2. Confident of **securing 3 key long-term transformational projects** (i.e. **SKIN, ESBLA, Polytechnic Premier 2.0**) to drive long-term growth and **UniMY** to achieve positive results
3. New corporate structure to **monetise investments** with better efficiency for future growth
4. Confident the 5-Year extension of **tax-free MSC status will be granted**
5. Continue to **maintain Strong Cash Flow** business model
6. Continue to be a **Dividend & Syariah-Compliant Stock**

Thank You

Disclaimer:

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Forward-looking statements involve assumptions concerning various risks and uncertainties including, but not limited to, the Company's development activities, the existence of competent management, the Company's financial activities, the domestic and global economy, changes in applicable laws and regulations, the obtaining of approvals and stock market activity. Actual results, performance and levels of activity may differ significantly from those expressed or implied in any forward-looking statements. As such, the Company gives no assurances that any of the events anticipated by any forward-looking statements will actually occur, or what the actual outcome or results of such events will be. In addition, the Company gives no undertaking that it will update or alter any forward-looking statements, irrespective of what may transpire after such statement is made.