## 4<sup>th</sup> Annual General Meeting

25 June 2014





#### **Contents**





#### **Theme**



## "Growing Recurring Business for Sustainability"

## **3 CORE BUSINESS**

- 1. EDUCATION
  - 2. ACADEMY
- 3. SOFTWARE & SERVICES

## First 3 Years Report Card



- Commercialized own IPs
- Rollout vocational training for Oil & Gas sector
- Set-up Petroleum Academy Malaysia (PAM)
- Set Up boutique university; UniMy for long term sustainable business growth.
- Awarded as Autodesk Exclusive License Distributor (i.e. Autodesk Education Partner) in Malaysia
- Payout a total of 31.25 sen (RM71.5 million) dividends since listing (including 1Q14)
- Successfully completed Bonus Issue of 220,000,000 new shares on 6 May 2014

## **Key Highlights – FY2013**



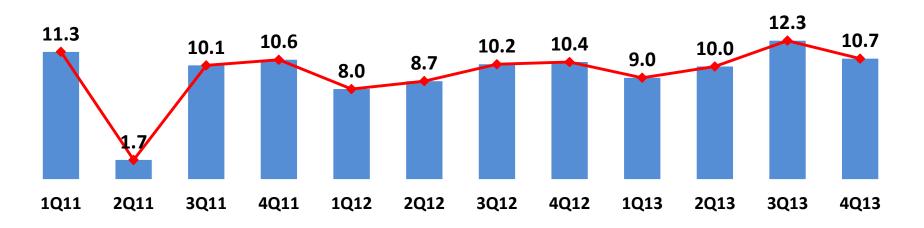
#### Overall strong financial performance recorded for FY2013

- Key Financial Results
  - Revenue is RM119.6 million (Up by 9%)
  - PAT is RM42.1 million (Up by 13%)
  - PAT Margin is 35.3% (FY2012 33.3%)
  - Cash & bank and short term investment stood at RM71.5 million (Up by RM8.9 mil)
- Dividend Per Share
  - FY2013: 12.0 sen (FY2012: 10.0 sen)
  - Continue to maintain dividend payout
- Oil & Gas training commenced and will drive growth
- Investing for future growth

## **PAT Quarterly Trend FY2011 - FY2013**



#### **Average Quarterly Growth: 33%**



[RM' Million]

#### **Contents**





3-YEAR REPORT CARD & KEY HIGHLIGHTS



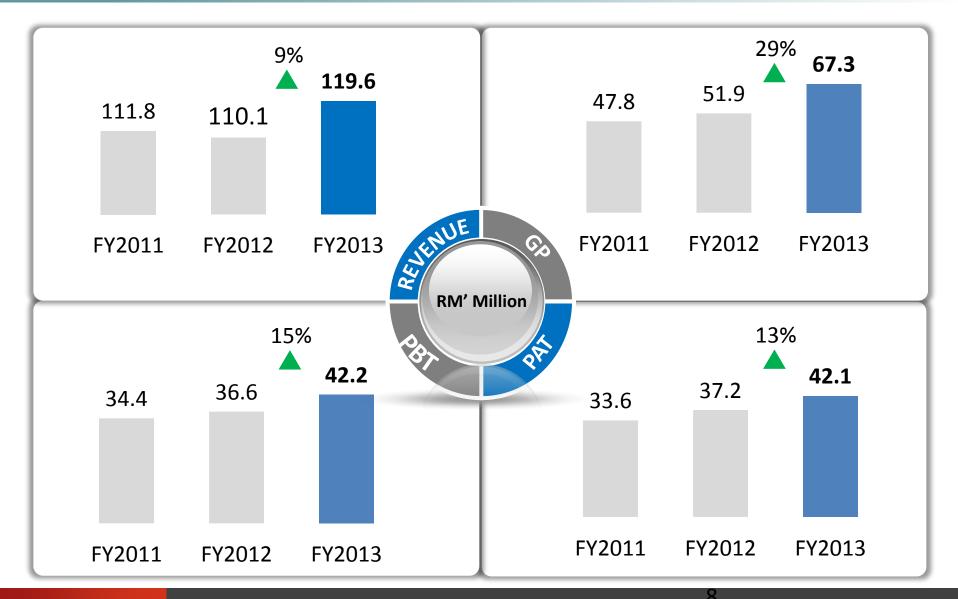
**PERFORMANCE REVIEW** 



**BUSINESS OUTLOOK** 

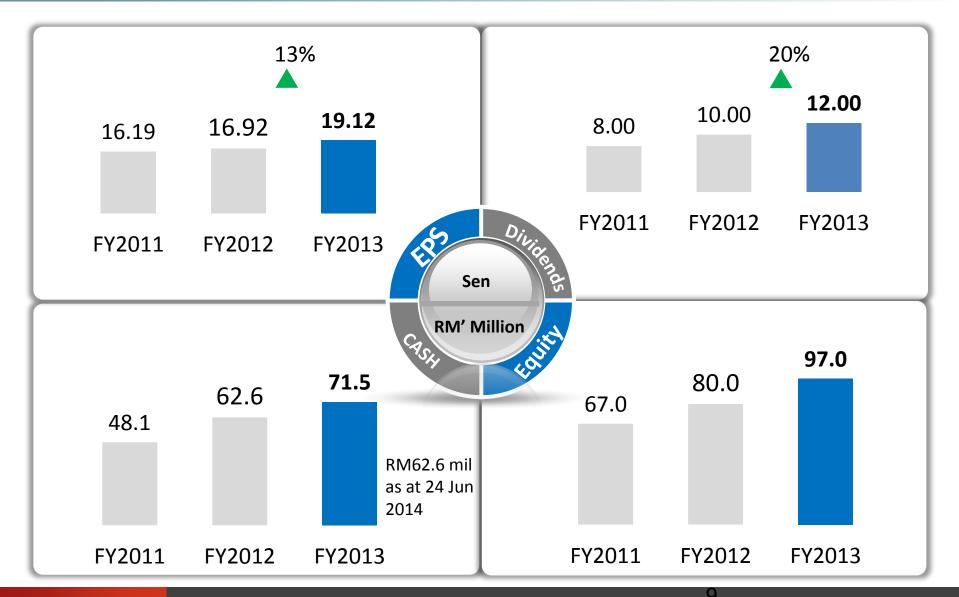
## **Key Financial Results**





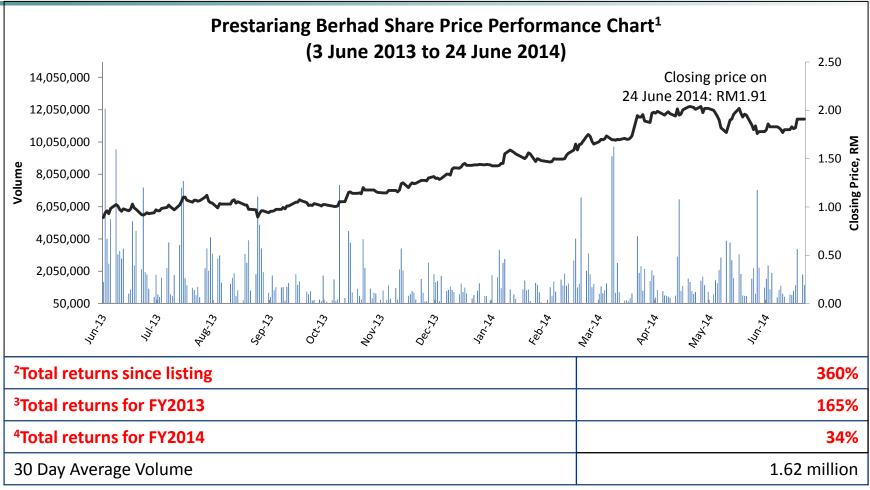
## **Key Performance Indicators**





## **Share Performance**





<sup>&</sup>lt;sup>1</sup>Trading volume and closing price representing adjusted price and volumes post bonus issue exercise completed on 6 May 2014. <sup>2</sup>Capital appreciation of RM1.46 (IPO price of RM0.45\* on 27 Jul 2011 to closing price of RM1.91 on 24 June 2014) and total dividends declared of 16.25 sen\*\* (FY2011 of 4.00 sen, FY2012 of 5.00 sen, FY2013 of 6.00 sen and FY2014 of 1.25 sen). <sup>3</sup>Capital appreciation of RM0.875 (Opening price of RM0.565 on 2 Jan 2013 to closing price of RM1.44 on 31 Dec 2013) and total dividends declared of 6.00 sen. <sup>4</sup>Capital appreciation of RM0.48 (Opening price of RM1.43 on 2 Jan 2014 to closing price of RM1.82 on 19 June 2014) and total dividends declared of 1.25 sen. \* RM0.45 is Prestariang Berhad's post bonus issue adjusted price based on its IPO price of RM0.900 per share at listing. \*\*Total dividends declared representing adjusted dividend per share post bonus issue exercise.

## **Shareholding Structure (as at 13 June 2014)**

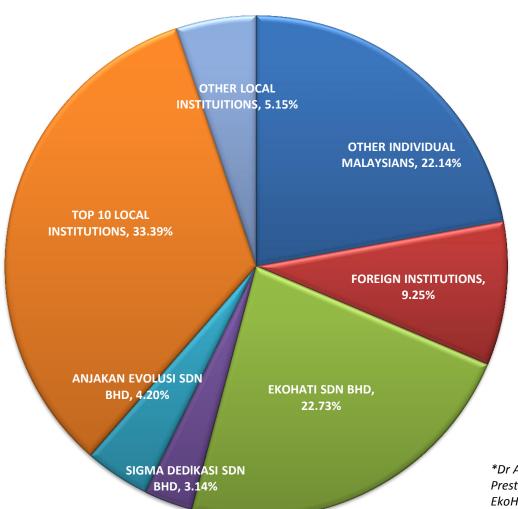


#### Top 10 Local Institutions include:-

- · Kumpulan Modal Perdana
- EPF (Substantial Shareholder)
- KWAP (Substantial Shareholder)
- AIA
- PNB
- Public Mutual
- Areca Capital
- Eastspring
- Allianz
- BANK KERJASAMA RAKYAT MALAYSIA

#### Foreign Institutions include:-

- CITIBank
- Credit Suisse
- Morgan Stanley & Co International
- JPMorgan Asset Management
- State Street Bank Trust Fund
- Tokio Marine
- Nomura Asset Management
- Daiwa Asset Management



\*Dr Abu's deemed interest in Prestariang through his interest in EkoHati, Sigma Dedikasi and Anjakan Evolusi at 30.07%

#### **Contents**











### **Education Business**



## "Investment on Brand Building"



- Target to break-even by end 2014
- Appointed new VC: Professor Datuk Dr. Khairuddin Abdul Hamid



## **Academy Business – Oil & Gas**



# "Investment on Standardization and Certification, Broadening our Offerings"







- Focus on scaling up PAM to cater huge potential
- Moderate growth in FY2014



## **Academy Business – Oil & Gas**





#### **Our Students**





# Academy Business – Oil & Gas



## **Our Training**



## **Academy Business – ICT**



## "Focus on Re-Skilling and Up-Skilling Programs"



- Flat performance in FY2014
- Maintain existing multiyear contracts
- Continue to promote homegrown IP

#### **Software & Services**



## "Focus on Subscription Based Model"



- Moderate growth in FY2014
- Maintain existing multi-year contracts
- AUTODESK to be the key driver for growth

#### **Next 3 Years**



- Investment phase for future growth
- Building a mid to long term business plans for recurring and sustainable income
- Continue to maintain Strong Cash Flow business model
- Continue to be a **Dividend Yield Stock** Will continue to reward shareholders with minimum 50% profit payout
- Continue to be a Syariah-Compliant Stock



# THANK YOU

#### Disclaimer:

The content of this presentation includes materials which may be capable of being interpreted as forward-looking statements. Such statements are merely predictions, based on circumstances and reasonable assumptions which apply only at the date of such statements. Accordingly, no reliance should be placed on any forward-looking statement, express or implied, contained in this presentation.

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