



PRESTARIANG®

5th Annual General Meeting (AGM)

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Founder & CEO
15 June 2015



**Transforming Talent
and Technology**

-  **KEY HIGHLIGHTS**
-  PERFORMANCE REVIEW
-  BUSINESS OUTLOOK

The Worst is Over!

1 Invested for Future Growth

2 Transforming Talent & Technology




3 High Impact Nationwide Projects

4 New Strategic Business

5 Global Awards Recognition

2014 Key Highlights

- **Financial Performance** – 2014 results has been below expectation. 1st time dip in financial results since listing in 2011 (due to delay in multi-year contract renewal and new contracts)
- Key Investments - RM4.5M investment made including bringing in top talents
 - **MLA 2.0** – signed Agreement with MOF & forecast to drive significantly Software & Services segment
 - **PISA Acceleration Project (PAP)** – Negotiation Stage and target to roll out in 2015
 - **New Strategic Technology Business** – Target to finalize an agreement in 2H 2015
- Key Agreements
 - **UniMy and MARA Partnership** – Target to complete collaboration by 2H15 hence MARA will guarantee 500 students
 - **JV Co with MIE Corp Holdings** (a key beneficiary of RAPID project) – Consolidated services on training & certification and supply of skilled workers (local & foreign)
- Key Awards
 - **FORBES “Asia’s 200 Best Under A Billion”**
 - **FTSE4GOOD (One of 24 PLCs)**
 - **Anugerah Kecemerlangan Industri MITI 2014 : Service Sector (ICT)**
- **2014 was an INVESTMENT YEAR** and **Remain A Positive Outlook for 2015** and beyond to achieve recurring income and sustainable growth

-  KEY HIGHLIGHTS
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Achievements 2014



FTSE4Good
One of 24 PLCs

Forbes
Asia's 200
Best Under A Billion



Bangkok Thailand on 9 December 2014



MITI ANUGERAH KECEMERLANGAN INDUSTRI

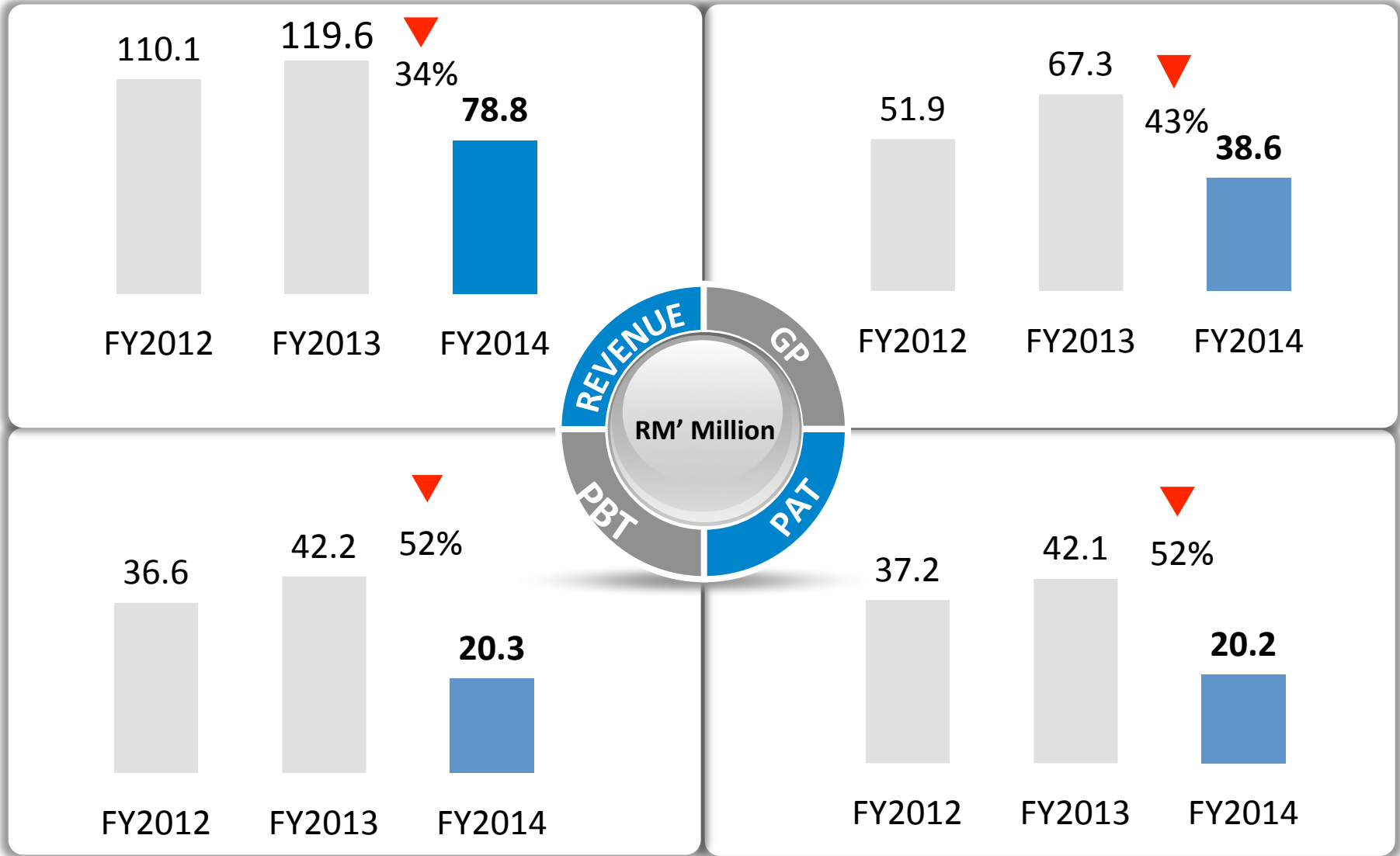


JW Marriott, Kuala Lumpur on 2 April 2015

Key Financial Results



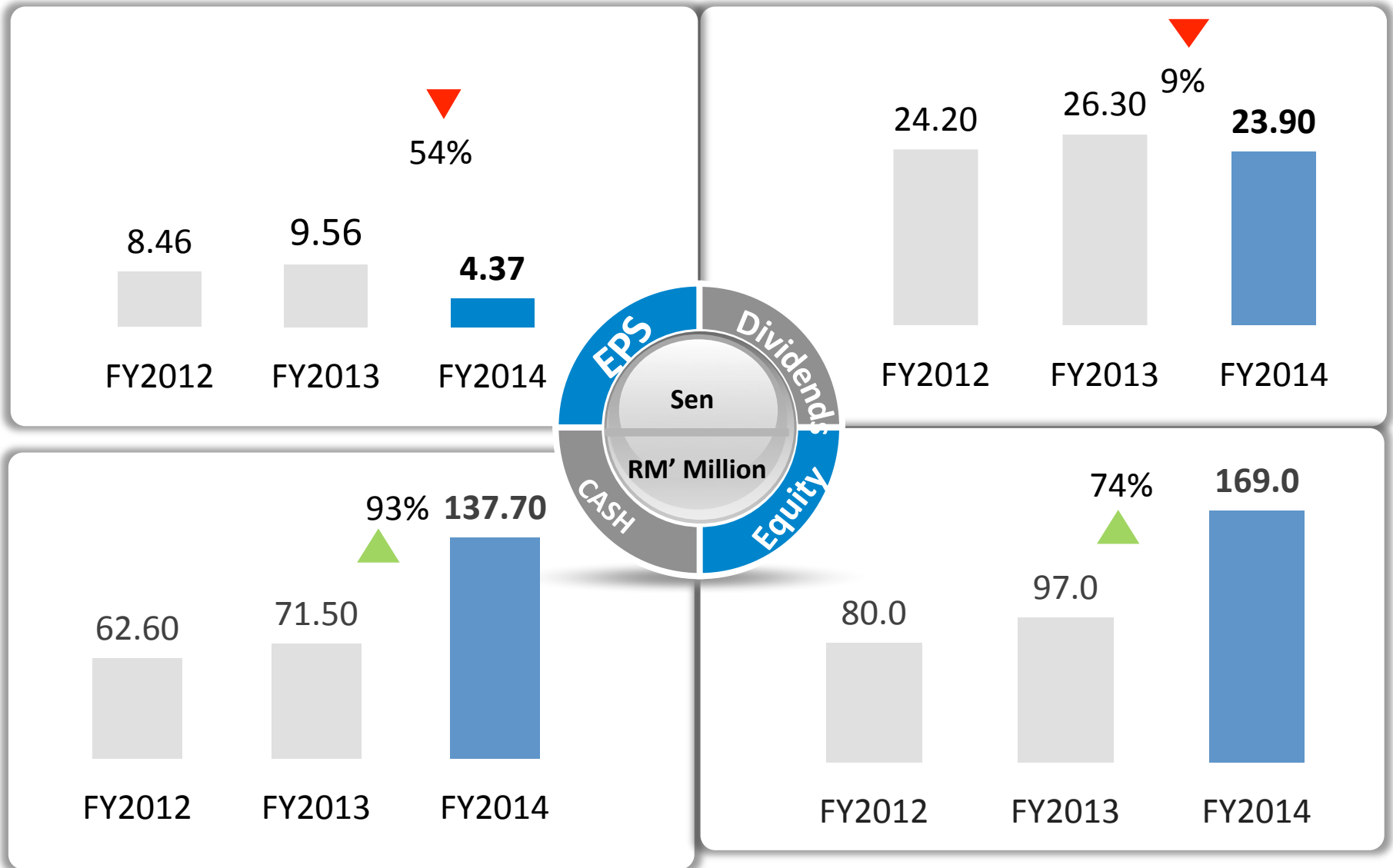
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Key Performance Indicators



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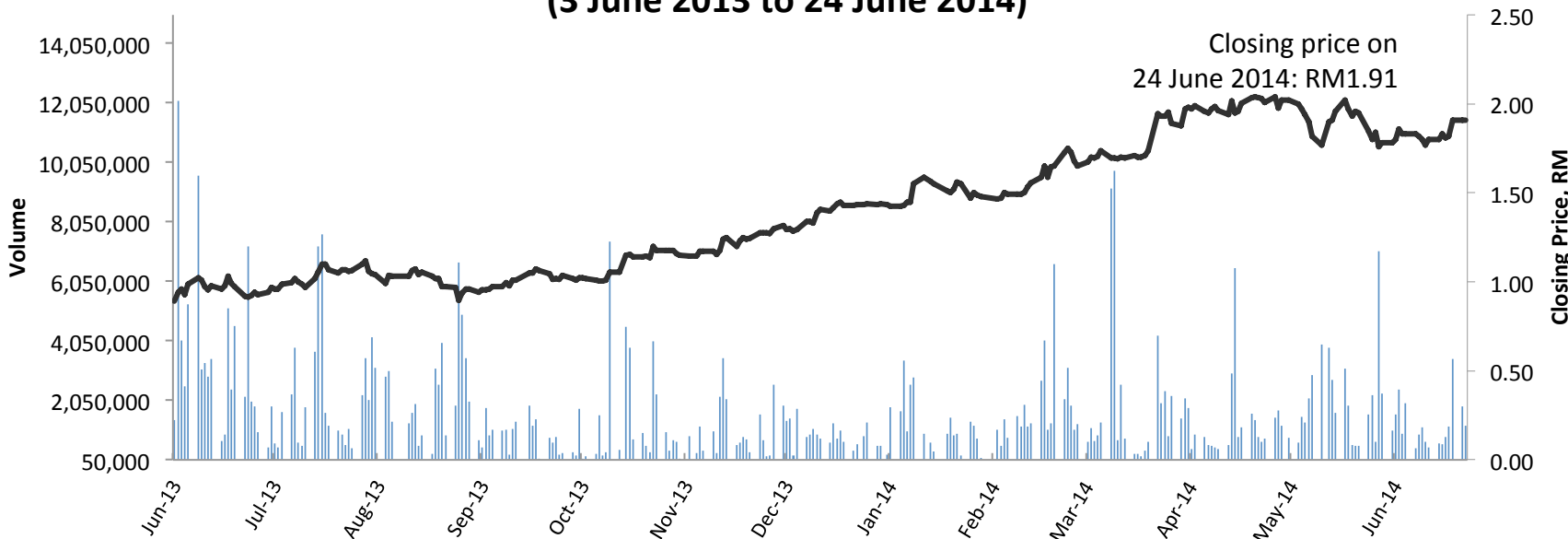


Share Performance (2014 AGM)



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Prestariang Berhad Share Price Performance Chart¹
(3 June 2013 to 24 June 2014)



²Total returns since listing	360%
³Total returns for FY2013	165%
⁴Total returns for FY2014	34%
30 Day Average Volume	1.62 million

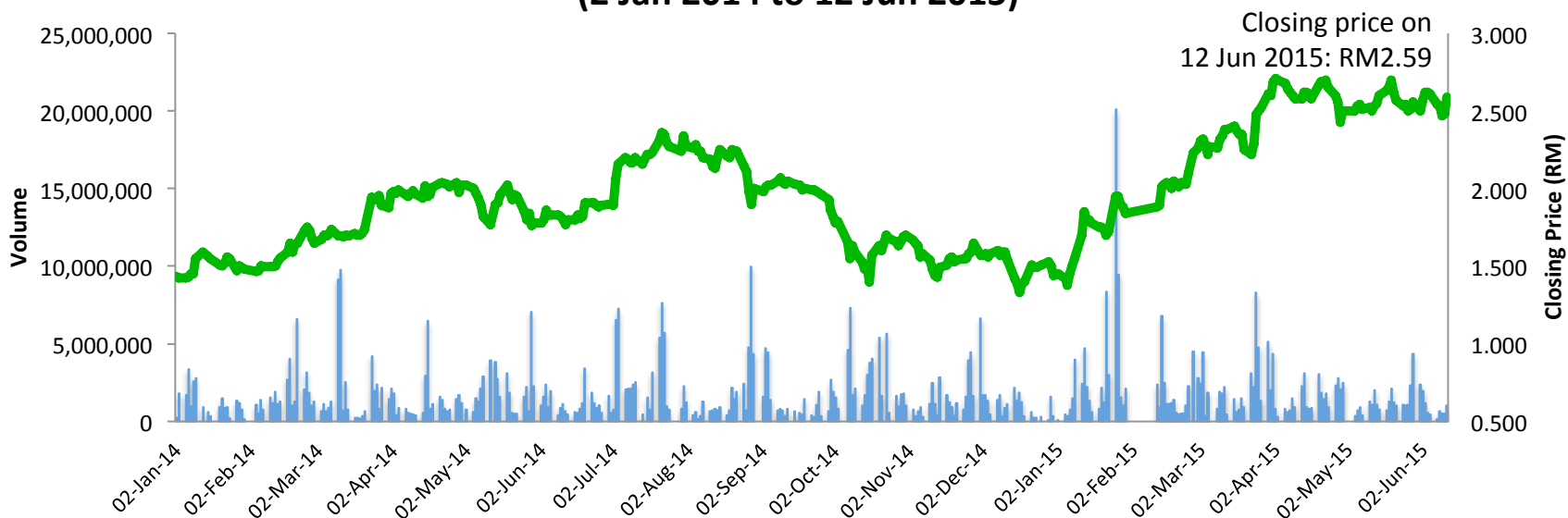
¹Trading volume and closing price representing adjusted price and volumes post bonus issue exercise completed on 6 May 2014. ²Capital appreciation of RM1.46 (IPO price of RM0.45* on 27 Jul 2011 to closing price of RM1.91 on 24 June 2014) and total dividends declared of 16.25 sen** (FY2011 of 4.00 sen, FY2012 of 5.00 sen, FY2013 of 6.00 sen and FY2014 of 1.25 sen). ³Capital appreciation of RM0.875 (Opening price of RM0.565 on 2 Jan 2013 to closing price of RM1.44 on 31 Dec 2013) and total dividends declared of 6.00 sen. ⁴Capital appreciation of RM0.48 (Opening price of RM1.43 on 2 Jan 2014 to closing price of RM1.82 on 19 June 2014) and total dividends declared of 1.25 sen. * RM0.45 is Prestariang Berhad's post bonus issue adjusted price based on its IPO price of RM0.900 per share at listing. **Total dividends declared representing adjusted dividend per share post bonus issue exercise.

Share Performance



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**Prestariang Berhad Share Price Performance Chart
(2 Jan 2014 to 12 Jun 2015)**



¹Total returns since IPO

> 500%

²Total returns for FY2014

4%

³Total returns for FY2015

85%

30 Day Average Volume

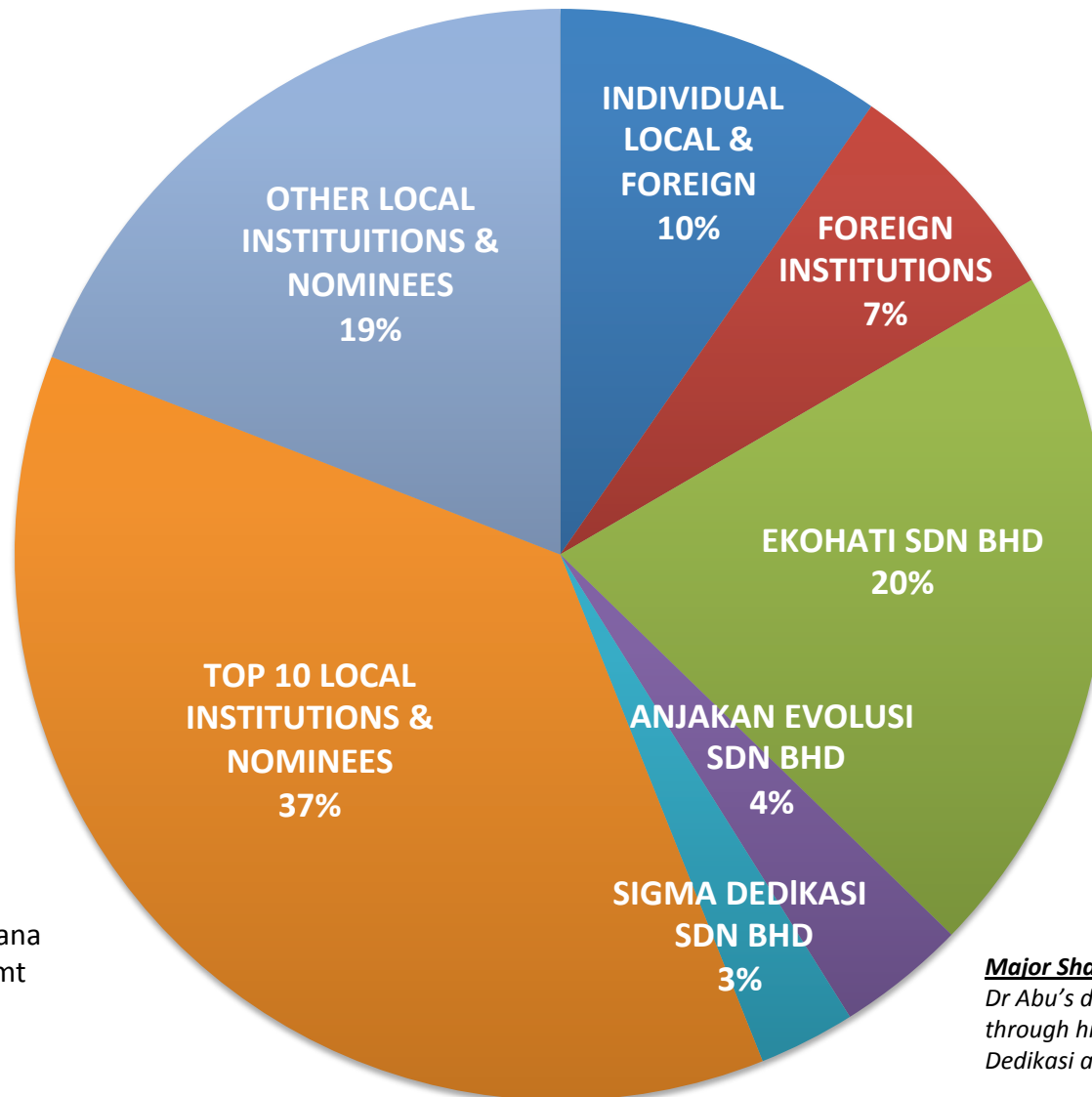
~ 1.2 million

¹Capital appreciation of RM2.14 (IPO price of RM0.450 on 27 Jul 2011 to closing price of RM2.59 on 12 Jun 2015) and total dividends declared of 18.45 sen since listing. ²Capital appreciation of RM0.01 (Opening price of RM1.43 on 2 Jan 2014 to closing price of RM1.44 on 31 Dec 2014) and total dividends declared of 4.08 sen for FY2014. ³Capital appreciation of RM1.15 (Opening price of RM1.44 on 2 Jan 2015 to closing price of RM2.59 on 12 Jun 2015) and total dividends declared of 0.75 sen for FY2015.

Shareholding Structure as at 17 April 2015



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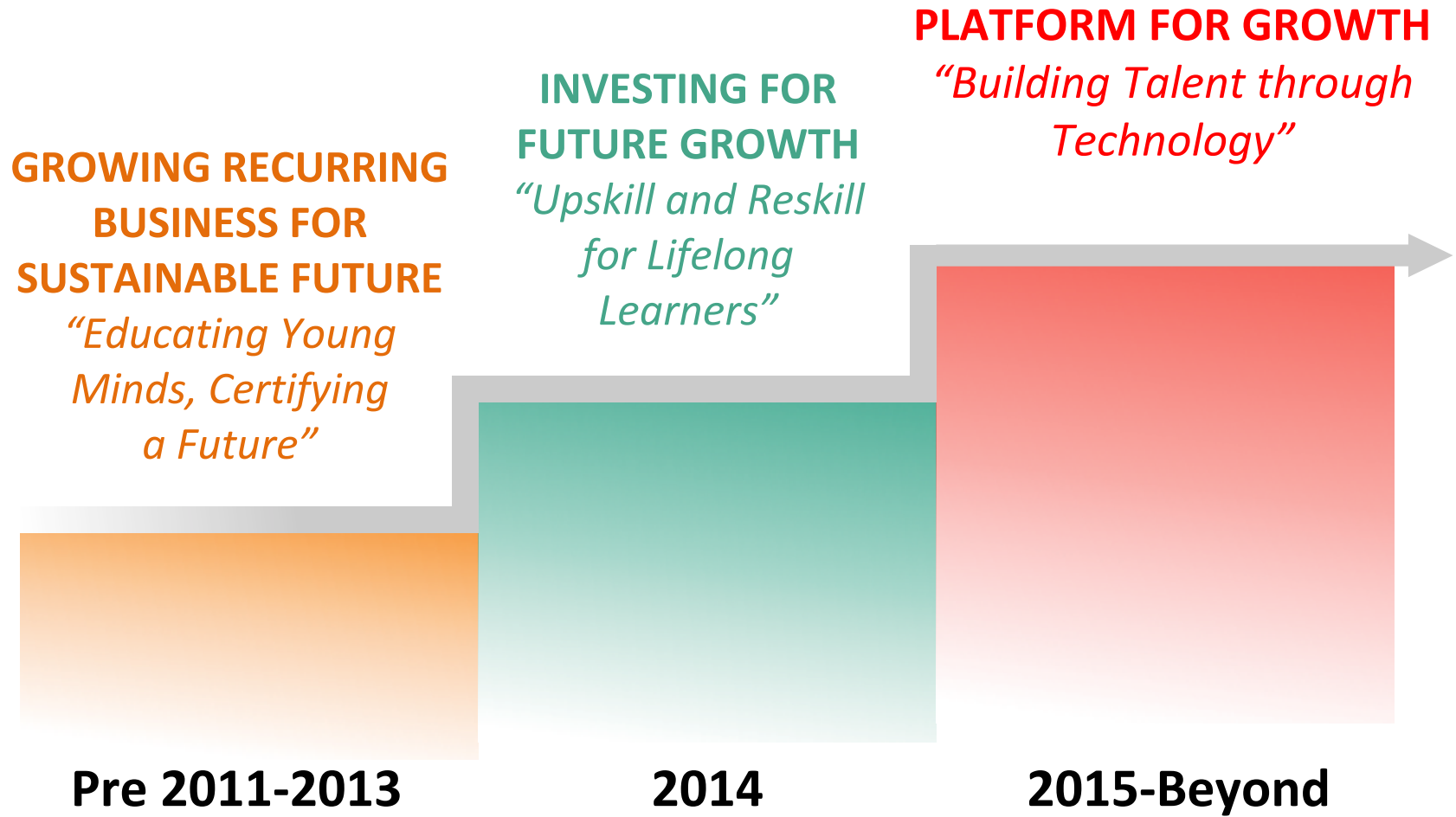
Major Shareholder:
 Dr Abu's deemed interest in Prestariang through his interest in EkoHati, Sigma Dedikasi and Anjakan Evolusi at 27.34%

- Number of Holders: 2,498
- Top 30 Shareholders: 77.06%
- Major Shareholders: 27.34%
- Substantial Shareholders:
 - KWAP
 - AIA Berhad
- Other Top 5 Shareholders:
 - Areca Capital
 - Kumpulan Modal Perdana
 - Affin Hwang Asset Mgmt
 - PNB
 - Norges Bank

Contents

-  KEY HIGHLIGHTS
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Our Growth Story





“PLATFORM FOR GROWTH”

FOCUSING ON TWO CORE BUSINESSES

1

TALENT

- Academy
- Education
- Talent Acquisition & Talent Management

2

TECHNOLOGY

- Software
- IT Services & Technology

1

TALENT

- **Academy**
- **Education**
- **Talent Acquisition
& Talent
Management**

“Consolidated Services to Drive Growth”

Prestariang 51% & MIE 49%

POGSB

1  **Training & Certification**

For:

- 1) Govt (Local)
- 2) MIE/RAPID (Local & Foreign)
- 3) Industry (Local & Foreign)

3 **PISSH
Training Centre**

Training:

- Technical / Vocational (Local)
- Compliance incl. CIDB, etc (Local & Foreign)
- Acculturation Training (Foreign)

2  **Recruitment & Placement**

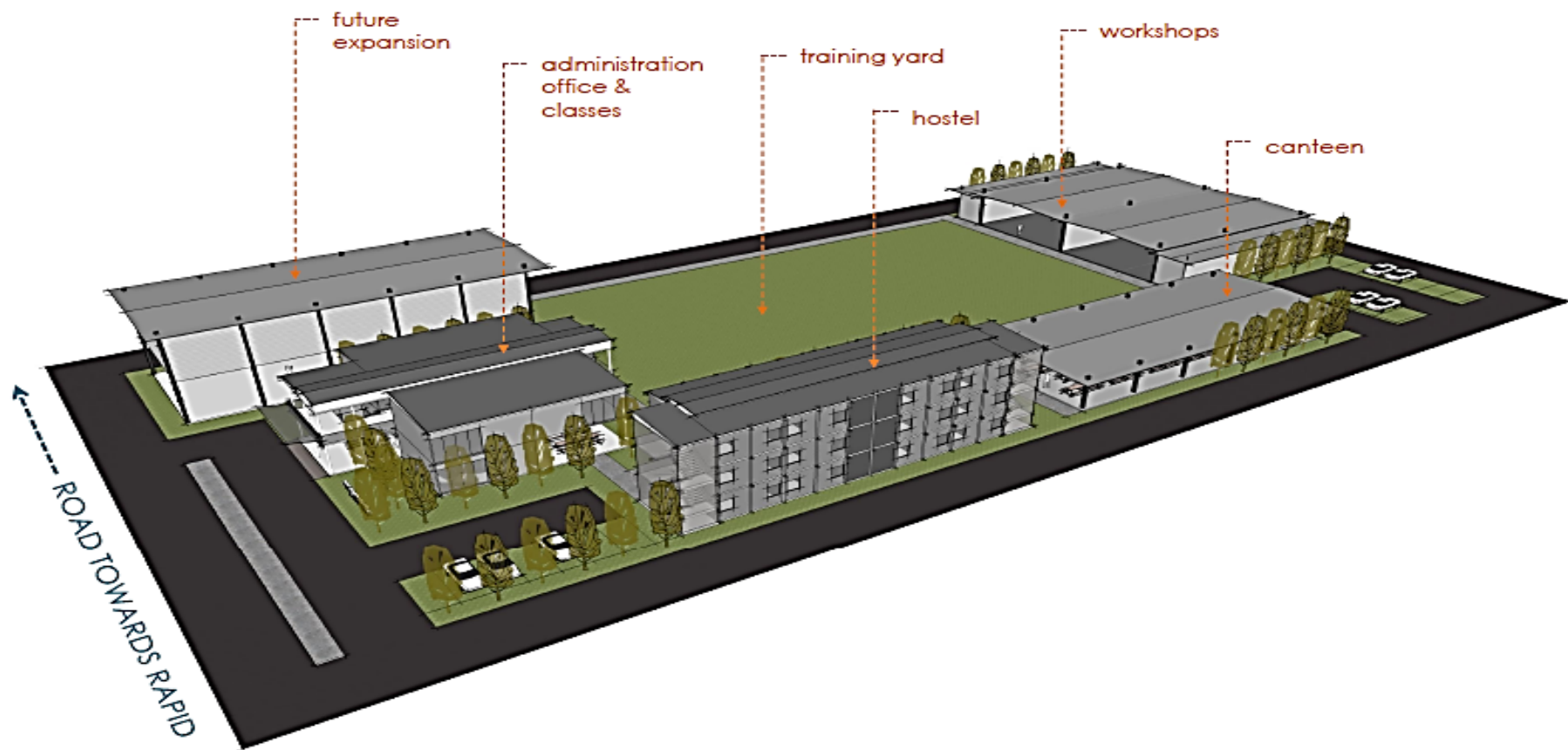
Foreign Workers

Local Workers

- Operation commences
- Training centre in Pengerang – design stage

Pengerang Training Centre - Conceptual Plan

Prestariang's TRAINING, UPSKILLING, TESTING & CERTIFICATION CENTRE is located on lot 5927, located on a junction by the main road. The training centre includes an administration building, a hostel, a canteen and sizable workshop spaces. The design has also considered space for future expansion.



Academy Business – ICT

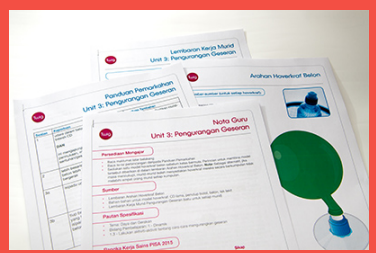


- 3P - Extended and has commenced in May 2015,
- 1Citizen – Extended and to commence in June 2015
- RBTCs – Ongoing implementation and rollout throughout MLA 2.0

PISA ACCELERATION PROJECT (PAP)

“Long-term Recurring Business”

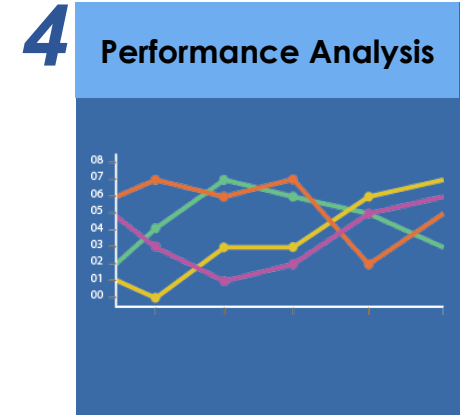
1 Curriculum Mapped Content

A stack of educational materials, including a worksheet titled 'Lanjutan Kertas Mula' and a notebook with a green cover, all related to 'Unit 3: Pongongan Gelesen'.

2 Digital Resources (Science Film)

A white tablet and a black tablet, both featuring the 'Twig' logo, representing digital resources.

3 PISA Teacher Training

A group of women in a classroom setting, some wearing headscarves, engaged in a training session.

- Commercial negotiation stage
- High impact nationwide implementation
- Investment to-date more than RM1.0 million
- Target to finalise agreement and rollout in 2015



“Investment on Brand Building and Offering More New Programs”



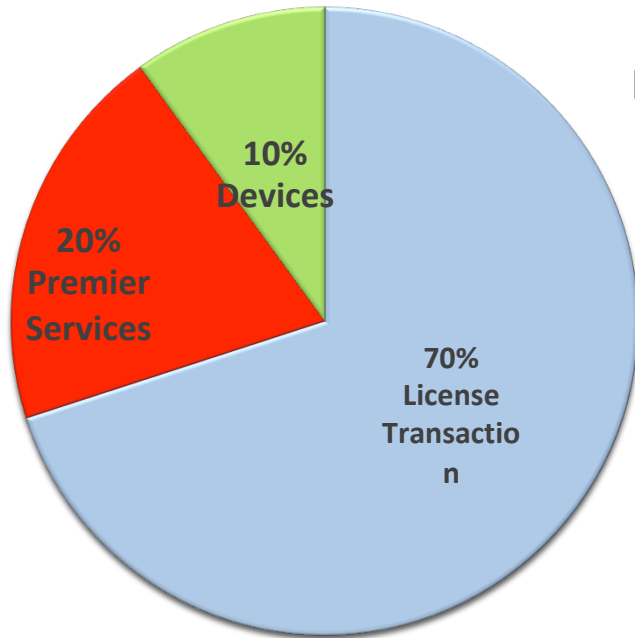
- 100 students as at 1Q15
- More offering in 2015: 2 new undergraduate programs, 5 new diploma programs, MSc and PhD
- Industrial collaboration and professional certifications (*industrial talks by Microsoft, CSC, CompTIA, Apple, Anet (Japan) & Synaptris (USA)*)
- Collaborating with foreign universities for transfer programs and international benchmarking
- Target to conclude MARA deal soon.

2

TECHNOLOGY

- **Software**
- **IT Services & Technology**

Software & Services



Market Breakdown & Segment

Count of Ministry	24
Count of State	13
Count of Ministry Agency	497
Count of State Agency	626
Total Of Agency	1,123

- Ongoing implementation till 2018
- Secured RM80m contracts within Mar to May 15
- To contribute significant growth

“Total Projects Secured RM30.0 million for 3 years”



- MUSE (MOE-MS) and MUSE (MARA-MS) – Ongoing implementation till 2018
- MUSE (MOE-MS) – extension by 1H15



New Strategic Business

Integrated Security System Services
“Provides Long-term Recurring Business”

Talent + Technology = SERVICES

TALENT

Upskilling & Reskilling of Users

Change Management

Transfer of Technology & Knowledge

SYNERGISTIC



TECHNOLOGY

Proven Total Security Solutions

System Infrastructure

Operation & Maintenance Services

New Strategic Business

“Transforming Prestariang into Next Phase of Growth”



- Partnership with Unisys
- PPP business model
- High impact nationwide implementation
- Total pre-operating investment RM6.4 million¹
- Capital raising exercise
- On track as planned and target to finalise agreement by 2H15

¹Total pre-operating investment refers to investment of RM3.9 million in 2014 and RM2.5 million in 1Q 2015 respectively by Prestariang Berhad for its new strategic business.

Conclusion

- On track for 2015 to be better than 2014
- We have set 2015 to be a “Platform for Growth”
- We are investing on Top Talents
- We thank the Board, Staff and Shareholders for their continuous support



THANK YOU

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